**Newsletter of the Council of International Investigators** 

July 2007 Issue 4

# CII—The year in review

Fellow Members.

This has been a wonderful year so far for CII and I have no doubt that the rest of 2007 will be as rewarding.

For just a moment, let's take a look at some of the numbers associated with membership this year (2007). We have added sixteen new members and an additional two are in the last phase of membership approval. In addition, there are seventeen applicants in various stages of proc-

essing. That is an all-time high with only half the year past. While a great many members are responsible for this extraordinary accomplishment, by far the greatest contributors to this effort have been our Executive Regional Director Alan Marr and our Third Vice-president Nancy Barber, Alan for his recruiting and vetting efforts and Nancy who kept the wheels of the machinery well greased and properly tuned. The efforts of these two along with those who have participated in the process have resulted in an unprecedented growth in Council membership. It was a gargantuan task that they embarked upon, but their diligence and tenacity resulted in a cadre of new members that I'm sure we will all be proud to have in our midst. It goes without say-

ing that none of this would have been possible but for the diligence and hard work of the Regional Directors in seeing that the vetting of candidates was completed in a timely manner.

Another significant achievement has been in the area of communications. Not only do we enjoy *The International Councillor*, second to none, but also a system of worldwide internal communication. These are achievements of Lois Colley and Trish Dehmel who publish *The International Councillor*, and Kevin Ripa who has taken the responsibility for developing our Internet-based communications, and our special needs for Internet communications concerning our Annual General Meeting.

I would be remiss if I didn't mention First Vice-president Jim Kirby and the professional and all-inclusive job he has done in organizing and administering the Annual General Meeting to take place in Chicago this August. He and his committee have put together an event that will be another high mark for AGMs.

Our Second Vice-president Fred Dehmel is also to be

commended for his hard work in organizing and attending to the myriad tasks in planning to host the 2008 AGM in Nova Scotia. I'm pleased to report that the situation is well in hand and that we can expect all that Halifax has to offer.

Our Treasury is in the best hands it can be with Rod Webb at the helm. The relationship he has forged with our administrative office in the person of Steve McGregor

has resulted in reports being generated in a timely manner and of our being informed of important deadlines before they are actually due. This in my experience is unprecedented.

That brings us to our Secretary. I have been amazed and delighted by the way Jack Burke has taken hold of the responsibilities of the office of Secretary and has not only kept abreast of the ongoing and seemingly unending Special Executive Board meetings (for voting on membership applications), but has done so with good humor and attention to the detail that such matters

require. They have actually come off without a hitch. The responsibilities of Secretary are many, all of which Jack has handled admirably. His diligence and seemingly endless patience have set a very



CII President Bert Falbaum

high standard.

The Board of Directors under the able leadership of Chairman Jay Groob has attended to its responsibilities in an admirable fashion, which has made my job so much easier. I thank all for that.

Sincerely, Bert Falbaum, President

### What's Inside

Welcome to Chicago	Page 2
Letters to the Editor	Page 3
The value of Human Sources	Page 8
Photocopiers exposed	Page 10
Crackdown on Canadian Piracy	Page 11
PI Museum	Page 15

Welcome to Chicago—Home of the Blues!



By Jim Kirby

On behalf of the 2007 AGM Committee I would like to welcome the members and guests that will



Our 2007 Chicago host, Jim Kirby.

be attending the upcoming Annual General Meeting August 15-18<sup>th</sup> and also extend an invitation to those that are considering attending. At the 2005 AGM held in Cascais, Portugal, the members in attendance voted on Chicago as the venue for this years meeting. From that day this committee was formed and began planning the events you will experience in the next several days.

A great deal of thought

has been given to each event. Given that Chicago was the host city for the 1999 AGM, only eight years ago, the committee was concerned with making sure this year's conference would stand apart from the 1999 meeting. We have attempted to make this years meeting a 'True Chicago' experience for the members and guests.

Our goal was to give everyone a chance to experience and see the sights and events that can only be found in Chicago. You will be given the opportunity to experience the architecture of Chicago, Lake Michigan and lakefront as well as the events that the city uses them for as a backdrop. Events like the Chicago Air and Water Show and summertime fireworks hosted by the Chicago Park District.

We have attempted to introduce bits of Chicago in all the events, from selecting Harry Caray's Restaurant to cater the welcoming reception, dinner at Gino's East, home of the famous Chicago



style pizza, to the speakers for the seminar portion of the conference.

The committee members were also in agreement that we needed to, as much as possible, remove some of the sameness from previous AGM's. You will notice that the banquet will be held on Friday night and not on Saturday evening while offering a selection of social events to choose from for Saturday. We have attempted to condense the length of the conference so that hopefully more members would be able to attend and not have to worry about missing an entire weeks worth of work.

It is not too late to register for the conference, we welcome last minute registrants. You can learn more about the conference as well as register at the conference website of <a href="www.cii2007.com">www.cii2007.com</a>. Please feel to contact me directly at either <a href="ikirby@kirbyinvestigations.com">ikirby@kirbyinvestigations.com</a> or call me at 630-941-1700. Myself, Steve, Jack, Glenn and Derek will do everything in our power to make sure that those in attendance have an enjoyable and memorable week in Chicago.

### **Letters to the Editor**

Absolutely a top notch incredible job once again. You never cease to amaze me!
Kevin J. Ripa

The May Councillor is great! Congrats to you & Lois!

Nancy Poss-Hatchl/ Helios PI

Dear Lois and Trish

Thank you for another wonderful job with the CII newsletter and the feature!

