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**SPECIAL EDITION**

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## Don't Miss This Year's 2013 AGM

**Y**ou only have a couple of more weeks to register for this year's 2013 Annual General Meeting in the heart of sunny Southeast of Ireland from September 17th-21st. The Riverside Park Hotel overlooking the river Slaney in Enniscorthy County Wexford is sold out, but don't let that stop you from making reservations at any of the lovely alternatives.

If you attend this conference you will enjoy the beauty of the Southeast of Ireland. The conference hosts, Derek Nally, Tony Fagan, Michael Bennett and Jimmy Gahan are working feverishly to make this a historic Annual General Meeting. Ireland has been host to a CII AGM on two previous occasions, both hosted by Nally. If you attended either of those meetings then you will know what awaits you in Enniscorthy.

The trip from Dublin to Enniscorthy is easily accomplished by train. Or you can contact Tony Fagan at [tonyfagan21941@gmail.com](mailto:tonyfagan21941@gmail.com) to arrange transport from the airport. Tony and the other POD's have generously agreed to drive YOU and your guests from the airport if you contact him with your itinerary prior to September 1, 2013. Now don't try contacting them at the last minute. As we know the POD's are



[thegatheringireland.com](http://thegatheringireland.com)

### 2013 Annual General Meeting

17-21 September 2013  
Enniscorthy, Co. Wexford, Ireland

males and not presumed to be multi taskers. So once September 1, 2013 rolls around they will have their heads and hearts buried in trying to make this the most spectacular AGM ever.

To date, there are nearly 100 attendees registered for the conference. Why not join us? You won't regret it. Simply log onto the CII website [www.cii2.org](http://www.cii2.org) and make your hotel reservations and join us in September 2013 ☐

*See page 5 for more  
2013 AGM Info*



# Around The World: Due Diligence and Business Intelligence in Angola

By Roy Whitehouse, CFE, CII, [www.wis-int.com](http://www.wis-int.com)



**W**IS International has been undertaking due diligence and business intelligence in Angola for several years. A primary problem facing companies undertaking due diligence in Angola is that while government departments claim commercial information they hold is public information, it is not. It is only public to the parties and companies mentioned in the official documents. Requesting official commercial records is a non-starter; as companies do not have to publish accounts. Searching courts for litigation is time consuming and difficult. It takes several years to get a case to court, so even when something is found it can be a years before the resolution is recorded.



## Angola needs to be more open and give access to public information

With its fast growing economy, Angola's wealth of gas, oil, diamonds and other natural resources attract many international companies wanting to establish business or partner with existing entities. Risk assessments are a requirement in today's business world and investors demand transparency. Angola is no exception.

Documentation tends not to be up to date, and when the company is fully or partially owned by the Government there is very little chance of obtaining any information. If a due diligence company claims they can obtain such documents from a government department, chances are they are paying an official for them. This is in clear breach of the FCPA of the U.S and the Bribery Act of the UK. The countries open source



information is limited, although there are many websites claiming they can do amazing things.

We routinely ask the instructing client to ask the subject company to supply all of their commercial documents so they can be verified, but as mentioned above these documents can be very out of date. Many clients do not want to ask the subject and in many cases the subject company does not know they are being investigated. In these instances it can make the investigation very difficult as not all information will be accessible.

There are a number of Government departments that will confirm certain information over the telephone such as a company's licensing or its ability to legally operate in a certain sector. The problem is that it may take a week of

[continues on next page](#)

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**Due Diligence and Business Intelligence in Angola** *continued*

inquiries in order to access the person who can verify these issues. There are certain questions that can only be answered by certain individual and no one else. Don't even think about sending an email as it may take a fortnight to get a response, and that's only if you are lucky!.

Getting companies to talk about other companies or individuals and their reputations is difficult as they assume you are doing someone a favor and favors normally require remuneration. If they are willing to give you a reference it can take them a week or more to respond to you. Many companies operating in Angola do not have websites. The companies that do have websites tend not to have much information on them that is of interest to the investigator.

Local Angolan press is well covered and there are many on line media sources. We find that many Angolan businesses and executives have some commercial ties with Portugal which gives us an extra avenue to explore. Companies in the Gas and Oil industry tend to have associations with US, UK, SA and French companies.

