

# The International Councillor

Newsletter of the Council of International Investigators

March 2007

Issue 2

## *Wedding bells ring for CII President Bert Falbaum*

*Peggy Houghton*

*married*

*Bert Falbaum,*

*3 February 2007.*

*The happy*

*couple reside in*

*their new home at*

*6696 North Cocopas*

*Road, Tucson,*

*Arizona, 85718*



## ***CII site goes high-tech with Podcasting***

*By Trish Dehmel*

Visitors to the CII website at [www.cii2.org](http://www.cii2.org); will see that the Council is kicking it into hi-tech, as new technological innovations are incorporated into the site.

2<sup>nd</sup> Vice President Fred Dehmel, spoke with our staff reporter today in Halifax, Nova Scotia, concerning the recent integration of "Podcasts" (no that is not some new fishing lure invented by our Irish cousins) on the official CII website.

Podcasts from both CII President Bert Falbaum and our 2007 AGM host James Kirby have been uploaded to the site and Fred urges all members to go to the site and listen to them.

"A Podcasts is basically internet radio, and anyone can create their own audio or video/audio Podcasts and have them placed directly on their own web page or even upload them to various Podcasts sites," said Fred.

The real advantage to them comes in the dollars and cents.



**Fred Dehmel**

"Podcasts allows even the smallest of business person the opportunity to actually speak directly to their clients or audience, either as audio or as a video Podcast, without incurring the huge costs that been associated with this type of interaction in the past. So now they can make more of a personal connection with their client."

Fred says the Podcasts can be very quickly and inexpensively updated as well, so they can be produced on a daily, weekly, or monthly basis and allows the small business person to keep their website very current with little effort.

In particular, for CII, Fred believes Podcasts can be particularly useful in tying such a large international association together. "For CII, because we are an international group, and we have many members in different countries and time zones, it is difficult to get

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# Welcome back to Chicago– birthplace of CII

By Jim Kirby

Chicago, the 3<sup>rd</sup> most populous city in America, is a municipality of 3 million people on beautiful Lake Michigan. Its strength, since the 19<sup>th</sup> Century, has been its strategic location. Its centrality, along with its proximity to waterways and railroads made it an ideal place for farmer, traders and merchants to conduct business. That advantage hasn't changed in 150 years. Today it is a popular convention locale where businessmen from all over the world gather due to great airports, train stations and a wide variety of hotels that make any visit a pleasant one.

Chicago was the site in 1955 where CII was founded, was the host city for the CII Annual General Meetings in 1979 and 1999. Registering for this years conference and making hotel reservations could not be easier. All you need to do is log onto the conference website, [www.cii2007.com](http://www.cii2007.com), and you will can pay and register for the conference, you can make arrangements to take out an Ad in the conference brochure and even link to the printer where your ad needs to be sent. You can also link directly to the hotel website, The Radisson Hotel & Suites Chicago, where you can make your room reservations.

Whether this will be your first visit to Chicago or you are returning, I offer the following information about Chicago.

## Airports:

Chicago is home to two major airports; O'Hare International and Midway. Both airports are located on the outskirts of the city and are about 15 miles from the 'downtown' area of Chicago. From the airport, one is able to take a cab into the city for a reasonable rate. There is also Chicago's "EL" train, a light rail system which runs 24 hours from the airports to the city. All major rental car outlets are available at the airports. For those interested in booking flights on the internet, the code for O'Hare is

ORD and the code for Midway is MDW.

## Trains:

Chicago is a major Amtrak hub with all major lines running into the city. The trains run into downtown, at Union Station, 225 South Canal Street. Once at Union Station, you can catch a taxi to your desired location.

## Attractions:

The Field Museum, [www.fieldmuseum.org](http://www.fieldmuseum.org), is Chicago's premiere natural history Museum. Here one will find dinosaur bones, archeological treasures and other various natural exhibits.

Shedd Aquarium ([www.shedaquarium.org](http://www.shedaquarium.org)): A wide variety of fish and marine mammals. It also features dolphin shows.

Adler Planetarium ([www.adlerplanetarium.org](http://www.adlerplanetarium.org)): A fun and educational journey of the Cosmos.

Art Institute of Chicago ([www.artic.edu](http://www.artic.edu)): Chicago's premiere art museum, featuring all styles of art. It is located on the Museum Campus with the above institutions. Soldier Field, home of the 1985 Super Bowl Champion Chicago Bears is also located on Museum Campus which is on Lake Michigan.

Museum of Science and Industry ([www.msichicago.org](http://www.msichicago.org)): The name says it all. A museum dedicated to man's creations and discoveries. It is also located on the lakefront, but a little farther south. **Parks:**

Millennium Park ([http://en.wikipedia.org/wiki/Millennium\\_Park](http://en.wikipedia.org/wiki/Millennium_Park)): A recent addition to the city. Millennium Park boasts a wide array of attractions that cannot be adequately described. A must-see for newcomers.

Grant Park ([http://en.wikipedia.org/wiki/Grant\\_Park\\_%28Chicago%29](http://en.wikipedia.org/wiki/Grant_Park_%28Chicago%29)): The Park features the famous Buckingham Fountain (Familiar to those of you who watched the television show *Married...with Children*) as well as the

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# Yes! I want to be welcomed back to Chicago

Name \_\_\_\_\_ Spouse \_\_\_\_\_

CII Member?  Yes  No

Business \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_

Country \_\_\_\_\_ Postal Code \_\_\_\_\_ Email \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

**Best Deal Total Package -**

2 registrations , sign & full page ad \$1,300    \$350 discount!    Yes I want this great deal   

2 registrations, 1/2 page ad \$1,000    \$150 discount !    Yes I want this great deal   

Break out packages

Full Registration	_____	x \$395 =	_____
Spouse Registration	_____	x \$350 =	_____
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Seminars Only	_____	x \$195 =	_____
Full Page Ad with/ sign	_____	x \$850 =	_____
Full Page Ad	_____	x \$700 =	_____
1/2 Page Ad	_____	x \$350 =	_____
1/4 Page Ad	_____	x \$200 =	_____

TOTAL \_\_\_\_\_

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Fax this completed form to: Shirley Bishop @ (206)-367-8777

REGISTRATIONS RECEIVED AFTER JULY 15, 2007 WILL BE ASSESSED A 10% INCREASE.  
CANCELLATIONS OF REGISTRATIONS PRIOR TO JULY 15, 2007 WILL RECEIVE A 90% REFUND, PRIOR TO JULY 25, 2007  
50% REFUND. REFUNDS FOR CANCELLATIONS AFTER AUGUST 1, 2007 SUBJECT TO BOARD APPROVAL.

# Welcome back to Chicago– birthplace of CII

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Museum Campus.

