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## President’s Message

BY Roy Whitehouse

Dear Members,



This is my first official announcement to you as President of the Council, and I welcome the opportunity. It is now just over two months since the AGM in Cardiff and although there have been many “thank yous” from members, I will take this opportunity to officially thank Laurence Brown and his team for all the hard work they did to make the AGM a great experience.

The seminar subjects were well chosen and well presented by professionals in their field of expertise. The Welsh pub night went down extremely well. The Gala dinner was very successful with the dance floor being full for about two hours—and there were always enough complementary drinks to go around at all the events.

Those of you who attended will have seen the change in the format of the events this year. The networking day took place on the first day of the conference, then then came the business part of the AGM. The seminars took place all day on Friday, and the seminars were moved from Saturday to Friday evening. This format

proved very successful, allowing members who could not attend the whole week the ability to attend just the AGM and the seminars, and some to attend just the seminars. The Gala Dinner on the Friday evening allowed members, especially those with long distances to travel, to leave on Saturday. They did not have to hang around a full day waiting for dinner, and saved an extra night hotel accommodation.

This format allows flexibility to members who wish to dip into certain aspects of the conference. Having such choice I believe, will encourage more members to attend the conference if only in parts.

I would also like to congratulate the new board members Ed Henry, Tanya De Genova, Jack Devine and Larry Ross and the 3rd Vice president John Sexton. Also, a big thank you to Galen Clements who has taken the secretary’s position.

We are looking at undertaking some great things this year: we are discussing putting together a 5-year business plan for the CII, a look at the By Laws to bring them into the 21st century, as well as looking at the vetting process in some parts of the world.

The website is also going to grow this year so it will deliver better services to members. Since the

➔ *continued on next page*

E-commerce, social networking and access to the Internet have become a core part of almost every type of crime as criminals and organized crime groups increasingly turn to the Internet as the weapon of choice for their illegal activities and ill-gotten gains,

That was the picture painted vividly by the three main seminar speakers at this year's Annual General Meeting here. An estimated 140 million people have had their personal details compromised while using the Internet, said Tim Harvey, Director of UK Operations for the Association of Certified Fraud Examiners, who closed out the day of seminars focusing on investigating Internet crimes.

The fastest growing area for criminal activity on the Internet is illegal file sharing and piracy of artistic, creative and intellectual content. "Fifty percent of Internet traffic is file-sharing, and 85 percent of that is illegal," said Peter Szyszko, Senior Legal Counsel for Content Protection for NBC Universal in Europe.

According to Szyszko's presentation, there have been 10 billion downloads since 2005, and illegal file-sharing sites are flourishing. Illegal file-sharing is a \$270-million-a-year business in the United Kingdom alone, and puts 250,000 jobs at risk, he said.

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**President's Message** *continued*

introduction of the online application form, the number of applications have increased. After many years of dedicated service by Bill Elliott. Graham Dooley has now taken over the Historian's position, he is on the look out for PI memorabilia.

I think this is going to be an exciting year for the CII. Please do not hesitate to contact me on any issue regarding the CII. I am always open to new ideas and ways of accomplishing things. We are always looking for news items, articles, and educational subjects for the website and *Councillor*. You can up load these at our website [www.cii2.org](http://www.cii2.org). ☐

"We've got to regulate the Internet to make it a safe zone for consumers and businesses," Szyszko warned. But he noted that such efforts to make the Internet safer have resulted in "push back" from those who insist that the information super highway must remain a free market for ideas and freedom of expression.

These illegal sites not only prosper on the piracy of movies, music and other artistic and intellectual property, but many aid and abet other kinds of criminal activity, "The United States has become a safe haven for illegal sites," Szyszko said. "No one knows why."

Wales has taken the lead in trying to combat Internet and E-crime — crime in which the computer is the main tool of the criminal. The South Wales Police Department has set up an E-Crimes Squad, and has published a book, "*Preventing E-Crime for Dummies*," which aims to educate the consumer on how to avoid becoming a victim on the Internet.