WIS International has on many occasions spoken with officials and ministers in Angola regarding the lack of open source information held by government. We presented the argument that their system is damaging business opportunities for many of their companies in Angola. I am not



suggesting that these request have fallen on deaf ears, but it takes time in Angola to get things done on a daily basis much less a long term basis.

WIS International has strived to create a reliable feed source of information about companies and people in Angola. For more information, please visit the following link which describes our efforts in Angola [http://www.wis-int.com/about/due-diligence-angola-business-report-angola-business-intelligence-angola-detectives-angola-corporate-risk-angola\\_3418](http://www.wis-int.com/about/due-diligence-angola-business-report-angola-business-intelligence-angola-detectives-angola-corporate-risk-angola_3418) or contact Roy at

[roy.whitehouse@wis-int.com](mailto:roy.whitehouse@wis-int.com) 

**NOTE:** On August 1, 2013, WIS International (<http://www.wis-int.com>) moved their Algarve offices from Faro to Tavira. The company is moved into a refurbished bank building in the Rua da Liberdade in the center of the town next door to the City Hall. WIS International has offices in Lisbon and London. They have been trading in Portugal for 20 years and specialize in due diligence, corporate risk and asset tracing. The company also represents a number of marks in Brand Protection and counterfeit investigations. Although they are based in the United Kingdom and Portugal, they undertake investigations in many parts of the world, including Angola and Brazil." WIS International is owned and operated by CII member and former president Roy Whitehouse.

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**\* THE CII PUBLIC RELATIONS STAFF NEEDS YOUR INPUT**

Varsity Publications is seeking a renewal of our CII advertisement in their directory. Have any members received referrals due to the CII in Varsity publication? If so, would you mind letting us know. You can email your feedback to [editor@ci2.org](mailto:editor@ci2.org). many thanks! 

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**Member News** 

**P**onno Kalastree's name was recently mentioned in the Singapore's Straits Times on 21 July 2013 for a successful case which involved him locating the family of man who died in Puerto Rico. The deceased was left his family in 1979 and was presumed dead. 

## Supporting Events › ABI European Meeting, 2013 – London



By Joan Beach Reistetter

Alan and Vicki Marr, as the “Unofficial European Hosts” for the Council of International Investigators planned the London, European meeting 25-27 April, 2013, in combination with the Association of British Investigators (ABI) celebration of 100 years. In addition members of the World Association of Detectives (WAD) and representatives of the International Federation of Associations of Private Detectives (IKD) came together to create a truly global celebration. The first evening included a drinks reception on HMS Belfast, which as many of you know is a pre-World War II warship, which is docked in the Thames and is now a museum.

Afterwards many CII members gathered for a meal at “The Old Chop House” on Butler’s Wharf, near Tower Bridge.

The Friday included a walking tour of the City of London by a former New Scotland Yard Detective Inspector, Glyn Jones, who had undertaken a two year course to qualify as an authorised London Blue Badge Guide. It was the highlight of the day discovering the architectural delights of the City.

At 6 p.m., we had a tour of the House of Commons and the House of Lords, ending with a drinks reception hosted by Lord Mackenzie, a former Police Superintendent. It is hard to describe the beauty of the building and the historical events that have happened there.

Afterwards the CII members gathered for an Italian meal within view of the famous “London Eye.” Nominations for the 2014 European meeting were between Walter Dwinger proposing Dusseldorf, Germany and Bernhard Maier proposing Bratislava, Slovakia. Voting was very close, but Bernhard will host the 2014 meeting in Bratislava. We drank a toast to Pascal Mignot hoping he has a speedy recovery from his heart operation.

On Saturday, CII members met and took a river tour from Westminster to Greenwich. Again, we were met by our tour guide Glyn. We were able to see the Observatory, when the signal for 1 p.m., Greenwich Mean Time was raised and lowered to set the exact time. We also saw the zero meridian line marking East from West. The tour included the Queens House, which was the birth place of Henry VIII and Elizabeth I. We returned to Westminster.

We prepared for another drinks reception and a formal dinner at the Grand Connaught Rooms joining the members of ABI, WAD and representatives of IKD. On behalf of CII members Alan presented Tony Imossi, President of the ABI, with a commemorative plaque to celebrate their 100 year history.

CII members were from Austria, Costa Rica, France, Germany, India, Romania, Nigeria, Norway, Sweden, United Kingdom, and the United States of America. A good International gathering.