Best Wishes, Sheila Ponnosamy

Dear Trish

Nice Councillor, thanks to you and Lois for the good work. But for people like you two lovely ladies we would still be watching the mail box for those old fashioned paper and ink editions. Please keep up the good work, it is very much appreciated by many, including yours truly. Ed Kelly, Intercoastal Investigations

Indeed very great job. Many Thanks to all of you. I hope to see you in CHICAGO.

Best regards, G.MONSOOR

Great article. And thank you very much for the mention of our wedding. And, yes, the party is still on-going. The hotel party created a domino effect and we've been able to make everyday since then a party (one way or another). From there, we went out to the interior of the country to go fishing with some of the guests from the party, and caught nearly 40 tuna, as well as other delicious bits from the ocean.

From there, we were on to Madrid, Spain. I have never seen so much art in my entire life. After 4 days of museums, I think we both nearly ODed in art. So, because of this and because of my new wife's childhood dream of personally seeing the dragons that were fought by Miguel de Cervantes' character "Don Quijote" we rented a car and drove out to the country side in the area of Castillo-La Mancha in search of these monstrous windmills. We found quite a few. This and the fields of wild flowers, castles, wine and hospitality, made our trip more than worth it.

Once I've been given authorization from above, I'll send off some pictures of the wedding and our honeymoon.

My best to all, Brett Mikkelson

Trish, Lois and Jimmie: Well, it is quite clear to me why the Councillor was absconded with and glad to see that Jimmie was able to negotiate its return....this issue is just great and also reflects that our board and officers have been working hard...it is good to see the return of regional meetings ....although one is left to ponder the thought that there are regulation issue sun glasses to be had for any venture to Chicago....

Thanks to every one who contributed articles and those who put the Councillor together....another great job! Thanks for

all of your hard work. Best regards to everyone...got go buy new sun glasses. Nancy S. Barber

Make sure you bring your cameras to Chicago and be on the lookout for photos and stories to share with all your CII friends in the September issue!



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### Canadian CCTV surveillance expert provides pointers

By Roger Miller

Below is the "meat" of a presentation by Elliott Goldstein who is the leading expert on the use of Closed Circuit Video Surveillance in Canada. Mr. Goldstein is a lawyer working in Toronto who has studied this issue extensively and has been published regularly in Canadian Security. I have taken some highlights from his presentation that I thought would be useful to those of you who use CCTV in your business environment. This communication is not intended to be legal advice, it is simply an interpretation of the presentation and to be used as general information in relation to the use of CCTV systems.

- The placement of cameras must recognize each person's reasonable right to privacy. This means that areas where someone would not expect to be seen by the general public or co-workers. This would include areas such as washrooms, locker rooms, secure offices or other areas that a person would not be able to freely access. Generally speaking cameras may be placed in all other areas.
- 2. To comply with federal privacy laws (PIPEDA) you must have signs posted to communicate to each person entering your property that you are using CCTV to record activities. Signs should indicate that your facility uses "video recording" as opposed to "use of electronic surveillance...", be clear. Do not state that you monitor activity unless someone is actually monitoring 24-7 due to potential liability issues. Signage should be placed in areas where it is intended to be seen by people entering the property. Signs should be distinctly different from other signs on your property to avoid confusion.
- 3. Video recordings can be released to police when requested by police who are investigating criminal activity. It is recommended that you have the police officer sign receipt for what you have given them. You should view the activity as you are saving it to a CD or other medium and view the final copy as you may be called to testify to the validity of the video in court that the two are the same.
- 4. When releasing video to non-police personnel you should have the recipient sign a document agreeing that no copies will be made or distributed without your knowledge and consent. With the proliferation of video on such sites as "you tube" there is a chance your video could be copied and posted on the internet. As the person who recorded the video you are responsible for it's release.
- 5. The courts in Canada have accepted video that has been enhanced or edited as long as the person who does the enhancing or editing can testify what steps have been taken, and testify what was seen in the original video segment. Copies of the original should

- be preserved before any changes are made.
- Police only require a warrant if the person in possession of the video refuse to release the video. In extreme cases the police may seize the entire DVR hard drive if they have concerns about the video being overwritten.
- For workplace recording the courts have accepted an employers right to conduct surveillance of a scene where criminal activity is reasonably believed to be occurring. It is not recommended to focus on an individual, rather focus on a "scene".
- 8. For the purpose of court admissibility, the Crown Prosecutor in attendance was very clear that poor quality video that cannot be used as evidence will affect the chances of pursuing certain cases. If the video is the primary evidence the Crown may not be able to proceed due to poor quality.
- 9. It has been accepted by the courts that once video has been viewed by a credible witness(s) that witness can testify, even if the video is not available at time of trial.

The above points have evolved during the past few years from original guidelines, partly due to court actions and in part due to technological advances.

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## Look for our new members in Chicago!



Alan Bowles, Bowles Corporate Services, Clifton, NJ USA



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Graham Dooley, DETECTUS, Bretagne, France



John Dwyer, Microsoft Corporation, OPNS Pte Ltd., Singapore



So many questions, so little time..

Submitted by Robert Dudash

Yesterday as I was driving from Sioux Falls, South Dakota to Rapid City, South Dakota, just west of Sioux Falls on Interstate 90, near milemarker 341, I saw this sign and had to take a photo and share it with you. Testing your detective reasoning, how many questions can you ask and what would be the first, most logical question?????