Lincoln Park ([http://en.wikipedia.org/wiki/Lincoln\\_Park\\_%28Chicago%29](http://en.wikipedia.org/wiki/Lincoln_Park_%28Chicago%29)): Located in the neighborhood that bears its name, Lincoln Park is located on the North Side of the city near DePaul University. It features the Lincoln Park Zoo

## Navy Pier:

[www.navypier.com](http://www.navypier.com)) is a family attraction featuring entertainment, shopping, cruises on Lake Michigan, dining and an IMAX theater. It also has a giant Ferris wheel. **Sears Tower** ([www.thesearstower.com](http://www.thesearstower.com)) was built in 1974 and for decades was the tallest building in the world. It is Chicago's crown jewel.

## Chinatown

([www.chicagochinatown.org](http://www.chicagochinatown.org)) is an example of the magnificent diversity of the city. With great food and even Chinese newspapers, it is a unique experience.

## Shopping:

Chicago's shopping scene is too huge to go into detail, but the best place is along Michigan Avenue, which is known as The Magnificent Mile (<http://www.aviewoncities.com/chicago/magnificentmile.htm>). The Radisson Hotel is located one block off of the "Magnificent Mile" so you should have no problems when it comes to shopping. Also found on Michigan Avenue is the Chicago Water Tower, one of the oldest structures to survive the Great Chicago Fire and the location of the Water Tower Mall.

**Golf:** For those interested in Golf, there many courses throughout the area. See the website [www.golfchicago.com](http://www.golfchicago.com) for various courses. Keep in mind that the weather in Chicago in late April might feel cold to some people.

**Sports:** Chicago is home to 4 major sports teams (Bears, Bulls, White Sox, and Blackhawks). Oh Yeah there is also this team called the Cubs that plays baseball on the north side of town. Ok for those of you that don't know this, myself and Steve are life long White Sox fans. In our world to be a true White Sox fan means that you have no tolerance for the Chicago Cubs. The Chicago White Sox, 2005 World Champions, play in a comfortable ballpark with all the modern amenities. There is ample parking, great food, great fans and great players. The Cubs are unique in their own way as they have not won a baseball title since the Roosevelt Administration.....The TEDDY Roosevelt Administration. So, the history is there. The Cubs play in a cozy (small), rustic (falling apart) stadium without the frills (bad food) known as Wrigley Field. I am told that Wrigley Field is considered

a historic stadium, though I don't see how you could call a baseball stadium "historic" if it hasn't hosted a World Series winner.

Unfortunately, the Mighty Chicago White Sox will be playing on the west coast and will not be in town until the following week of the conference. That other team (the Cubs) that play on the north side of town will be playing in Chicago during the conference. You can find the baseball teams schedules at [www.whitesox.com](http://www.whitesox.com) and [www.cubs.com](http://www.cubs.com)

## Nightlife:

Chicago has a strong nightlife for those who don't want to go to bed early. There is a wide variety of bars and clubs in the area known as "Rush and Division" (<http://www.rushanddivision.com/clubs.html>) within a short cab ride from the Radisson. The Second City ([www.secondcity.com](http://www.secondcity.com)) Comedy Club has featured many great performers in its history such as John Belushi and Chris Farley. Chicago is home to the blues and features a number of great "hole-in-the-wall" blues bars. For more information on Chicago nightlife, please check out: [www.chicagonightlife.com](http://www.chicagonightlife.com)

## A FEW FACTS ABOUT CHICAGO:

- Chicago comes from an Indian word meaning "wild onion." Chicago was first discovered by French traders.
- People from Chicago are called "Chicagoans." The Chicago Metropolitan area is referred to as "Chicagoland."
- The two major newspapers of Chicago are the Tribune and Suntimes. (Check their websites for the weather that week.)
- Chicago is home to several world class universities such as Northwestern University, University of Chicago, Loyola University, Rush Medical School and Illinois Institute of Technology.
- Chicago is a safe city with a great police force; however, visitors should take the usual precautions in any big city.
- Native Chicagoans include: Vince Vaughn, John Cusack, Carl Sandburg, Dick Butkus, Bill Murray, Ernest Hemmingway, Frank Lloyd Wright, Al Capone, and Dwyane Wade.

**Myself, Steve Kirby, Jack Burke, Glenn Eiden and honorary Chicago citizen Derek Nally look forward to welcoming you to the great city of Chicago in August 2007.**

Please check out the CII website at [www.cii2.org](http://www.cii2.org) for our recent Podcast concerning the upcoming AGM and the events and venue planned for this historic meeting when we take the CII conference back to its birthplace in the great city of Chicago!

## Roy Whitehouse “dishes up” data protection

Data Protection was on the menu at the first of The Resident’s monthly TGIF (Thank Goodness it’s Friday!) lunches. The event, held on January 26 at the Hotel Garbe in Armação de Pêra, was attended by many Algarve entrepreneurs, who heard Roy Whitehouse of WIS International speak about Data Protection: Being aware of your obligations, which explained how and what kind of information can be retained by their business about others. He gave a comprehensive overview of the situation and communicated clearly and concisely about what to be aware of when dealing with data in the workplace.

The Data Protection Act was implemented in 1998 across the EU, but many people were still unclear as to how it affects their business. Mr. Whitehouse explained how, in Portugal, the Comissão Nacional de Protecção de Dados (CNPd), the national commission for data protection, is the regulating and licensing body and he outlined the rules businesses must adhere to in order to escape penalty.

Those in attendance were shocked to find out that if they were not licensed correctly it could result in up to two years in prison. Mr. Whitehouse answered questions and explained the different ways that the Data Protection Act affects the types of business and the various exemptions and rights for businesses in the Algarve.

The presentation also covered information that cannot be processed, such as political beliefs, religion, race or sexual orientation, stating that everyone must endeavour to attain professional secrecy in the workplace.

### Unique opportunity

Sheena Rawcliffe, managing director of The Resident, thanked everyone for attending and welcomed Christopher Barton, chief executive officer of



*Roy Whitehouse, of WIS International discusses Data Protection with the members of the Algarve Entrepreneurs monthly lunch meetings.*

the British-Portuguese Chamber of Commerce and Linda Smith from Network, the business women’s association in the Algarve, both of whom were present, to speak with attendees after the three course lunch



**Fish  
Tonight?**

### Meet me in Paris!

May I extend you an invitation to join the European Regions of CII at our first get together on Saturday 14 April, 2007 at the Sofitel Hotel, Rue Jean Du Goujon, Paris. We have secured a discounted price of 295 Euros per room (about 384 US Dollars). Dinner on Saturday night will include some wine at 55 Euros (about 72 US Dollars). Please make your own travel and accommodation booking quoting CII. Just let me know the numbers so that I can book the meals. At the moment we only have the dinner penciled in, but we may be able to arrange sightseeing, etc. later. Go on spoil yourselves and join us.

