

CII member meets with President of India

Mrs. Pratibha Devisingh Patil, President of India, recently invited Kunwar Vikram Singh to tea where they discussed various aspects of the PI profession and the recently introduced bill to regulate the profession of PIs in India. Kunwar is Chairman of the Association of Private Detectives of India (APDI). Kunwar has promised to write a review of the new Legislation in the next Councillor.



Halifax, Canada gearing up for exciting 2008 AGM

By Fred Dehmel, President

On behalf of myself and all the staff at CSI Investigations, we are thrilled to be hosting the Annual General Meeting of the Council of International Investigators (CII) in Halifax, August 25-29, 2008. Located at the beautiful Marriott Halifax Harbourfront Hotel, the conference will highlight our city at the very best time of year. Please visit our AGM website at <u>www.ciiagm.com</u> for more information and be sure to visit the webpage often for updates about the conference, and please thank our sponsors who have so generously supported our 2008 AGM..

This event will provide organizations with the ideal opportunity to market and meet with the world's most elite investigators. As the host for this year's conference in Halifax, NS, I am offering you an opportunity to select a sponsorship package that will allow the maximum recognition of your company's support to the Conference for several months prior to the event and during

the Conference. We are seeking your partnership support to ensure this is our best event yet!

Please see pages 10 and 11 of this newsletter for a full explanation of the Sponsor-

ship Packages available for the 2008 AGM. Should you have any immediate questions, please contact Wendy, Trish or myself directly at me directly at ciiagm@ciiagm.com. I look forward to welcoming all of you to my hometown, Halifax, NS Canada.

AGM

See page 10 for sponsorship packages.

Here's a photo of Ponno Kaastree that Jack Burke was able to latch onto for us. It depicts a youthful, Ponno in parade dress (most forward with the sword at attention) with the Queen of England reviewing the first row of troops. If you have some great photos to share, send them on!



Europe looks at regulating PI Industry

By Roy Whitehouse, WIS International

I recently attended the AGM of the Spanish Detective association held in Zaragoza, Spain between 4 - 7 October. At the same venue was the AGM of the IKD, "Internationale Kommission der Detektiv-

Verbände" (International Federation of Associations of Private Detectives). (IKD) is an International umbrella body consisting of Associations of Private Investigators and Security Practitioners throughout the world.

The Federation has its seat in Vienna, Austria and invites membership from National Professional organizations or representatives.

The IKD is focused on maintaining the highest of standards, meeting its code of ethics and promoting harmonization of regulations and licensing processes, particularly within the European Union.

The main subject under review was the licensing throughout the EU for the Private Investigation Industry. As you are aware the EU is made up of many sovereign states. Not all these countries have licensing for Investigators and of the ones that do, the requirements vary considerably.

Licensing is going to be introduced in the United Kingdom next year and will be maintained by the Security Industry Authority, (SIA).

It is anticipated that the EU will introduce licens-

ing throughout the whole of the EU. Under EU regulations if a person is licensed in one state they can operate in any other EU state.

The problem this has been causing is that the qualifications vary from state to state. In Spain you have to have a three year University Degree to become a Private Detective. In some other states you just get licensed.

What the IKD are trying to achieve is a Common Minimum Standard (CMS) throughout the EU that will be accepted by all licensing divisions. This will give a standard qualification for all investigators throughout the EU. Single states can, if they wish, increase the standards within their jurisdictions.

THE IKD are proposing the following for the CMS:

- Aged 18 or more and of sound mind.
- Fit and Proper. (Clean criminal record)
- Education 80 ECTS (European Credit Transfer System) In the following: Law, Criminology, Civil, Privacy, Methodology.
- There will be an exam and individuals must conform to a code of ethics.

For a full explanation go to <u>www.I-K-D.com</u>. In the United Kingdom licensing is expected to

	STA RICA ISTRATION
Regional Meeting	CII Costa Rica Regional MeetingDate April 12-13 2008 Place: San José, Costa
San José Costa Rica	Image:

Registration received after March 1, 2008 will be assessed a 10% increase. Cancellations of registrations after March 15, 2008 will not be refunded.