Many members may ask why we host regional meetings all over the world when we plan for an Annual General Meeting/Conference once a year? In historical times CII required two meetings per year in which to conduct business of the Council. In this new electronic age with very fast electronic communications and further economic pressures, it was decided to host only one major meeting a year. We, therefore, decided that Regional meetings would be a way of keeping in touch with local members, discovering their particular talents and inviting possible new members to attend.

The London meeting brought several associations together and it always a joy to see familiar faces and meeting new ones, which makes CII special. A special thanks go to Alan and Vicki for undertaking the myriad of tasks associated with a gathering such as this. We enjoyed their company and their attention to all the details involved. 



# Welcome to Ireland!



## Auction in Ireland

By John Sexton, 1st Vice President

The ever popular CII live auction will once again take place at this year's AGM in Ireland. The auction site will be during "Irish Night" which is being graciously sponsored by the Kumar brothers from India and their firm; Globe Detective Agency.

This year we have been promised several paintings from guest artists, whose identities will remain Top Secret until the big night. This is being done not only to throw off the paparazzi, which will no doubt be out in force, but also to thwart any possible organized gangs who may be plotting a heist. The Beit art theft springs to mind.



Philip Corley

In order to wet your appetite, we are at liberty though to mention a famous Irish artist who has not only offered to donate one of his paintings for the charitable auction, but he has actually

commissioned the painting especially for the auction. Philip Corley is the painter in question and he has produced countless works of art depicting scenes from all over the world.

Mr. Corley is currently painting a series of scenes from the West of Ireland and indeed, the painting which he has produced for CII is a beautiful work of art which depicts race horses running on the strand in Galway. Not only will one lucky AGM attendee be the proud owner of this unique piece at the end of the night, but the Oncology Unit of Wexford hospital will benefit from the proceeds of the auction. There will be another surprise, but we are holding out on this until everybody has had a chance to bid on Mr. Corley's beautiful piece of art.

The auctioneer for the night will be our own James Gahan, Esquire and he will accompanied on stage by John Sexton who will act as Mr. Gahan's spotter and will make sure that all bids are seen and included. Those who have attended past CII Auctions know very well the level of excitement that can be reached, especially when the very shirt off a man's back has been known to make its way on to the auction table.



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It must be stressed that a decision has been taken, not to allow telephonic bids to be accepted by the auctioneer. No doubt there are countless numbers of oil rich Middle Eastern Sheiks who could bid items up into the millions of Euros, but that is not thought to be a fair practice. In order to bid on the once-in-a-lifetime offerings, you must be present and in a partially sober state of mind. Those who may wish to donate a special item for the auction should contact John Sexton by e-mail at: [president@sextonsecurity.com](mailto:president@sextonsecurity.com). 

# CONFERENCE PROGRAM FOR 2013 AGM

## Tuesday 🍀 17th September 2013

[■ Collection of arrivees from Dublin Airport for transport to venue—members need to email [tonyfagan21941@gmail.com](mailto:tonyfagan21941@gmail.com) with flight arrivals and departures.]

13.30 to 14.00 [Tee time] **Golf Outing** (*Optional*) at Bunclody Golf Club

14.00 – 17.00 **Registration** – Hotel Lobby

20.00–12mn **Hospitality Suite** – Hotel Penthouse

## Wednesday 🍀 18th September 2013

[■ Collection of arrivees from Dublin Airport for transport to venue—members need to email [tonyfagan21941@gmail.com](mailto:tonyfagan21941@gmail.com) with flight arrivals and departures.]

09.00–17.00 **Registration** – Hotel Lobby

09.00 – 16.00 **Board Meeting** – Spencer Suite

17.00 Enniscorthy Town Council Civic Reception – for CII Board members

19.00 – 22.00 **Welcome Cocktail Reception & Buffet** – Enniscorthy Castle

**Guest of Honour** – Mr Brendan Howlin T.D., Minister for Public Expenditure & Reform

10pm (*approx.*) **Hospitality Suite** – Hotel Penthouse

## Thursday 🍀 19th September 2013

08.00 – 10.45 **Registration** (*continued*) – Hotel Lobby

09.00 **Opening Ceremony** Hilton (Ballroom) Delegates, Spouses, Guests please attend

**Guest of Honour** – Mr. Enda Kenny T.D., An Taoiseach (Prime Minister)

10.00–10.30 Coffee break

10.45 **Spouses Tour** – (See Thursday Spousal Tour attached)

11.00 **A.G.M.** – Hilton (Ballroom)