## CII member spotlight



### **Pascal Mignot**

- **1. Location of your office/s:** I live in Switzerland in a mountain chalet located at 1150 meters above sea level, in the county of Vaud above the city of Montreux, next to the lake of Geneva. My office is in my house. I'm located between the counties of Geneva, Valais and Fribourg in the French speaking part of Switzerland.
- **2.** How long you have been in business? I started my job in an agency in 1981 as extra and then as a co-worker since 1983 until 1987. Later on I worked as a bodyguard for 2 years. But I went back into private investigating in the same agency from 1991 to 1999, after which I became independent.
- **3.** Anything of interest happening in your region that affects **PI's?** Many things because I do push very far my investigations, and I often do an inside job in a group of people or in company in Switzerland or abroad to inquire into a matter.
- **4. What did you do before you were a PI?** My base training is a furrier in the fashion industry, then after several different jobs, I found my passion in 1981.
- 5. Do you have an interesting story about a particular case?

Yes. When I was in Taiwan, I understood that when one auditions someone for a case, one has to be able to read the composition of the person's name in order to report it correctly in the report. And when I was in Turkey, visiting 21 aluminium factories undercover, it was very risky, especially if the police get their hands on you.

As for the funny part, find yourself under a car fixing a tracking device and suddenly see the sky above you because the car is moving...

Or... float for hours in the water like a cork in a scuba diving dry suit along a lakeside in order to watch a house entrance because the approach on the other side is impossible...

**6. Your hobbies or interests.** I'm extremely lucky and still very passionate about my job, and about the whole technical aspect I use for my investigations. I have practised scubadiving for a long time, as well as snowboarding and I have been doing paragliding for 10 years, I'm also into video editing.

I cook a lot and enjoy gastronomy as well as good wines. I'm interested in general and aerial photography, I do motorcycling and I do combat shooting at competition level.

**7. Anything else you would like to add?** I am very professional in everything I undertake and I can stand wickedness more easily than stupidity or a job poorly done. Although I have the ability to understand many things, I'm a total workaholic when it comes to cases about paedophilia or drugs. If one word had to describe me, it would be pragmatic.

In Switzerland I belong to the few private investigators that own and use many high tech means in a case, such as: camcorder, camera, micro chips, LEICA night material, tracking devices, etc. A good recipe I have been using for over 20 years is to put my imagination at the service of my investigations! Regarding the picture, it is my 60th jump above the mountains in Valais ten years ago.

### **Alan Marr**

- 1. **Location of your office/s** Chertsey, Surrey, United Kingdom at the moment.
- 2. How long you have been in business. 16 years
- 3. Anything of interest happening in your region that affects PI's. Licensing is being progressed and may come in 2009. I am work-

ing with the Security Industry Authority on the criteria for licensing investigators.

- 4. What did you do before you were a PI? I served 32 years with London's Metropolitan Police, retiring from New Scotland Yard as an Inspector in 1991.
- 5. Do you have an interesting story about a particular case? In



the first month or so of starting as a P.I., a local solicitor rang me and said, he had a client, whose daughter aged 16 was bunking off school after lunch and meeting up with a 40 year old neighbor, then driving off into the countryside. Can I just take some photos so that the client can show the daughter that they know about the affair? Vicki put the film in her idiot proof camera for me and I went to the location of the meeting. The daughter came down to path from the school and as she went past me she waved at the neighbor sitting in his car. I pointed the camera and took a shot – FLASH – it was on automatic. I had to keep taking photos. The neighbor could see me and was frantically waving for the girl to go away. She thought he was enthusiastic to see her and kept waving. I

Continued on page 7

### **Introducing Raul Fat**

Good day to all!

My name is Raul FAT and I am very pleased to become a new member of CII - the first member from Romania I



think. I graduated the National Intelligence Institute from Bucharest, I worked more than a year in Romanian Intelligence Service and for other 3-4 years in domains like constructions, agriculture, transports, commerce as executive director. That's why I can say that I know well the Romanian social and economical system.

I started as a PI in 2004 in

Bucharest and from 2006 I am the owner of "Transylvania Investigations Service".

We have a law for PI's since 2003 so I cannot say that there are some PI's specialized in some particular domain. My business conduct investigations in the area of civil, economical and domestic fields. My first purpose was to develop the best PI company from Transylvania (that part of Romania where I am living) but also to prove that we



Continued from page 6

departed with the evidence.

- 5. **Your hobbies or interests.** Water color painting, but I am rubbish.
- 6. **Anything else you would like to add**. No, except that we are moving and I may retire? Anyone want the ERD's job?
- 7. **If possible, would you send us a snapshot of yourself?** You already have enough photos of me.

Skype Directory			
Jay Groob	aisjgroob		
Reg Montgomery	reggie.montgomery		
Rob Artus	Rob Artus		
Tom Davies	tom.davies43		
Fred Dehmel	fred-dehmel		
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**Left to right:** Larry Miller, Michigan, Joan M. Beach, Virginia, and William "Bill" Lowrance also of Virginia meet for lunch in downtown Fairfax, Virginia on May 7, 2007.

can conduct investigations anywhere in Romania. I am very pleased to be part of CII and look forward to meeting you in Chicago in August. I thank to all who have had trust in me from the beginning. Raul FAT

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Hey, you, up front, hold it steady, I'm trying to put on my lipstick!



#### **B.R** Lohia

### expelled from Council

The Board has recently held a Special Meeting to vote on the findings of the Investigative Committee on complaints made by one of our members.

The Board's actions were voted on and have been affirmed. As a result, member B.R. Lohia from India, was expelled from the Council for five Code of Ethics violations and three CII Standards & Business Practices violations.

The Councillor Page 8

## Intelligence: The Value of Human Sources

By: F. W. Rustmann, Jr.

Most technical forms of intelligence collection, from satellites to overhead photography, can only tell us what the enemy is doing at any moment. Human spies, however, can provide us with intelligence on the intentions of an enemy.