"It's simple," said John Cherry of the E-Crime Wales Squad of the South Wales Police. "Password protection is going to keep us safe. Back up your computer daily. Update your anti-virus program every day. Update your operating system every month."

"Businesses have to monitor and police what their employees are doing," Cherry added. He noted that e-crime costs every business in England an average of 2,000 pounds annually.

All three speakers observed that the tsunami of Internet and e-crimes are overwhelming local, state and federal police departments, which will create opportunities for private investigators to partner with or assist law enforcement in the investigations of these illegal activities.

To obtain Power Point presentations of each of the seminars, check the CII website, or contact the office. ☐

*Ken Cummins is president and owner of Capitol Inquiry, Inc. in Washington, D.C., and editor of **The International Councillor**.*



## The Conference of Smiles



*Special thanks to Graham Dooley for sharing the photos from his album.*



*Graham Dooley and Melissa Kelly*



*Laurence Brown and Roy Whitehouse*



*Ponno Kalastree and Sheila*



*Mark Jones*



*Rod Webb and Paula Brown*

**I** heartily endorse all the favourable comments on the success of the Cardiff AGM. As a new CII member, it was great to meet everyone and exchange ideas and experiences, and I felt that I was being made very welcome. I cannot praise the organisers highly enough. Everything went like clockwork, the location was an excellent choice, and it was easily the best of this type of event I've been to so far.



*Clearly the bar has been set very high for Boston (I mean the athletic bar, but I suppose the sense is preserved!). I hope to see you all there.*

*Warmest regards and thanks for such a warm welcome,*

**Mike Warburton, Director  
Amethyst Consultancy Ltd**

## The Conference of Smiles *(continued)*



*Bunty and Pawan Ahluwalia*



*Frances Kisby*



*Alan and Vick Marr*



*Paula Brown and Stephen Pearson*



*Ken Cummins and Bill Kisby*



*Shirley Wallace and Vicki Marr*



*Deborah and Jacob Lapid*



*Jack Chu and Tanya DeGenova*



*Peggy and Bert Faulbaum*



*Puneet Kumar, Goolam Monsoor and Sachit Kumar*



*Chris and Sarah Luczyk*



*Jack Burke*

# Treasured Moments

## 18th President of CII Gets His Medal after 36-Year Wait | BY Ken Cummins

When Peter Heims decided to become a private investigator nearly six decades ago, he figured he had one advantage over his fellow investigators. “Most PIs already know how to investigate and are trying to learn how to be businessmen to stay in business,” the 81-year-old Heims recalled during the September AGM in Cardiff. “I was a businessman trying to learn how to become a PI.”

To learn his profession back in the 1950s, Heims decided to travel to the United States, early and often. “I figured the way to stay ahead of the curve was to find out what was going on in America because that would be happening over here two years later,” he said. “And it worked.”

“I brought over the first lie detector, the first de-bugging equipment,” said Heims, a native and resident of England who calculates he made 18 trips to the U.S. over a 30-year period.

He travelled extensively around Europe; too, imparting the knowledge he had gained from his travels in the U.S. to investigators on that continent. Whenever he had to speak to a group in another country, Heims said he would have his speech translated so he could deliver it in the native language of his audience. After speaking to a group of investigators in Italy, he recalled, with his ever-present sense of humour, that a friend told him, “Peter, you speak Italian like a Vietnamese!”

Heims still conducts investigations, but these days he specializes in skip-tracing, which he pioneered in England, and searches mainly for heirs of the deceased.

In 1973, Heims became the 18th president of the Council of International Investigators. While reflecting on his CII tenure with outgoing President Nancy Barber during this year’s AGM, Heims mentioned that he never received his Past President’s Medal upon completing his presidency. “I guess they are still making mine,” he joked.

That evening, during the Gala dinner, Nancy Barber took the Past President’s Medal she had just been awarded and placed it around the neck of a surprised and emotional Peter Heims. Both participants seemed to be fighting back the tears at this touching moment in the evening ceremonies.