-Alan Marr

# CII member spotlight on Sam Brown



Sam Brown began his career as a private investigator over 30 years ago and has been teaching for more than half of that time. He was the California Association of Licensed Investigators 2003 Investigator of the Year. In 2004, he received the Investigator of the Year award from the International Institute of Security and Safety Management. His book *Private Eyes* is now in its second publishing, and he has appeared on television programs about spy gear, surveillance, and finding and reuniting Vietnam-era veterans.

### Where are your offices located?

The Sam Brown Group is based in San Francisco, California, at the Cathedral Hill Hotel on Van Ness Avenue, at 1255 Post St., Suite 740.

### What's happening in your region?

Currently I'm involved in surveillance, locates, and asset tracing, including corporate due diligence investigations. The Bay Area has its share of PIs in the workers' compensation and domestic realms, specifically in the Chinese community. I speak Mandarin and am one of the few investigators in the Bay Area that handles the Chinese community.

### Do you have an interesting story about your work?

I recently had the opportunity to train the staff of Orion Support Incorporated at the Elk's Club in



**CII MEMBERS WORKING TOGETHER** -New CII member Jeffrey Williams (back row) and staff of Orion Support Incorporated recently retained the services of Sam Brown Group (Sam Brown, centre) to conduct on site training of several staff members in the Philippines—*oh, it's a rough job, but someone 's got to do it.*

Makati City, in the Philippine Islands. Our Investigative Career Program has trained over 250 students worldwide. I've taught special investigators employed by the State of California, university law students, community college students, and high school students. However, I'll never forget the four-day symposium in the Philippines, which was quite rewarding and memorable compared to the last time I was in the islands, in 1973 during the Vietnam conflict in Olongapo City on Subic Bay.

### What are your hobbies and interests?

My hobbies are working, weightlifting, swimming, karate, creativity, and returning to the Philippines soon.

## Podcasting takes CII high tech

Continued from page 1

a message out that is both fresh and information, so Podcasting allows us to get a message up on the site that everyone can access quite easily no matter where they are. The Podcast could be talking about our upcoming AGM or some current event with world wide implications that CII may need to comment on to its members. And the beauty of it is you don't have to go to the website to listen to it, anyone who has an I-Pod or MP3 player or even their computer, can sign up for the podcasts and have them delivered to the device of their choice so that they can listen to them on their timetable."

Fred envisions even bigger things in the future. "I see a lot of potential here for CII. The hosts of upcoming AGMs could regularly put up a Podcast to inform council members about the progress of the event, and I

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## Skype Directory

Jay Groob	aisjgroob
Reg Montgomery	reggie.montgomery
Rob Artus	Rob Artus
Tom Davies	tom.davies43
Fred Dehmel	fred-dehmel
Jacob Lapid	jacob.lapid
Robert Dudash	rdudashomaha
Kevin Ripa	jskramer

## News from our Midwest USA Regional Director

By Robert Dudash

As Regional Director for the great Midwest Region, I would like to inform you that there will be a great opportunity for our members to attend a recently announced Super Conference sponsored by the NCISS. Many of our members are also NCISS members and CII has donated funds to NCISS for their lobbying activities:

The NCISS is hosting a Midwest Super Conference in Minneapolis, MN which will be held April 18-21; Registration deadline is March 15. The conference is being held at the Radisson Plaza Hotel and information on the conference can be found at [www.ConferenceInfo.Info](http://www.ConferenceInfo.Info)

Even if you are not a member of the NCISS, I think they would welcome our members. The conference is also being sponsored by Investigative Associations from Minnesota, Wisconsin, Iowa, Kansas, Michigan, Pennsylvania and WAD.

If you have any questions regarding registration, you can either check the website or contact me and I'll do what I can to assist.

## Letter to the Editor

First and foremost, thanks to all of the members who have donated to the Costa Rica School Project (story in Nov. 2006 newsletter). We are well on our way to beginning the project with less money than anticipated as the government is providing matching funds and labor. We are still a few thousand short, so anything will help (address below in U.S. is fine). In case you don't know, my wife and I are helping a poor community build a high school to serve almost 175 residents.

Secondly, and most exciting is that I have moved back with my family and am devoting more time to my office down here. Also, there has been some discussion about having a pi function or mid-term conference, so I am welcome to any input from you on this. And of course, if you are coming for vacation, give me a call and I will certainly meet you for a drink.

Seth Derish, P.O. Box 025331, SJO 15453, Miami, FL 33102-5331.

## Podcasting takes CII high tech

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think you'll see that this year. I also see, and we may even try this in Chicago, the opportunity to do Podcasts of some of the speakers so that members who cannot make it to the AGM can go to the website and listen and see what is going on at the AGM, see what they're missing, and maybe that will spark their interest to attend the next AGM." There is also the opportunity to do audio and video Podcasts of speakers so that very important topics or presentations can be seen by everyone.

For Fred, the opportunities are wide open, including having Podcasts as an avenue for the Board or Executives to have more personal contact with the members and at some point it may even be possible to have members sponsor a Podcast as a way of generating funds for the Council. "Certainly, it would be great to have a short message at the beginning that this Podcast has been sponsored by CII member so and so and a short intro to their company."

Fred promises that CII will continue to move ahead with technological advances and urges members to visit the website and listen to the Podcasts as well as look for future announcements on the "leading edge" of the CII front.

## International Councillor Advertising Rates

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# *Sun Tzu and the art of business war*

*(This is the second part of a two-part story—part one was published in January's issue.)*

By F. W. Rustmann, Jr.

## **Risk Analysis in Ethiopia**

When I retired from the Agency in the fall of 1990 I had barely unpacked my bags in Palm Beach when the phone rang. The call was from the Agency's Career Transition Center, a place through which all retiring CIA officers pass on their way out of the Agency womb and into private life; the Center helps these officers find new lives after the Agency. The officer at the other end of the line explained that she had received a call from Maxus Energy, a Fortune 500 gas and oil exploration company headquartered in Dallas, Texas.

She explained that Maxus wanted to be put in contact with someone knowledgeable about Ethiopia. That's all they would tell her. Since I had served there as CIA chief a few years earlier, she asked if it would be okay for her to give Maxus Energy my name and phone number. I said sure.

Shortly thereafter I was contacted by Maxus' Director of Corporate Security, David Burton. David told me that Maxus Energy's petroleum engineers and geologists had found strong indications that significant reserves of gas and oil existed in the Ogaden region of Ethiopia, and they wanted to go there and look for themselves. The only problem was that no one in the company knew the first thing about Ethiopia; they were pretty sure there was oil there, but they didn't have a clue about the Ethiopian operating environment or the security situation in the Ogaden (a very rough place at the time). This is where Risk Analysis enters the picture; something that points out the general obstacles to operating securely in the country.