This human intelligence collection – called HUMINT in the trade – remains the most efficient, economical and effective way to collect information. (Of course, appraising intent requires another step: analysis.)

Do not overlook other collection methods available, such as the use of open source information on computer databases, the Internet and elsewhere.

Only a few short years ago, information gathering required hours of lugubrious effort rummaging through 3x5 cards in a library and days of pounding the pavements in search of knowledgeable and relevant people to interview. This process was so time intensive and expensive that most companies decided against any investigation at all. Instead, they went with their gut feelings, crossed their fingers and hoped for the best.

The 1990s, however, brought with it the PC, the World Wide Web, and the exponential spread of databases containing readily available and cheap information.



Brothers Brad and Brian Duffy, (right) sons of Mike Duffy (CII Iowa) are currently working for a D. C. Senator. Joan Beach recently had the opportunity to take them out for lunch and show them some of the sights in Washington.

This glut of data has made it possible to obtain information on individuals and companies – domestically and internationally – from just a desktop computer.

Considering the relative ease and economy with which this information can be gathered today, why do so many companies continue to neglect this aspect of competition – particularly abroad where the terrain is less familiar, the rules of engagement are different, and the competition has the home-field advantage?

Because they are often reluctant to spend additional funds collecting information they feel they can do without.

The value of thorough, objective intelligence has been recognized since time immemorial. Those who knew this fact were successful; those who did not lost out.

Target Market: Somaliland

In a two-year assignment with Maxus Energy, I helped provide them with a steady stream of information and guidance on how to work safely and securely in Ethiopia; in particular the very dangerous Ogaden region.

Consider, as an example, how human intelligence helped Maxus discover if the company could obtain drilling concessions in Northern Somalia, just over the Ogaden border from where they were exploring.

From my days in Ethiopia, I was well aware of the problems in Northern Somalia. The area, known in colonial days as British Somaliland, was waging an all-out war with the Mogadishu government that opposed its secession. Tribal leaders were fighting an internecine war among themselves as they vied for positions of leadership and control.

The government (what there was of one) could not collect sufficient taxes and therefore had little money to pay its army, let alone its public servants. Worse, the border region where Maxus wanted to explore was populated by bandits and littered with land mines left behind from years of border skirmishes.

My risk assessment pointed out all of these facts, but Maxus decided to take the investigation a step further. It wanted a "targeted collection", specifically on whether any drilling concessions were available along the Ethiopian/ Ogaden border (Maxus had heard that all concessions had been leased), and if so, could they obtain one and how much would it cost.

This was information not readily available. Public records were scattered, incomplete, and in many cases, inaccurate. Access to them would require "baksheesh" (bribes) to induce unpaid public servants to search for the records, plus the help of a high-level source within the government, preferably within the Ministry of Mining and Water.

I sent the requirement to one of my Ethiopian sources, who soon replied that a friend of his had direct access to none other than the current Minister of Mining and Water, Mohammed Ali Ateye.

This news was manna from heaven. Ali Ateye could

Continued on page 9

# New "phishing" scam wrapped in harmless looking pdf

By Bill Eliott

Just a quick note to alert you to a new variation of an old email scam to permit entry into your computer. Today I received an email purportedly from the Better Business Bureau and referencing a complaint from a person I had never heard of about service provided by our company. The email was personalized with names and the company name, but came in on the general (public) web address. As the item had an attachment I scanned it before opening and found an embedded bug (phishing hyperlink) inside a supposed pdf document. Had I opened the "document" it would have done some harm to the computer, but I am sure also to my company. In researching the track of the item it came from Amsterdam.

Some body has gone to a lot of trouble so please be on your toes.

### The value of human sources

Continued from page 8

answer all of our questions and had it in his power to make any arrangements needed. A meeting was arranged.

When the two agents returned with their reports, it was as Maxus had suspected. Most of the concessions had been leased to major oil companies; including Texaco, Conoco, Phillips, Chevron, Amoco and Agip, and could not be broken. However, according to the minister there was one lease held by Alliance Exploration Inc. out of Alliance, Nebraska, which had a prime concession in the Burao region directly across the border from one of Maxus' Ethiopian exploration sites.

Ali Ateye revealed that his agreement with Alliance Exploration could be broken if necessary, as Alliance had failed to fulfill certain terms of the agreement. He indicated that Maxus would only have to pay "the going rate" for the concession, but sources reported that a "commission" would have to be paid to Ali Ateye as well.

Armed with this information, the Maxus board reconvened to discuss the pros and cons of investing in The Somaliland Republic. They again considered the risks outlined in the risk assessment, the costs (including an illegal bribe to a government official), and decided against the venture.

I have no idea whether Maxus Energy now regrets that decision, but I do know it was based on the best information available to the company at the time. Looking at the situation with the benefit of 20/20 hindsight, the deterioration of both Somali governments in the months and years that followed would seem to indicate otherwise.

The author is a 24-year veteran of the CIA and author of CIA, Inc: Espionage and the Craft of Business Intelligence. He is chairman of CTC International Group, Inc., a West Palm Beach based provider of business intelligence.

### **Roy Whitehouse**

**Location of your office/s** Portugal & London.

How long you have been in business. 27 YEARS

Anything of interest happening in your region that affects PI's.

No. P.I.'s are not recognized as an occupational code in Portugal. We are registered as information agents and commercial investigators.

#### What did you do before you were a PI?

I was first in the Army, the Life Guards and Household Cavalry, from 15 to 21 years of age (we start young in the U.K.) I was then a police officer in London (Constable, Detective Constable and then Sergeant).

Do you have an interesting story about a particular case?