*Nancy Barber presents Peter Heims with a Past President’s medal which he never received earlier*

## Roy Whitehouse Sworn In as President of CII



*Roy Whitehouse giving his speech as President of CII*

## Malcolm Thompson Award Raul Fat



Raul received the Malcolm Thompson award for his active contribution as Regional Director for CII in Eastern Europe. In May 2010, he hosted a successful regional meeting in Bucharest



## Meritorious Service Award | Alan Marr

Alan is a deserving Recipient of Meritorious Service Award for his years of contribution and dedication to the progress of CII. He retires as our Executive Regional Director at this AGM. He has served as an officer of the Board for over 10 years. He was a Past President and Past Chairman of our CII.

## International Investigator of the Year Award | Sheila Ponnosamy

Sheila received the award for working *pro bono*, in her dedication to locate a mentally ill French-American lady in an international kidnapping case which spanned over a 10-year period globally from France to USA to Jordan to Egypt. She finally traced the subject who disappeared into a fishing village of Malaysia. This case, assigned to Mainguard International (S) Pte Ltd about a year ago, was a joint co-operation with another fellow CII member, Jay Groob’s American Investigative Services (the lead investigations firm on this case managed by Deborah Van Rooyen). Through their efforts at persuading the alleged kidnapper to release the victim once they have been located, he finally succumbed and she is now safe and protected. 📍



*Sheila Ponnosamy with her father, Ponno Kalastree – former recipient of the International Investigator of the Year Award 1998*

# Networking Tour to St. Fagans

A Historic Journey into Life in Wales



# Welsh Pub Night

A fun filled Night with Live Irish Band, Irish Beer, and Dancing



## From the Voice of our new member:



I am now back in Stockholm after an additional week in Wales, golfing and enjoying the amazing scenery. The landscape just north of Cardiff is very dramatic. It has been really lovely and I want to

thank the CII AGM participants a couple of years ago that so wisely decided that the AGM 2010 was to be held in Wales. :-)

I want to thank Laurence Brown and his team for the excellent program in Cardiff, warmest thanks also to all the members that so kindly greeted me as a new member into the CII. I join others that already have mentioned the seminars; excellent speakers and very interesting topics.

Best regards,  
Anne Styren  
Profile Intelligence AB, Sweden

## Official Events

Swearing in of CII Board Officers

*Jack Devine, Galen Clements, Graham Dooley, Tanya DeGenova*



## Gala Dinner



*Laurence Brown, Galen Clements, John Sexton*





*Our new CII Historian, Graham Dooley was elected to serve on the Executive Board of EPIC, based in the United Kingdom, with almost 300 members who are retired UK police officers. The mission and goals of this organization is in synergy with CII. It was from this organisation that Graham recruited Mike Warburton to join CII.*



*Before heading off to Wales for the AGM, Alan and Vicki Marr celebrated the wedding of daughter Katherine. Congratulations!*



*CII Treasurer Rod Webb recently visited the CII office in Seattle.*

## A Warm Welcome to Our New Members

### Jeffrey M. Reichart

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## CII New Applications

Have you logged onto our CII website ([www.cii2.org](http://www.cii2.org)) to view the profiles of our new member applications:

**Fernando Fernandez**  
*Covert Intelligence LLC*  
Puerto Rico

**Bjorn Nystrom**  
*Swedish International Detective Agency*  
Sweden

**Daniel Sullivan**  
*Aon Risk Solutions – Corporate Investigative Solutions Inc*  
United States

**Ganesh Mendis**  
*Pansec Pvt Ltd*  
India

**Robert Bloxham**  
*Covert Investigations and Surveillance Ltd*  
United Kingdom

**Winston Hayles**  
*Jamaica Private Investigations*  
Jamaica 

## Regional Director News >

### RD Spotlight: William B. Lowrance, Regional Director, USA South

By Lois Colley

**W**illiam B Lowrance, Regional Director, USA South, has been a member of CII since migrating over from another international organization along with other CII luminaries such as Nancy Barber. Bill is a graduate of the University of Mississippi Law School, Oxford Mississippi, USA and a member of the Texas, Virginia and Mississippi Bar Associations. He is also a graduate of the FBI Academy, Quantico, Virginia. Bill worked as an FBI agent from 1970 to 1973 before taking a job as Special Assistant to the Attorney General of Mississippi from 1974 to 1978. In 1978, Bill moved over to the IRS where he worked as an attorney in the Office of Chief Counsel. Bill has been a guest instructor at the Federal Law Enforcement Training Center based in Glynco, Georgia. In 1991, Bill obtained a Private Investigation and Security license in Virginia and formed his own firm known as Information Insights, Inc. His company is based in McLean Virginia, a mere taxi ride from the US capital in Washington, DC.



Information Insights specializes in legal and financial investigations for businesses, law firms

and financial institutions. The firm works for private individuals as well as multinational companies and everything in between. According to Bill, he has been busy despite the economic downturn.

The last CII function Bill attended was the AGM in Chicago. Bill fondly recalled the plethora of connections and referrals that resulted from attending the event. As we often hear, Bill likes the quality of CII investigators and has found the members to be of exceptional caliber regardless of the geographical location around the globe. By way of overview, Bill thinks the communication between the organization and it's members has greatly improved. According to Bill, "Every time I have used someone in CII it's been a good experience which isn't true with every organization." Bill recalled a case where the client needed to check an island near neighboring Indonesia. By coincidence, CII had just recruited a member from that very island. Bill got in touch with the member and recalled they were able to effectively handle the matter for him. Best of all, Bill's client was very impressed. According to Bill "It was amazing."

That's the kind of reputation we like to promote within our organization. 

By Lois Colley

**C**II members Joel R. Auribault and Goolam Monsoor have been busy in France negotiating with the Force Ouvriere “Labor Unions” to reach a collective bargaining agreement between the private investigation industry and the labor unions. In France, these agreements are called “Convention Collective” agreements.

Thanks to the hard work of two of our CII members, an agreement was signed on October 4 2010 regulating the business relationship between employers and their employees. This followed lengthy negotiations between investigators and the labor unions. The negotiations took place at the House of Profession and resulted in a legal obligation that employers have an agreement available to any employee at any time they are working an assignment.



Roger-Marc Moreau, employee of Agency Investigations SARL and CII member Goolam Monsoor

Previous to this agreement, there were no rules or guidelines governing the employer-employee relationship other than general labor laws or rules adopted for security companies.

This agreement has significant historical value for private investigator’s in France. In the case of future litigation between employer and employee, this agreement will take precedent. 

## Official Matters

Please review 2010 Reports from our Committees at [www.cii2.org](http://www.cii2.org)

### Committees, Board Members and Officers 2010 – 2011

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2nd Vice	Eduard Sigrist, Netherlands	31.35.603.5363	eduard.sigrist@cii2.org
3rd Vice	John Sexton, USA	703.292.6262	john.sexton@cii2.org
Secretary	Galen Clements, USA	215.657.0800	galen.clements@cii2.org
Treasurer	Rod Webb, Australia	61.8.9313.3100	rod.webb@cii2.org
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32 Italy	Paolo Sfriso	info@grupposit.com