19.00 **Irish Night** – Hilton (Ballroom)

**Auction** – in aid of the Medical Unit, Wexford General Hospital  
(organised by Mr. John Sexton)

22.00 (*approx.*) **Hospitality Suite** – Hotel Penthouse



## Friday 🍀 20th September 2013

### SEMINARS

09.00 – 10.15	<b>C.A.B.</b> (Criminal Assets Bureau in Ireland) Tony Hickey – (Chair RMI Advisory Board)
10.00	<b>Spouses Tour</b> – (See Friday Spousal Tour programme attached)
10.15 – 10.30	Coffee Break
10.30 – 12.15	<b>“Murder in Missouri – A Halloween Nightmare”</b>   Mr. Steve Kirby, Chairman, Edward R. Kirby & Associates, Chicago.
12.15	Break for Lunch
12.30	<b>Awards Lunch</b> – Guest Speakers: Mr Adrian Doyle, Wexford County Manager, and Mr. Eamonn Hore, New Ross Town Council Manager <b>Presentation of Awards</b> by President of C.I.I. & swearing-in of new board members and Third Vice-President by Mr. Tony Ensor B.C.L. (Solr.), Notary Public, Commissioner of Oaths & Father of the Bar in County Wexford)
14.15 – 15.45	<b>“The Art of Spying”</b>   Mr John Devine, President of The Arkin Group, New York.
15.45 – 16.00	Coffee Break
16.00 – 17.00	<b>Panel Discussion</b> – Moderators: John Sexton and Eddie Sigrist <b>Panel Members</b> – Larry Ross, Washington; Sheila Ponnosamy, Singapore; Sachit Kumar, India
19.00	<b>Cocktail Reception</b> – Hotel Lobby
20.00	<b>Banquet</b> (Formal Dress) Main Ballroom   <b>Guest of Honour</b> – Ireland’s Attorney General Ms. Marie Whelan

## SPOUSE TOUR Friday 🍀 20th September 2013

### (2 Coaches)

09:30	Depart Hotel
11:00	Half group tours Kilkenny Castle. Other half views garden/grounds of Castle.
11:30	Second half of group tours Castle. First group views garden/grounds. After tour of Castle free to browse around Kilkenny Design Centre.
12:30	Lunch in Kilkenny Design.
1:30	Walking tour of the city or shopping.
3:30	Depart Kilkenny.
4:30	Arrive back at Riverside Park Hotel in Enniscorthy.
19.00	<b>Cocktail Reception</b> Hotel Lobby
20.00	<b>Banquet</b> (Formal Dress) Main Ballroom <b>Guest of Honour</b> – Ireland’s Attorney General Ms. Marie Whelan



## Saturday 🍀 21st September 2013 Tour & Networking Day

09.00	Depart Hotel
10.00	Arrive at Hook Lighthouse – Tea/Coffee & tour of lighthouse
11.30	Depart for visit to Kennedy Homestead
12.45	Depart homestead for New Ross
13.00	Dunbrody Centre in New Ross for lunch & Civic Reception
14.30	Tour of Dunbrody Famine Ship & Ros Tapestry
16.30	Depart New Ross to Enniscorthy
17.00/17.15	Arrive back at Riverside Park Hotel in Enniscorthy
20.00 (Approx.)	<b>Farewell Reception</b> – Riverside Park Hotel



## Sunday 22nd September 2013

■ Coach to Airport for departing guests – members need to email [tonyfagan21941@gmail.com](mailto:tonyfagan21941@gmail.com) with flight arrivals and departures-safe travels to all!

### Free Transportation From Dublin Ireland Airport To Conference Hotel

In case you missed it above, if you want a ride from the airport to the conference hotel or from the conference hotel to the airport, provide your itinerary to Tony Fagan at [tonyfagan21941@gmail.com](mailto:tonyfagan21941@gmail.com) prior to September 1, 2013. Rides will be provided between the hours of 6:00 and 12:00 hours daily.

The trip from Dublin to Enniscorthy can also be easily accomplished by train. You can catch the train at the airport and the train will drop you two blocks from the conference hotel. The train is the EXACT same travel time as auto transport. ☒

Flight Details for Arrivals & Departures @ Dublin Airport		Comments
Name(s)		
Arrival Date & Time	Departure Date & Time	
Airline	Airline	
Flight Number	Flight Number	
Terminal Number	Terminal Number	