My most heart-warming case was locating the mother of a friend that had been adopted at birth in the UK. When he was 30 I was asked to locate her. After about six months of looking for her we found her in the US living with her husband. When we eventually spoke to her she said that he had been waiting over 30 years for this call.

#### Your hobbies or interests?

Keeping fit. Traveling a lot. Eating good food and drinking good wines. Reading and a little writing. But mainly my hobby is work.

#### Anything else you would like to add.

Having been in the investigation field for over 30 years, I think this is one of the best professions to be in. Every day is different, each case has it's own personality and you get to meet some really interesting people.

### Members on the move

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### Photocopiers may be new culprit in identity thefts

Reprinted from Computer World, By Gregg Keizer

Submitted by Frank Ritter

It sounds like a slam dunk: Put a hard drive into a standard photocopier, so (depending on the copier's configuration) you can have a digital version of anything you run through the machine. That way, if the original is ever lost, you can always run back to the backup. (I hadn't realized this, but copiers have been including hard drives for five years now.)

But now people are finally waking up to the wrinkle in this plan, which should have been obvious: What do people use copiers for, anyway? Yes, for company flyers and employee manuals, but also for tax returns, insurance cards, photo IDs, and Social Security paperwork. Now what happens when that copier gets old and is sold on eBay? Gulp.

March 14, 2007 -- Photocopiers are the newest threat to identity theft, a copier maker said today, because newer models equipped with hard drives record what's been duplicated. At tax time, when Americans photocopy tax returns, confidential information may be easily available to criminals.

"Consumers and business owners will photocopy highly confidential tax forms containing Social Security numbers, employer identifica-

tion numbers and other sensitive information in places outside the home, leaving them vulnerable to digital theft," Ed McLaughlin, president of Sharp Document Solutions Company of America, said in a statement.

At issue are the hard drives embedded in most copiers and intelligent printers manufactured in the past five years. Data is stored on the

rity provisions are in place, the data is stored unencrypted and remains there until the drive is full and new data overwrites old.

Sharp, a major copier maker, commissioned a survey that found 55% of Americans plan to photocopy or print out copies of their tay returns and supporting documents this

drive before a document is copied or printed; unless secu-

found 55% of Americans plan to photocopy or print out copies of their tax returns and supporting documents this year. And almost half of that number will do so outside the home, using copiers and intelligent printers at their offices or public machines at libraries and copy centers.

"Everyone forgets that there's data in there," said Avivah Litan, an analyst at Gartner Inc. "Copiers and other intelligent devices like multifunction printers are very exposed in

the enterprise. They're open to attack via modems, and people forget about changing the default passwords."

Sharp's survey also indicated that 54% of those polled had no clue that digital photocopiers store an image of what's duplicated and that a majority believed running off returns on copiers or printers is a safe practice. When told of the security threat posed by unsecured hardware, however, two-thirds of the people surveyed said they were less likely to copy their financial information on a public digital photocopier.

"I've not heard of any cases of ID theft [from photocopiers]," said Litan. "But there is certainly ID theft in public places like Internet cafes and from kiosks, so I don't see why it couldn't happen at someplace like a Kinko's."

Sharp was one of the first photocopier makers to offer a security kit that encrypts data on the hard drive and "shreds" each copied document by overwriting the image after it's printed. Rival Xerox Corp. introduced similar features on its machines last year.

"We've told enterprises that they should change the password from the default on copiers and [multifunction printers]," said Litan. "They should disable all services that they don't need and make sure that the data modem is separate from the fax modem."

Copiers are hardly highly-secure devices, and such data could be accessed via a network connection, too.

The wake-up call is, surprisingly, being delivered by Sharp, a manufacturer of these devices. The company polled Americans and found that 54 percent of those surveyed had no idea that photocopiers stored digital versions of everything put on the glass. Count me in the majority, I guess.

What to do? Naturally, Sharp (and presumably other companies too) are promoting its newer copiers, which encrypt digitally stored copies and "virtually shred" recent ones so they can't be recovered. If you've got such features on your office machine, make sure you use them. But also remember that next time you make copies at Kinko's or another copy shop, you could be leaving behind a copy of anything you reproduce. Behave accordingly.

# Introducing

### Jon Decker

Good day to all. My name is Jon Decker and I am very pleased to have become a new member of CII. I am a retired police officer who over a twenty year career was assigned as a street officer and homicide investigator as well as having spent four years as a member of a DEA Drug Task Force. Since 1996 I have owned and operated a Private Investigations Business in Hampton Virginia. This area is also referred to as Hampton Roads and Tidewater Virginia. The area covers the cities of Hampton, Newport News, Williamsburg, Norfolk, Virginia Beach, Chesapeake, Portsmouth and Suffolk as well as the counties of York, James City, Gloucester and Isle of Wight.

My business conducts investigations in the areas of domestic, criminal and civil litigations. Civil cases include insurance investigations, worker's compensation and personal injury. Criminal cases include being appointed by local courts to assist defense attorneys.

Again, I am very please to be a part of CII and look forward to meeting and corresponding with each of you.

Jon Decker, office 757.723.1116 cell 757.879.6945 fax .722.9546

### Members mourn passing of "Miss Betty" Attwood



**COLUMBIA** — A memorial service for Betty Jeanette Miller Atwood, 84, was held at Dunbar Funeral Home, Devine Street Chapel. Family and friends were invited to attend a reception at the funeral home following the service.

Mrs. Atwood died Monday, June 4, 2007, in the care of Regency Hospice. Born September 16, 1922, in McPherson, Kan., "Miss Betty" was the daughter of the late Joseph and Amy Miller. She married Walter Atwood on May 1, 1943, in Wichita, Kan., and they recently celebrated their 64th wedding anniversary. She was a member of the University Baptist Church, College Park, Md.