Standing Committees	
Audit & Finance	John Sexton ( <i>Chair</i> ), John Burke, Eddy Sigrist
Councilor	Editors: Ken Cummins, Sheila Ponnosamy
Executive Regional Director	Jurgen Hebach ( <i>Chair</i> ), Alan Marr
Historian	Graham Dooley
IIOY	Sheila Ponnosamy ( <i>Previous Winner</i> )
Internet	Roy Whitehouse ( <i>Chair</i> ), Eddy Sigrist, Rod Webb
Legislative	Brian King ( <i>Chair</i> ), Nancy Barber, Laurence Brown, Eddy Sigrist
Malcolm Thompson Award	Nancy Barber ( <i>Chair</i> ), Galen Clements, Jurgen Hebach, John Sexton
Membership	John Sexton ( <i>Chair</i> ), Pawan Ahluwalia, Jack Chu, Galen Clements, Glenn Eiden, Jurgen Hebach Ponnosamy Kalastree, Brian King
Meritorious Service Award	Roy Whitehouse ( <i>Chair</i> ), Nancy Barber, Galen Clements
Nominating Committee	Roy Whitehouse ( <i>Chair</i> ), Nancy Barber, Galen Clements
Parliamentary	Roy Whitehouse ( <i>Chair</i> ), Nancy Barber, Bert Falbaum, Bill Lowrance
Privacy	Eddy Sigrist ( <i>Chair</i> ), Chris Brogan, Jack Chu, Francie Koehler, Ponnosamy Kalastree, John Sexton
Public Relations	Sheila Ponnosamy ( <i>Chair</i> ), Joan Beach, Lois Colley, Ken Cummins, Ed Henry, Ruth Hoffmann-Sales, Debra MacDonald, Kelly Riddle
Standing Education	Roy Whitehouse ( <i>Chair</i> ), Laurence Brown, John Devine, Brian King, Eddy Sigrist
Strategic Planning	Nancy Baber ( <i>Chair</i> ), Brian King, Eddy Sigrist, John Sexton, Rod Webb, Roy Whitehouse

Standing Committees		
<b>2011 AGM</b>	1st Vice President – Chair	Brian King
	Host	Jay Groob
	President	Roy Whitehouse
	2nd Vice President	Eddy Sigrist
	3rd Vice President	John Sexton
	Treasurer	Rod Webb
<b>2012 AGM</b>	1st Vice President – Chair	Eddy Sigrist
	Host	Peter Grant
	President	Brian King
	2nd Vice President	John Sexton
	3rd Vice President	TBD
	Treasurer	Rod Webb

## CII 2011 AGM In Boston

Look Out for Details in the next issue of the *Councillor*

The Council of International Investigators' 56th Annual General Meeting and Conference will be held at the Boston Marriott Copley Hotel, Tuesday, September 13 through Saturday, September 17, 2011.

Jay Groob, past President of CII, is the local host chairing this prestigious international event along with First Vice President, Brian King of Toronto, Canada. They have been busy putting together what is sure to be an outstanding conference. They have also arranged for an incredible rate at this outstanding hotel.



In addition to the social networking events, an exceptional roster of speakers is planned to include: John Milkiewicz of the Diplomatic Security Service, an agency of the U.S. Department of State which provides protection services for the Secretary of State as well as law enforcement and security for U.S. missions, embassies and consular posts in foreign countries; and Mark Spencer, President of Arsenal Consulting, specializing in computer forensics, information security, and electronic discovery.

In addition, a speaker from Bruker Daltonics, a worldwide leader in substance and pathogen detection systems, will address chemical, biological, radiological and nuclear technologies for environmental protection, disaster management, and domestic preparedness.

This AGM is sure to be enjoyable, educational, and a fantastic opportunity for professional networking. We do expect a record turnout, so mark your calendars and make your hotel reservations now! *Hope to see you there.* ☐

## Note from PR Committee

Dear Members

The *Councillor* serves as your Voice as members of the Council of International Investigators. After this AGM, The *Councillor* will be produced once every 2 months.

To help us share your news of interests — be it professional or personal, and articles, please keep your contributions coming. Do post us your news online at [www.cii2.org](http://www.cii2.org) or email it to: [editor@cii2.org](mailto:editor@cii2.org)

We look forward to being of continued service.

Yours truly,  
Sheila Ponnosamy, Joan Beach,  
Lois Colley, Ken Cummins, Ed Henry,  
Ruth Hoffman-Sales, Debbra MacDonald  
and Kelly Riddle ☐

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Send the artwork in PDF or JPEG file format to us by 5th of every month. All artwork to be sent to [editor@cii2.org](mailto:editor@cii2.org). *Your support is much appreciated.*