The risk analysis I wrote for the company included multi-source information derived from interviews with Ethiopian sources, computer databases, news archives and wire-services, State Department databases and officials, economic publications and first-hand analysis. It covered the political situation (Was the current regime stable? If not, would a replacement regime honor previous commitments?), economic situation (How stable was the Ethiopian Birr? Could the local currency be moved out of the country freely? Should contracts be written in Birr or US dollars?), insurgency (What dangers did it have for exploration teams in the Ogaden? What type of security would be required to lessen the threat?), street crime (How should residences and equipment be protected?), and a general realities brief on the Ethiopian culture and people.

In short, the assessment provided Maxus' executives with a flashlight. It allowed them to move into a dark, unfamiliar area with few surprises. They knew what to expect, and they could now weigh the anticipated risks against the possible gains if they struck oil. They had the information they required to make informed decisions about the venture.

## **Target on Somaliland**

I worked with Maxus Energy for the next two years providing them with a steady stream of information and guidance on how to work safely and securely in Ethiopia and particularly the very dangerous Ogaden region. Then, one day about half-way

through this period I received a frantic call from David. He said Maxus' board of directors wanted to know if Maxus Energy could obtain drilling concessions in Northern Somalia, just over the Ogaden border from where they were currently exploring. He was quick to add he was not interested in "the Mogadishu" Somalia; he wanted information on "Northern Somalia," a break-away state with its capitol at Hargeysa that called itself "The Somaliland Republic."

I was well aware of the problems that existed in Northern Somalia from my days in Ethiopia. The area known in colonial days as British Somaliland was in a state of total anarchy. It was waging an all-out war with the Mogadishu government which opposed its secession, and tribal leaders were fighting an internecine war among themselves as they vied for positions of leadership and control.

The government (what there was of one) couldn't collect sufficient taxes and therefore had little money to pay its army, let alone its public servants. And to make matters worse, the border region where Maxus wanted to explore was populated by bandits and littered with land mines left behind from years of border skirmishes.

My risk assessment pointed out all of these facts, but despite the grim picture the assessment painted, Maxus decided to take the investigation a step further. The company wanted "targeted collection." It specifically wanted to know whether any drilling concessions were available along the Ethiopian/Ogaden border (they had heard that all concessions had been leased), and if so, could they obtain one and how much would it cost them.

This was information not readily available. Public records were scattered, incomplete and in many cases inaccurate. Access to them would require "baksheesh" (bribes) to induce unpaid public servants to search for the records, and the help of a high-level source within the government, preferably within the Ministry of Mining and Water, to obtain the information.

I sent the requirement to one of my Ethiopian sources and asked him if he knew anyone who could handle the request. He replied that a friend of his, and ethnic Somali from the port city of Berbera had direct access to none other than the current Minister of Mining and Water, Mohammed Ali Ateye. He said Ali Ateye was a relative and that they both belonged to the Issaq tribe. This news was manna from heaven. He could answer all of our questions and he also had it in his power to make whatever arrangements he wanted. A meeting with Ali Ateye was subsequently arranged in neighboring Djibouti and the two "access agents" took off from Addis Ababa on their mission.

They spent two days drinking, carousing, chewing khat (a mild native narcotic); and talking...

When they returned to Addis Ababa they reported the results of their meetings with the minister. In short, as Maxus had suspected, most of the concessions had been leased to major oil companies including Texaco, Conoco, Phillips, Chevron, Amoco, and Agip. These leases were nailed down and could not be broken.

However, according to the minister, there was one lease held

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## Looking at Africa—The next challenge for CII

**By Alan Marr Executive Regional Director**

“Africa is somewhere over there,” said the schoolboy pointing at the world map. But it is not just schoolboys who don’t know much about Africa, many of our members know very little. “Why should we know more?” I hear you ask. Well we may be missing some good business opportunities and we have less than six members of C.I.I. able to handle our investigations in Africa.

Let me put Africa into perspective for you. It covers 12 million square miles. Africa could hold the land occupied by China, India, Europe, Argentina, New Zealand and all of the continental United States – with room to spare. Wow it is huge and contains 14.2% of the world’s population.

It is divided into over 40 countries, using 800 languages and regional varieties of a language or dialect. An estimate for the population in 2007 is 933,448,292 (How can they be that accurate?) Now having put Africa in perspective, what

business opportunities could there be? Well for a start there is a huge range of natural resources, being worked upon by many western companies, with those come the security issues, the protection of assets, business continuity and staff. Then there are the due diligence issues and it would not be a surprise to find theft, fraud and the need for the prevention of theft and fraud. All of these issues are I would argue, are what we in C.I.I. do on a daily basis.

If we explored these business opportunities and developed them, our six or less members could not possibly cope, so we really need more quality investigators to join C.I.I. and expand the opportunities with us. If you know of any investigators working in Africa that would be suitable members of C.I.I., then I urge you to invite them to make an application. For the moment I cover North and Central Africa as Temporary Regional Director and Peter Grant is our Regional Director covering Southern Africa. If we can assist in recruiting more members in Africa, then we will be happy to do so. Now take another look at the map and see what I mean, it is huge.

## Nominate your choice for Investigator of the Year

*By Joan Beach*

The Investigator of the Year Award was founded at the Council’s Annual Meeting in Edinburgh, Scotland in October 1976. The President of the Association of British Investigators (“ABI”), Zena Scott Archer, delivered a silver loving cup to the Council with the request by the ABI that it be presented each year to a Council member who best exemplifies the high professional and moral standards of the Council.

Since each recipient of the award must surrender the trophy at the end of the year, another award was initiated to remain the personal possession of each annual recipient. This award is known as the “Keith Rogers Memorial Plaque.” It honors one of the respected original founders of the Council, Keith M. Rogers, now deceased.

“The Council will be forever grateful to the Association of British Investigators for what has become an extremely proud tradition in our Council.”

The Council of International Investigators’ Rules & Regulations Article VI-R Section 2(f) – R describe the requirements for this award. The current holder of the award, Joan M. Beach, is the Chairman of the Committee. A call for nominations is going out as nominations must be made in writing and shall be sub-

mitted to the Chairman thirty days prior to the Annual General Meeting. The cut-off date for submissions is July 15, 2007.

Only certified members of the Council are eligible for the award. The nominations must contain details of outstanding professional services rendered to a client, the profession or to the Council of International Investigators. The selection will be made at the Annual General Meeting by secret written ballot. Only Certified and Senior Members in attendance at the Annual General Meeting are entitled to vote. At the Annual General Meeting, the Chairman will select two past recipients of the award to assist on the Committee. If two past recipients are not in attendance, they will select a like number of Certified or Senior Members to assist. In the event the current holder is not in attendance, the Chairman of the Executive Board will appoint a Certified or Senior Member as Chairman of the Committee.

Upon receiving the closing of Nominations, the Committee and the Secretary shall meet and review all nominations to determine their eligibility and authenticity. At the Annual General Meeting, the Committee Chairman or their designee shall read all nominations to those members in attendance. All Certified and Senior Members in attendance shall be furnished with Award Ballots.