"Miss Betty" lived a full life. Everyone with whom she came in contact was left with a little more love in his or her heart. God blessed us with her presence and now has the pleasure of having her for eternity.

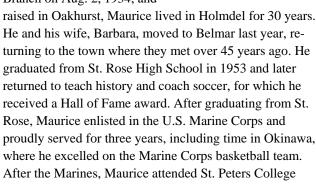
Surviving "Miss Betty" are her husband, Walter; daughter, Janice of College Park, Md.; sons, Kirk of Prosperity and Bob of Columbia; brother, Jack Miller of Colorado Springs, Colo.; six grandchildren; and two great-grandchildren. She was predeceased by three brothers and three sisters.

In lieu of flowers, memorials may be made to Regency Hospice, 11611 Hampton St., Columbia, SC 29201.

### Council loses respected member, Maurice Roussell

Maurice J. Roussell, 72, FBI supervising agent Maurice J. Roussell, 72, a Belmar resident, died at Jersey Shore University Medical Center, Neptune, on July 4, 2007. It is with great sadness that his family announces his passing.

Relatives and friends are invited to attend the funeral from the Reilly Funeral Home, 801 D St., Belmar, on Monday, July 9, 2007, at 9:30 a.m. A Mass of Christian Burial will be offered in St. Rose R.C. Church, Belmar, at 10:30 a.m. Visitation will be on Sunday from 3 to 5 and 7 to 9 p.m. Interment will be in Saint Annes Cemetery, Wall Township. Born in Long Branch on Aug. 2, 1934, and



with a three-part scholarship for soccer, baseball and basketball. He graduated with a B.A. in history in 1961. Maurice went on to become an FBI agent, specializing in organized crime and working predominantly in Manhattan, Newark and Red Bank. In Red Bank, he was the

Bureaus supervising agent. In 1984, after 20 years with the Bureau, Maurice retired and started PR Report Limited, Inc., a flourishing security consulting business in Red Bank. An athlete through and through, Maurice loved sports of all kinds and was extremely passionate about golf. His zest for life, playful sense of humor and competitive spirit will be missed by many. A loving and devoted husband and loyal friend, Maurice is survived by his wife, Barbara; their five children, Theresa, Pam, Mark, Chrissy and Jill; seven grandchildren,

and three of his 10 siblings, Ray, Claire and Red.

### **Aviv Dor remembered**

Submitted by Jacob Lapid

Aviv Dor an old time friend who introduced me 12 years ago to CII has passed away today. Aviv was a fine and honest man, integrity was not just a word for him, it was a way of life.

## Canadian Anti-Counterfeiting Network applauds industry report calling for federal action

#### Reprinted from TransContinental Media

Page 12

The Canadian Anti-Counterfeiting Network (CACN) today (22 June 2007) applauded an Industry, Science and Technology Committee report entitled Counterfeiting and Piracy are Theft, and urged the federal government to act quickly on the Committee's recommendations. The Parliamentary Committee recommended strong measures against counterfeiting and piracy.

"The report boldly and unambiguously reinforces the need for the government to take proactive steps against criminal activities that cause billions of dollars in economic losses, feed money to organized crime, and pose a signifi-

cant threat to the personal health and safety of Canadians," says Doug Geralde, chair, CACN, and director, Audits & Investigations, CSA Group.

piracy- Canada Noting the report's unanimous, all-party suprated 14 out of 17 port, Geralde adds, "It's heartening to see that Parliamentarians can set aside their partisan differences to respond so effectively to protect Canadians and battle counterfeiting and piracy. We thank the Committee's Chair and Vice-Chair for their inclusive, non-partisan leadership in making this happen."

The report makes 19 recommendations, among them:

- New criminal provisions including legislation making it an offence to manufacture, reproduce, import, distribute and sell counterfeit goods.
- Stronger civil remedies for counterfeiting and piracy infringements.
- Administrative monetary penalties for importing and exporting counterfeit and pirated goods.
- Legislation imposing liability on individuals who distribute pirated digital works and who manufacture and/or distribute circumvention devices for commercial gain.
- Canada Border Services Agency and law enforcement authorization to target, detain, seize, and destroy counterfeit and pirated goods on their own initiative.
- The provision of adequate resources to the RCMP and Department of Justice to effectively address counterfeiting and piracy.
- Ratification of the World Intellectual Property Organization (WIPO) Copyright Treaty and the WIPO Performances and Phonograms Treaty.
- The establishment of an Intellectual Property Crime Task Force composed of police officers, customs officers and federal prosecutors to work with intellectual property business leaders.

"Canadians, through their elected representatives in Parliament, are clearly saying that the time for research, study and talk is over," says Carol Osmond, vice chair, CACN and senior policy advisor to I.E.Canada, the Canadian Association of Importers and Exporters, echoing the words of

the Hon. Robert Thibault (West Nova, Lib.) when he told the Committee that "the only demand for research that we've heard is from researchers."

The report's comprehensive recommendations are consistent with those of a separate report on counterfeiting and piracy issued earlier this month by Parliament's Standing Committee on Public Safety and National Security (SECU).

It is also the fourth time in recent years that a Parliamentary committee has unanimously called upon the Government to ratify the WIPO treaties, including previous calls by the Heritage Committee. With clear direction in

> hand from industry and Parliament, the CACN is urging the Government to use the time provided by Parliament's summer recess to develop legislation based on both committees' reports.

"We call upon the federal Government to move quickly and decisively on these comprehensive recommendations," Osmond re-

Canada urged to

crack down on

**OECD** nations

Yesterday's report comes about a week after a Conference Board of Canada report card graded Canada 'D' for innovation and placed this country 14th out of 17 OECD nations measured.

The Industry Committee report explicitly recognized that counterfeiting and piracy were a critical drain on Canada's innovative capacity. The Committee noted that the adequate enforcement of IP rights "facilitate and encourage the pursuit of innovation" and IP rights are the "only industrial tool that rewards the innovator commensurate with the innovation's commercial prospects."

Michael Murphy, executive VP of policy for the Canadian Chamber of Commerce, agreed wholeheartedly with the Committee's recommendations: "Canada's woefully inadequate protection of intellectual property is an enormous disincentive to innovate. By protecting innovators from theft, tougher IP laws and enforcement will strengthen Canada's ability to compete and prosper."

The Department of Foreign Affairs and International Trade affirmed this view in a recent statement, noting that "The competitiveness of Canadian firms...often depends on their ability to protect their intellectual assets and enforce their rights."

"The Department's views reflect the international dimension of Canada's poor performance on counterfeiting and piracy," says Graham Henderson, president of the Canadian Recording Industry Association, and a member organization of the CACN Steering Committee.

"Implementing the committees' recommendations will not only deliver economic benefits within Canada, but will put us on a stronger footing with our major trading partners."

### Wedding Bells down under for Tammy Webb



Clockwise: Tammy and her new husband; Roslyn, Rodd and Tammy; and the lovely bride.

# Design our new logo



Take the challenge! Our CII logo is beginning to look a little jaded—put your artistic and graphic arts talents to work and design a logo you think will be reflective of our Council. All submissions will be published in The Councillor newsletter and "the people's choices"- top three designs will be forwarded to the Board for their perusal. This is open to everyone, so put it out

to your friends and anyone else interested.



What came The chicken



### Introducing Gert van Beek- your man in Amsterdam

Dear fellow members of CII,

I've been asked by Lois Colley to introduce myself to you and - of course – I'm very pleased to do so. I became a member of CII because I wanted to become part of a professional global organisation with high integrity standards where friends meet and share experiences. Let me introduce myself. I am Dutch, but 'going Dutch' is not my style. My name is Gert van Beek and I am 47 years old. I'm 24 years married to Sylvia and we are the parents of two girls and a boy (21-19-15). Sylvia and I are together for 30 years, so I like long-term relationships, I guess. I've got two passions: My family and my job. I work for 4iTrust Group in Amsterdam. We are an independent Forensic Accounting firm with three departments: Special and Forensic Investigations (my part); Forensic IT Technology and Risk Management. (www.4iTrust.com). We've got approximately 25 highly trained and experienced staff members with many different backgrounds. We at 4iTrust are people with a passion for what we do. We believe that the client always will recognize passion and that our trustworthiness will grow by the minute if we show our passion, professionalism and independence. The 4 i's in our name stand for: independence-integrityinvestigations-intelligence. The 'Trust'-aspect is obvious and 4i can also be read as 'for me'. Our English website is under construction at this moment.

Let me inform you about my own background. I became a policeman when I was 17(nearly 16!). After a few years I became a police detective. I served the force for 11 years. I was involved in many investigations and during these years I investigated almost every existing crime a town with 100,000 inhabitants can experience. I still feel 'blue' around my heart, after all these years. I left the force because I was asked by a major Dutch business investigations agency to join them. After a short while I became a manager and I was responsible for operations, for the surveillance teams and the technical teams. I had 10 wonderful years within this company.

After this period I worked a few years in another business investigative company and than decided to start my own company. A while later the idea for 4iTrust came up. This was the period of Enron and the Sarbanes-Oxley Act followed. At that moment we decided to start 4iTrust 'The Risk Solution Company', with a group of fraud experts, forensic accountants, forensic investigators, business investigators, forensic IT specialists, risk managers and trainers. We brought all this experience behind one front door and we were the first to do so in Europe. It was quit clear to me that I had to bring my own company into this great opportunity, called 4iTrust. So it happened.

We are now in our fifth year and business is good. Our clients are divers. We work for the Dutch government, provinces and local communities; we work for non departmental agencies with a governmental body and several other authorities. We also work for law firms and colleagues from all over the world. Further on we work for large oil companies, banks, trust offices and many other clients.

In the year 2007 I have been working for 30 years with great passion. The first 11 years were in the police force and the remaining 19 years in the investigative area. If you get the impression that I am always working, well sorry, I'm not. During my time of, I love to spend time with Sylvia (and the kids including 2 boyfriends). By the way: our eldest is about to get married in August, so we are already preparing the festivities and we are building their future home. Sylvia and I spend most of our holidays in beautiful France. We like to travel by caravan (seems to be typical Dutch, but anyway). We also spend a lot of time within our Evangelic church.



-Gert van Beek-

Sorry, but I forgot to tell you that I do like sports, although I like to be a lonely guy in this matter. I run about 4 times a week and also like squash and roller-skating. Another 'sport' I really like is to give lectures about our interesting work. I have done this approximately 350 times since 1993. Ladies and gentlemen CII-members, please be aware that we have the best job there is! I love to tell the audience that none of them has a more interesting job than we have. Some of them argue a while but my passion eventually fades them away.

My motto is: 'you're honest or dishonest: there is nothing in between!' Let me explain: You can't be honest in your private life and dishonest in business or the other way around. If someone is dishonest in business his morality won't change at the end of his working day. Being honest or dishonest is a way of life that most of the time will last for as long as you live. Sometimes the individual does change for whatever reason, but most people will never change. They will always remain either honest or dishonest.