Please mail nominations as prescribed above to the Chairman of this Committee no later than July 15, 2007.



**And the award goes  
to.....**

# *Sun Tzu and the art of business war*

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by a firm called Alliance Exploration, Inc. of Alliance, Nebraska that held a prime concession in the Buraio region direct across the border from one of Maxus' Ethiopian exploration sites. He revealed that his agreement with Alliance Exploration could be broken if necessary because Alliance had failed to fulfill certain terms and conditions of the agreement. He added that he would agree to terminate the agreement in favor of Maxus Energy if Maxus was interested in picking it up. He indicated that Maxus would only have to pay "the going rate" for the concession, but the sources reported that a "commission" would have to be paid to Ali Ateye as well.

Armed with this information the Maxus board reconvened to discuss the pros and cons of investing in The Somaliland Republic. They again considered the risks outlined in the risk assessment, and the cost (including an illegal bribe to a government official) and decided against the venture.

I have no idea whether Maxus Energy now regrets that decision, but I do know it was based on the best information available to them at the time. Looking at the situation with the benefit of 20/20 hindsight, the deterioration of both Somali governments in the months and years that followed (Remember the fiasco of our own military intervention there?) would seem to indicate that Maxus is still counting its blessings that it didn't charge headlong into that morass.

## **Counterfeit Ray Bans**

The third category of business intelligence, counterintelligence, is the flip side of the intelligence coin. It is a huge subject and concerns every company with intellectual property that can be stolen. As I mentioned earlier, it is a \$100 billion dollar-a-year industry.

Counterfeiting and product rip-offs, for example, are a growing, nasty industry. Microsoft alone loses hundreds of millions of dollars each year through the illegal manufacture and sale of rip-off copies of its software. For many years Taiwan has been a major source of illegal copies of books, video and audio-cassettes, software and everything else imaginable all the way to Polo shirts and Levis Jeans. How can this all be stopped? Not easily. But I will give you an example of an operation that sought to shut down the illegal sale of counterfeit Bausch & Lomb products in Ecuador.

In mid-1994, Bausch & Lomb became aware that cheap knock-offs of its Ray-Ban Wayfarer, Aviator and other models of sunglasses were appearing in market kiosks near the Hotel Intercontinental in Quito. We were asked to determine if, indeed, counterfeits were being sold; and if so, to determine the source of the supply, the distribution network and, finally, to urge the police to confiscate the rip-offs and arrest the criminals behind the activity.

We first had one of our local sources visit the kiosks and shops in the area with instructions to photograph counterfeit glasses on display, and to purchase examples from each place to be used as evidence. The source identified and photographed several locations, including such prominent shops as Taty, Scarlett and Sacos where he found the rip-offs being sold at an aver-

age price of \$15 per pair.

Then, through elicitation from vendors, he learned that the frames and cases were being shipped into Ecuador via sea from Panama and overland from Columbia, and that the lenses were ground and fitted at a location in Guayaquil on the coast. Further investigation and surveillance revealed that there was a warehouse in the market area called Ipiales Martek. The warehouse was owned by one Lenin Martinez, who belonged to a co-operative called Libertad, Paz y Justicia (Liberty, Peace and Justice), which was known to be involved in black market activities. The source subsequently confirmed that Mr. Martinez was the largest distributor of counterfeit Ray Bans in Quito.

Armed with this knowledge and in close co-ordination with our client, we contacted the US Embassy and urged them to make a démarche to the Ecuadorian government under the US Trademark Counterfeiting Act of 1984. We wanted the Embassy to pressure the Ecuadorians to raid the kiosks and shops, arrest the individuals involved, confiscate the counterfeit sunglasses and destroy them.

The US Embassy's actions were (predictably) not very strong, however, and resulted in the confiscation and destruction of only a few cases of sunglasses, and no arrests. The fact that billions of dollars are lost each year to counterfeiters of this ilk, an amount that includes lost product sales, jobs and policing costs, is somehow lost on a government with larger problems (narcotics, etc.) on its mind. The burden for counterintelligence activities of this sort must therefore rest with the companies that are being hurt.

## **Generating Intelligence Requirements**

Within the US government, intelligence collection requirements are generated by the White House, Pentagon, State, Justice and other departments.

In the business world they are generated by company CEO's and other senior managers. These individuals usually know exactly what information they ought to have to insure the trouble-free efficient running of their businesses. They may also know where to look for unique business information that would give them the competitive edge they desire; they just do not know how to go about collecting it.

Intelligence collection is a systematic process that requires excellent analytical skills and employs proven methods that assure, to the extent possible, the accuracy of the information obtained. The process begins with the requirement. What is the question? Exactly what does the CEO want to know? This is an important step in the process. It forces the CEO to analyze the problem and refine it from "I want to know everything there is to know about my competitor" to "What is my competitor's strategy to obtain the XYZ contract in Jakarta?" or "What plans does my competitor have to enter the widget market in Latin America?"

Once the requirement is defined, the next step is to do a target analysis. In other words, to examine the competitor organization with an eye towards identifying where within the organization would the information be normally held (marketing depart-

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# Sun Tzu and the art of business war

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ment, research and development staff, legal department, etc.). Once this is established, the scope is narrowed further down to the individuals within the target department.

They are then investigated and assessed to determine who would be the most knowledgeable and accessible source. Finally, when the target individual is selected, an operation is designed to extract the information from him or her. This usually requires the use of covert collection techniques including elicitation, debriefing, the use of a suitable cover for the inquiries, and other overt methods including database searches, interviews of other knowledgeable sources, and the like.

Thus, the intelligence process, whether in government or industry, involves four major steps:

1. Defining the requirement;
2. Collecting information on the requirement from all available overt sources (databases, library research, etc.);
3. Analyzing the overtly available information and organizing it into a cogent preliminary report on the subject; and
4. Identifying the gaps in the information and filling them through the use of more targeted covert collection techniques, and writing the final, comprehensive report.

This is the most efficient and efficacious approach to intelligence gathering and analysis. It is the technique used by the CIA and other government intelligence agencies, and it is the proper way for industry to collect business intelligence.

## The Government's Role

But all of this begs the question: If the collection of business intelligence is sufficiently arcane as to be left to the experts, and if the government (CIA, etc.) is expert in the field, why then won't the government collect it for the industry? After all, some countries have been aggressively involved in intelligence gathering activities targeted against other countries' industry for many years.

Some of these activities have even crossed the line into illegal, state sponsored, industrial espionage. (The main difference between industrial espionage and competitive intelligence gathering is that the former uses illegal collection methods like electronic monitoring, trespass, theft, etc., while the latter does not.)