I've been quite open to you all about myself, my family, my work and my religion. I am not afraid to do so, since I met a group of you during the CII meeting in Paris in April. It was heart warming for Sylvia and me to experience how colleagues can become friends on such short notice.

I am looking forward to meet more members on other upcoming occasions. Although I won't always be able to be present, please know that I always will be present in my mind.

#### The History of the Private Eye by: Ben Harroll – The PI Museum

The PI Museum is a collection of treasures and artifacts celebrating the



rich history of the Private Eye. We now continue to highlight some of the collection . . .

#### **Detective Dictograph**

"Hears Even a Whisper"

From the advertising of the time:



"Small.

handy, compact. Can be quickly and easily installed anywhere - in light fixtures, under rugs, in cabinets, behind pictures, under desks, back of a radiator, under a bed. You clearly hear conversations many rooms away. A valuable asset in all investigation work. NOW ONLY \$100.00 or \$125.00 with extra listener. Change batteries every 15 minutes."

This was THE first purchase made for the P.I. Museum. New Orleans

was the place and the W.A.D. AGM and Conference



was the occasion.

#### **Detective Fingerprint Camera**

Made by Folmer & Schwing Division, Eastman Kodak Company, New York 1915. Camera has a fixed focus and four miniature lamps operated by dry cell batteries. Price list June 1925: \$55.00

Ace Fingerprint Kit



Manufactured & sold by Fingerprint Equipment Laboratory, Chicago, Illinois--circa 1950's.

"Vest Pocket"
Detective
Camera



Like the Expo Detective

Watch Camera this was designed by Houghton's Ltd., London, England and is called the Ensignette. Sales began in 1909 and by 1927 "tens of thousands" sold. Few of these cameras have survived in working order.

"Private Eye" Camera

Manufactured

by Secam of Paris, France circa 1955; also sold as the Stylophot. Sub-miniature 16mm camera with a f6.3 coated lens; fixed 1/50th sec. shutter speed. Exposures (18) on standard perforated 16mm film in special cassette. Camera is in the

style of a "fat" pen with a pocket clip.



"Cigarette Pack" Micro 16 Camera Made by the William R. Whittiker Company of Los Angeles, CA. in the late 1940's. Sub-miniature 16mm camera with a sector shutter "bright", "dull" or "color" and a fixed speed of 1/60th of a second.

These cameras were built tough and easily fit a cigarette outer pack and still allowed for easy operation without the need for making any telltale holes in the cigarette package itself. Rare and expensive

if found in Europe.

John Player Special Cigarette Pack Camera

This is a Soviet Kiev 30 16mm camera, which is housed inside a metal fake cigarette pack. A real

cigarette can be carried in the pack for authenticity.



# "Cigarette Lighter" Detective Camera

Made in Japan circa 1954 and provided 16 exposures on miniature roles of 8mm film.

(Again, we will continue with this great historical seriescompliments of the PI Museum in next issue...)

### **CII** — Pending Applicants

#### Conrad Ceillam

**DNA Services LTD** 

St. Peter Port, Guernsey Channel Islands

#### Rampalsingh Chauhan

Perfect Investigation & Personnel Ser (P) Ltd Phmedabad, Gujarat INDIA

#### Viorel Croitoru

Croma - Agentie Internationala de Investigatii Bucharest, Romania

#### **Graham Dooley**

**DETECTUS** 

Bretagne, France

#### **Mohamed Ashraf ElAzab**

Security Department, American University in Cairo Cairo, Egypt

#### Ethem Emre

Benelux International Taksim, Istanbul, TURKEY

#### **Artur Janta-Lipinski**

Contra Risk-Management Koszalin, Zachodniopomorskie POLAND

#### Venkatesh Kodur

ABC Security & Detective Network PVT, LTD Jayanagar, Bangalore INDIA

#### Vincent Parco

Intercontinental Investigations, Inc. New York, NY USA

#### Ajay Singh

Dynamic Detectives & Security Services Udaipur, Rajasthan INDIA

#### Alex Upatov

Alex Detective Agency, LTD Moscow, RUSSIA

#### **Sharad Wadekar**

Securafence Security PVT LTD Pune, Maharashtra INDIA

#### Da jiang Zhang

Tianchao Business Investigation Center Beijing (Chaoyang Dist), CHINA

### **CII—New Applicants**

#### Joseph Charles

Praetorian Investigations and Security Consultants LLC McDonough, GA,

#### Kenneth Henry, Jr.

Corporate Intelligence Network, LLC Ho Chi Minh City, , Vietnam

#### **Earl Johnson**

International Consultants & Investigations, Inc. New York, NY, USA

#### **Bernhard Maier**

BM-Investigations Vienna, Vienna, Austria

### More new members



Joseph Genovese, Research Specialists Inc., Metairie, LA, USA



Simon Goddard, Global Insight Pte Ltd., Singapore



Venkatesh Kodur, ABC Security & Detective Network, Bangalore, India



Kunwar Singh, Lancers Network Ltd., Delhi, India

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I Executive-20	$\alpha \alpha \alpha \alpha \gamma$

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Your photos and articles are needed in order to make this newsletter an informed and entertaining vehicle for CII.

#### CII office info

Please be advised that the mailing address for the CII Headquarters will remain the same and that all correspondence to the office can be sent to the attention of Steven McGregor . As for the e-mail address,cii@sbims.com is still the best email address to use to correspond via email with the office. Steven McGregor Council of International Investigators (C.I.I.) 2150 N. 107th St., #205 Seattle, WA 98133-9009 206-361-8869 (p) 888-759-8884 (toll free in N. America) 206-367-8777 (f)