In fact, there has been considerable debate, for instance, within the US government, and the CIA in particular, on this very issue. It began in earnest back in 1990-91 when the Soviet Union collapsed and it was thought that the CIA could be retooled away from Soviet collection activities to helping the failing US economy with needed business intelligence. Debate continues to this day. Unfortunately, however, there is very little chance that the US government (particularly the CIA and NSA) will ever get involved in the routine collection of business intelligence for US industry. The problem is that the very nature of clandestinely

acquired information makes it classified—not for dissemination to the general public—because sensitive sources and collection methods must be protected. So if the decision were made to collect business information and disseminate it to companies outside of the intelligence community, to whom would the information be entrusted? Certainly not to all of the companies. But then which ones? And to whom within each company? Only the CEO's? Could we trust them not to disseminate the information down to the rank and file? Probably not.

There is also a strong argument against the idea of diverting scarce government intelligence gathering resources away from the national defense to the private sector, and the ethical conundrum of asking CIA case officers to spy for IBM rather than the White House.

This is not to say that the CIA and other law enforcement agencies will not fight to prevent illegal industrial espionage in this country, or that it will fail to alert a major company if they learn, inter alia, that some very unfair business practices (payment of bribes, etc.) were hurting US companies' chances to compete fairly in a particular country. It only means that the government will not develop and fund a program to collect business intelligence for any companies. Thus, if a company wants to collect information that will help it level the playing field and perhaps give it a competitive edge over a foreign company, it must use its own resources.

## The Urge to Wing It

Managers who choose not to do their homework before they embark on a course of action are doomed to failure. Successful people always do their homework. Years ago, when I was teaching the craft of intelligence to new CIA officers down on "The Farm" I discussed the concept of thorough preparation as the single most important key to success in the intelligence business. I explained that although all good operations officers certainly have the ability to "wing it" when necessary, the best officers never go into a situation with that intention. They try to prepare for every possible eventuality in advance, and then only have to improvise when a real unexpected curve is thrown at them. That is good advice for any business.

To quote Sun Tzu once again, he said: "To remain in ignorance of the enemy's condition simply because one grudges the outlay of a hundred ounces of silver...is the height of inhumanity." Perhaps it would be more accurate if the word stupidity were substituted for inhumanity.

The military advice that Sun Tzu espoused so long ago applies equally to today's business. Know your own and your competitor's capabilities, and know your battlefield. Armed with this knowledge, you cannot lose—the worse thing that can happen is that you decide not to engage.

*The author is a 24-year veteran of the CIA and author of CIA, Inc: Espionage and the Craft of Business Intelligence. He is chairman of CTC International Group, Inc., a West Palm Beach based provider of business intelligence.*



## Nominations open for MSA

By Nancy Barber

The Meritorious Service Award honors meritorious service to the Council of International Investigators, to the security and/or investigative industry and/or to the community in general by a member of the Council. CII Rules and Regulations Article VI-R Section 2(g) – R. The MSA Award may be given annually to any member of the Council.

The 2007 MSA Committee is headed by the President Bert Falbaum, Secretary Jack Burke, Executive Regional Director Alan Marr, Derek Nally and Pawan Ahluwalia. Any member of the Council of Investigators is eligible. No more than one MSA shall be awarded to any one person but for each succeeding MSA justifying such an award, another award may be made.

The MSA may be awarded posthumously and if so, may be presented to such a representative of the deceased as may be deemed appropriate.

Nominations may be made by anyone but no member may nominate him or herself. No one may self-nominate.

Please note that all nominations may be received up to 45 days prior to the AGM. All nominations should be received for this year's award by June 31, 2007. The MSA Awards Committee will review all nominations, which meet the established criteria and make recommendations to the Executive Board for final approval.

The MSA Award will be presented at the next AGM of the Council. The recipient need not be present to receive the award, but it shall be announced to the membership at the banquet. Recipients of the MSA Award shall be recognized yearly at the AGM and their names shall be placed in honor within the Directory of the Council.



Guess who's getting married! Send us your thoughts on who the happy couple is and maybe they'll send you an invite to the big day—or at least send you a piece of cake!

## Volunteers eager to help with wreath clean up at Arlington



By Wayne Hanson, *Maine State Society*

Last month's newsletter featured the placing of wreaths at Arlington National Cemetery by volunteers recruited from the Maine State Society of Washington, D.C.

This year, for the first time, the Arlington Cemetery grounds supervisor asked for a little help with the early spring cleaning of the cemetery. Volunteers of all ages, including Boy Scouts and their leaders, young college students, middle-aged folks, and older citizens



came together for the cause. As a former president of the Maine State Society, I was very pleased to work with everyone to honor our veterans.

In 2007, the official date for placing the wreaths will be Saturday, December 15. That's right, a Saturday! Please mark your calendars now, so we may see you there. Bring the whole family.

We will once again offer to help with cleanup in late January or early February 2007, and we hope your generous spirit will continue for that event.

## *Salsa dancing soldier accused of spying*

By Peter Grant

A soldier currently on remand has been accused of passing military secrets to Iran. Corporal Daniel James, 44, who is of Iranian descent, has been a member of the Territorial Army, a part of the British Army, for 20 years. Until 2005, when not deployed with the military, he was the director of Club PR Limited, which operated a nightclub and offered salsa-dancing lessons in Brighton, England.

Corporal James came to the UK at age 16. His mother, who does not speak English, is thought to live in Iran. His father is deceased. Eleven years ago, Corporal James changed his Iranian surname for the more English-sounding James. He has been described as a career TA soldier, not simply a weekend warrior. He did not serve in the regular Army, but his specialist skills as an interpreter were very much in demand. He is fluent in Farsi, Dari, and Pashtun.

Corporal James served as an interpreter for Lieutenant General David Richards, the British Commander of NATO's international security force in Afghanistan. In Brighton, however, the corporal played the role of a muscular salsa dancer called "Danny J," who for five years ran a nightclub in New York. When forced to sell his Brighton nightclub in 2005, an Iranian business operator took over the company.

During 1999 and 2000, Corporal James purchased the flats that became his residence and rental property near the Roedean School, a girls' school on the edge of Brighton. Neighbours of Corporal James' house overlooking the sea said he was a superbly fit bodybuilder with military connections.

## Robert Jr. gets nod as proud parents look on



### Induction to Delta Phi Alpha German Honorary Society

On April 12, 2006, Robert E. Dudash, son of Robert and Brenda Dudash of Omaha, Nebraska, was inducted into the Delta Phi Alpha German Honorary Society, Theta Beta Chapter, in recognition of his scholastic achievements as a German student at the University of Nebraska at Omaha. In order to qualify for membership, a student must have a minimum GPA of 3.25 in German and an overall GPA of 3.0 or higher. Robert is pictured second from left with other students being inducted.

## Dudash serves as Past-President of AFOSISA

By Editorial Staff

On July 1, 2006, Robert A. Dudash, Regional Director, Region V, became the past-president of the Association of Former Office of Special Investigations Special Agents (AFOSISA). In April 2004, Robert was elected as the president of the association, which has a membership of approximately 2,000. The term of office for the president is two years, and he assumed his presidency on July 1, 2004.

The objectives of the AFOSISA are to maintain and further friendships emanating from service with or employment by the U.S. Air Force Office of Special Investigations (AFOSI), to assist one another through combined efforts and mutual association, to perpetuate the ideals and principles of AFOSI, to facilitate contact with members on a worldwide basis, and to unite former and present AFOSI special agents in the common interest of promoting the security and welfare of the U.S. Air Force.

Asked what was significant about his term, Robert said, "I was very fortunate during my term of office, in that there were no issues or situations that required any special attention." Robert

was assisted in his duties by the AFOSISA board of directors, all of whom were elected to their positions.

Robert said: "We publish a quarterly magazine, which is titled *The Global Alliance* and primarily contains articles written by and of interest to the membership. We also have a scholarship program, which is primarily supported by our membership, and we provide financial assistance to college-bound high school seniors and undergraduate college students who are selected by the Scholarship Fund Committee."

Robert retired from the U.S. Air Force in April 1989 after serving 30 years and three months on active duty. He retired with the rank of chief master sergeant (E-9), which is attained by only the top one percent of all enlisted personnel. He was a special agent from June 1973 through April 1989, when he retired. His assignments took him to Omaha, Nebraska; Bitburg, Germany; Wichita, Kansas; Seoul, Korea; Honolulu, Hawaii; Ramstein, Germany; and then back to Omaha, Nebraska, where he retired.

## Questions continue to dog Bre-X gold fiasco

*In the fall of 2006 CII Member and Past President, Brian D. King, of King-Reed & Associates in Toronto, Canada was retained on an epic case of International intrigue. It involves the world's largest gold stock fraud that occurred between 1993 and 1997 that bilked investors out of 8 billion dollars worldwide mostly affecting investors in North America and Great Britain. It involves Canadians, Americans, Filipinos and Indonesians. Brian's client was a Canadian based film company that is doing a documentary on the case and in particular he has been asked to investigate the disappearance of the Chief Geologist Michael deGuzman who allegedly jumped out of a helicopter over the jungles of Borneo at the climax of this case in March 1997. Brian has been interviewing witnesses in Canada, United States and England, all the while having a camera crew standing over his shoulders. It involves travel to Great Britain, Indonesia, Philippines, Cayman Islands, and Brazil. Brian has indicated it is times like this that being a member of CII is invaluable. He has already enlisted the aid of CII member and Past President Ponno Kalastree and his team to assist in locating witnesses in Indonesia. Brian is writing a feature piece for The Councillor outlining his experience while investigating this international case. Recently Brian was in Indonesia interviewing subjects on the Island of Java and Borneo and below is an article that was published by the Toronto Star outlining the case and his trip:*

**By Jennifer Wells, Business Columnist with the Toronto Star**

It's 26 degrees in Jakarta.

Or thereabouts.

The palm trees sway. The Bintang beer is ice cold.

And somewhere in the Indonesian capital, Brian King, the Toronto-based private eye, is readying for a 10-day journey into the dark heart of Bre-X.

What was it Conrad said? *"Hunters for gold or pursuers of fame. ..."*

Well, here we are again.

Ten years after the gold mining "discovery," the biggest ever, turned to dross, Bre-X is back with us.

There is, on the securities side, the soon-to-arrive decision from Ontario Superior Court Justice Peter Hryn as to whether geologist John Felderhof did or did not engage in insider trading.

And then there is, on the Raymond Chandler side, the revived mystery as to whether Michael de Guzman did or did not die after tumbling out of a helicopter and into the swampy, malarial jungle lands of Kalimantan. If, that is, he tumbled at all.

It is the latter intrigue that has engaged the private eye. A Montreal film house has hired him to solve the riddle. A documentary is in the works.

What was it Chandler said? *"A good story cannot be devised; it has to be distilled."*

In the summer of 2005, a singularly interesting story ran in the Singapore *Straits Times*.

Writer Jon McBeth, a long-time follower of the Bre-X drama, reported on a two-hour interview conducted with Genie de Guzman, one of the many wives of the Filipino geologist.

In the interview, Genie revealed that she had been warned by a military police officer not to give interviews after the dramatic events of March, 1997. She said she never saw her husband's body.

And she revealed that a month after his demise, Michael de

Guzman phoned his home in the Jakarta suburb of Cimanggis. He spoke, reportedly, with the maid, asking that Genie be notified of new funds in her Citibank account. When she checked her account, Genie told McBeth, she discovered a fresh deposit of \$200,000 (U.S.).

Years later, in February 2005, Genie said she again heard from her deceased husband, this time by fax, notifying her of a \$25,000 deposit. The fax, she said, was in her husband's handwriting and had been sent from Brazil. The story garnered worldwide exposure, fanning the fantasy that instead of being dead, de Guzman is sipping pulpy drinks on some far off beach.

Just before Christmas, I chatted with Brian King. He has worked a number of high-profile cases, including tracking witnesses for the Steven Truscott defence – the Ontario Court of Appeal today resumes its review of Truscott's 1959 murder conviction – as well as unearthing fresh evidence in a bid to exonerate Robert Baltovich in the murder of Elizabeth Bain.

King had called to talk about Bre-X. Like a million other writers, I had written a book on the scam: the vapourization of \$6 billion in shareholder value; the old-as-the-hills "salting" of the core to make it look as though it hosted vast reserves of gold; the exotica of the players and the locale, not least of which was the thuggery of the Suharto regime in Indonesia.

Even after a decade, the question occasionally surfaces. Do you think de Guzman might still be alive?

To this I can only respond with what I know. I traced "Dokter Daniel," the Indonesian pathologist who performed the initial autopsy, to his home in rural Kalimantan, but did not find the doctor there. I pursued the cadaver to the National Bureau of Investigation in Manila. I interviewed the two pathologists who worked on the case – Dr. Ed Kalalo and Dr. Noel Minay – and scrutinized photographs of the body.

There was nothing resembling the Michael de Guzman I had interviewed in the Jakarta offices of Bre-X in February 1997.

It was Dr. Minay who recounted the story behind the photographs. The ascendant aroma of formalin as he popped the autopsy stitches, which ran, not in the more conventional "Y" incision – think *CSI* – but a straight line from chin to pubis. The collapsed insides – all internal organs either having been removed or possibly snorffled by the wild boars in the jungle of Kalimantan. The brain was gone. The skin was smooth, swollen, pale, like a piece of pork, said Minay, that had been on the boil for some hours.

The nose was gone.

The penis was gone, too. Clean as a whistle.

Dr. Kalalo undertook the dental examination. There were two molars present in the upper jaw, and two below. The dead man, Kalalo knew from the smoothness of the skin where the rest of the teeth had once been rooted, wore two dental plates. Neither was recovered with the corpse. No dental records had been provided by the dead man's family.

The body was cremated and interred in a custom-made mausoleum outside Manila.

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## CII member tracks alleged rapist to Miami

One of CII's members, Ed Kelly, of Intercoastal Investigations in San Francisco has been tracking down one of the bad guys for over the last year and recently tracked him from California to Florida. As they say, you can run, but you cannot hide.

By Justine McCarthy, reprinted from the Sunday Tribune

ALLEGED child rapist George Gibney has returned to the scene of one of his most horrific crimes where he is leading an untroubled life in the sunshine.

The Sunday Tribune has tracked down the former national and Olympics swimming coach to the state of Florida where, it is alleged, he held a young swimmer captive in a locked hotel room and raped her in July 1991.

While the woman continues to undergo intensive medical treatment in Dublin for the trauma she suffered, Gibney has been setting up home in a newly built condominium in Orange City, Florida, having secured a \$150,000 Bank of America loan for its purchase.

It took San Francisco detective agency, Intercoastal Investigations, 24 hours to find Gibney for this newspaper. He has variously lived in Utah, Colorado and California after fleeing Ireland a decade ago. He first went to Scotland before leaving there in a hurry when it was reported that he was coaching juve-



Looks like a surveillance photo to me!

nile swimmers at an Edinburgh club.

Gibney got off seven rape charges relating to young male and female swimmers on a legal technicality in 1994. The DPP directed that no prosecution should emanate from a second garda investigation prompted by fresh complaints made by four

more swimmers in 1996. His extradition has never been sought by the state. State boards The revelation that he was a member of two state boards at the time when complaints were being made against him will strengthen the suspicion long held by many of his victims that he had friends in high places who helped him elude justice.

According to a spokeswoman at the American embassy, the standard US visa application form specifically asks:

"Have you ever been arrested or convicted for any offence or crime, even though subject of pardon, amnesty or other similar legal action?"

When the celebrity chef Conrad Gallagher was extradited from New York on charges of stealing paintings from a Dublin hotel (he was acquitted), a leading antiabuse campaigner in swimming wrote to justice minister Michael McDowell, demanding: "If you can extradite Conrad Gallagher for three paintings, why can't you extradite George Gibney for seven rapes?"

Gibney, who has visibly aged, goes by the name John, or Jon, Gibney in the gated "Enterprise Cove" development he moved to in January. It is situated in Orange City, population 7,000, and he is working at a nearby hotel in Lake Mary, Florida. His apartment is 100 yards from the community swimming pool. Outside his front door, he keeps a bronze sculpture of two children kissing.

He was getting into his car when the news photographer called out "George", and Gibney turned around in response.

However, when a reporter approached, he denied he was George Gibney and refused to answer questions. In his haste to escape the journalists, he drove his car, complete with rosary beads swinging from the rearview mirror, the wrong way on two one-way streets, ran a stop sign and cut across an unmarked police car.

His unsuspecting new neighbours described him as "the nicest, sweetest guy".

In Ireland, where many of his victims have surrendered hope of ever achieving justice, two lawsuits have been issued by victims of George Gibney against the Irish Amateur Swimming Association, now known as Swim Ireland.

The young woman who says he locked her in a Florida hotel room and raped her now intends requesting the Chief Inspector of the Garda Inspectorate, Kathleen O'Toole, to examine the entire file on George Gibney.

-Additional reporting Aya Kawamoto

## Bre-X Gold fiasco

Continued from page 14

Later, Dr. Jerome Bailen, retained by the de Guzman family, offered a positive identification based on what he said was a tell-tale lump on de Guzman's left shoulder, a deformity, if that's what it was, that I cannot attest to. Bailen theorized that de Guzman had been murdered.

Brian King is now in Jakarta, intent on doing a better job. Meetings have been arranged with Genie de Guzman. Of course, he will expect to view for himself the documents that support the funds transfers.

And beyond that? If I had a million dollars, I'd be chasing Cesar Puspos. Puspos and de Guzman were inseparable. As much as de Guzman was the mastermind, Puspos was the day-to-day scam manager. It was Puspos who put out the initial reports in which the presence of gold was eyeballed. It was Puspos who micromanaged, under de Guzman's eye, the flow of samples to the assay lab.

When we spoke, King wouldn't comment on next steps.

On this we agree: Why would de Guzman get into that helicopter in the first place? As anyone interested in the Bre-X saga has persistently asked, what kind of an exit strategy was that?

-Reprinted from the Toronto Star

**CII — Pending Applicants****Conrad Ceillam**

DNA Services LTD  
St. Peter Port, Guernsey Channel Islands

**John Dwyer**

Microsoft Corporation, OPNS Pte. Ltd.  
Singapore, Singapore Singapore

**Cynthia Hetherington**

AON Consulting  
Pasippany, NJ USA

**Venkatesh Kodur**

ABC Security & Detective Network PVT, LTD  
Jayanagar, Bangalore INDIA

**Ramesh Priyolker**

EIPR (India) Limited  
Mumbai, Maharashtra INDIA

**Ajay Singh**

Dynamic Detectives & Security Services  
Udaipur, Rajasthan INDIA

**Armando Stavole**

I.C.A. - International Consulting Agency  
Rimini, RN ITALY

**Sharad Wadekar**

Securafence Security PVT LTD  
Pune, Maharashtra INDIA

**Da jiang Zhang**

Tianchao Business Investigation Center  
Beijing (Chaoyang Dist), CHINA

**CII—New Applicants****Rampalsingh Chauhan**

Perfect Investigation & Personnel Ser (P) Ltd  
Phmedabad, Gujarat INDIA

**Jon Decker**

I.R.M.S., Inc.  
Hampton, VA USA

**Ethem Emre**

Benelux International  
Taksim, Istanbul TURKEY

**Mohamed Ashraf ElAzab**

Security Department, American University in Cairo  
Cairo, Egypt

**Artur Janta-Lipinski**

Contra Risk-Management  
Koszalin, Zachodniopomorskie POLAND

**CII—New Applicants****Venodevan Mariemuthu**

MVD International SDN BHD  
Cheras, Kuala Lumpur, Malaysia

**Vincent Parco**

Intercontinental Investigations, Inc.  
New York, NY USA

**Alex Upatov**

Alex Detective Agency, LTD  
Moscow, RUSSIA

**Gert Van Beek**

4i Trust Group B.V.  
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www.lbaconsultancy.com; 44 0 870 2408262

**Meng Gang, C.I.I.**

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Secretary	John T. "Jack" Burke	IL, USA	312.372.5500	burkeassc1@sbcglobal.net
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Your photos and articles are needed in order to make this newsletter an informed and entertaining vehicle for CII.

## CII—New Members

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