San José, Costa Rica setting for CII Regional Meeting

The CII Regional meeting will be held at the Hotel Barceló San José Palacio in San José, COSTA RICA. The hotel is 15 minutes from Juan Santamaria International Air-port and 10 minutes from the San José City center.

Reserve accommodations rate available for \$123.30 (US) until December 30, 2007.

Hotel Registration: <u>www.barcelosanjosepalacio.com</u>

Telephone: +506-220-2034 (direct).

Reservations by telephone (depending on your country of residence) United Kingdom: 0845-090-3071 | USA & Canada +1-800-BARCELO Online Conference Registration:

Register online at <u>www.CII2.org</u>. Registration cutoff date March 1, 2008. See page 3 of this newsletter for registration form.

<u>Fees:</u> \$50.00 US includes roundtable discussion, coffee break, lunch speaker, hospitality suite, and pool party (does not include hotel). Please make your own hotel accommodation reservations. Additional information available at <u>www.CII2.org</u>.

For assistance with registration or accommodations, contact Seth Derish at <u>seth@privateeyes.com</u> +506-307-6423 (CR) or 415-648-7007 (US) OR Ken Kirk at <u>kenk@glasskey.org</u> or 415-334-0856.

Member News

Congratulations are in order for our new member in Vietnam, Ed Henry who many of you met at the recent AGM. He and his wife had a daughter on the 26th of September. Kia Jolie Henry. Daughter and mom are said to be fine.

Unfortunately that is not the case for Ed who had surgery after slipping on some steps and braking his toe and suffering tendon damage.

JOJOJOJO

Best wishes for a speedy recovery to Francie Koehler's husband, Randy Ontiveros, who underwent major hip surgery on October 25, 2007. The surgery was reported to have gone well and he will be home recovering for the nest few weeks. In addition to all of the legislative work Francie Koehler works on, she also finds time to run her business and support her husband through a difficult time. Margy and Larry Ross report that their first grandchild, Vivian Claire Ross, arrived on October 23, 2007 and weighed in at 7 lbs. 10 ounces. Mom and baby are doing well. Congratulations to all and best regards. Regional Meeting in San José, Costa Rica April 12, 2008 SATURDAY APRIL 12, 2008 10:00 AM - 12:00 PM

ROUNDTABLE DISCUSSION: International Investigations 12:30 PM TO 2:00 PM Lunch with Garland Baker Author and Consultant on Corporate Business practices in Costa Rica. 4:00 PM TO 7:00 PM Hospitality Suite

SUNDAY APRIL13, 2008 POOL PARTY AT HACIENDA DERISH

Noel Buckley elevated to CII status

By Jack Burke

It is a pleasure to notify everyone that Noel Buckley, an affiliated member for eight years, has been elevated to certified member. Noel has owned Reliance Investigation Services Ltd. in Kildare, Ireland since 2003. Our Executive Regional Director Alan Marr recently alerted the undersigned of Noel's request to be so elevated. Since Noel meets the CII Bylaw certified membership requirements, President Bert Falbaum has approved Noel's elevation. Our Seattle Office is preparing Mr. Buckley's certificate and it will be mailed to his office. Thank you for staying in touch Noel. Other members who believe they merit a membership status change per the bylaws, as Noel has done, should make notification to the Secretary.

Costa Rica School Project "Raise the Roof" Campaign

Zaragoza, Costa Rica - Due to some very generous donations from our members, the CR School Project and Community Center has broken ground and now has four walls but no roof. The village is located in the mountainous remote Northwest of the country, and has no high school or community meeting hall. CII member Seth Derish and his Costa Rican wife, Mayela, along with help from Nancy Barber and Marc Reed, provided some of the seed money to get this project under way. So far, \$10,000 has been raised by the U.S. based non-profit, which recently received federal tax exemption (that's right, all American donors get a full tax exemption, plus California donors get both state and federal exemptions). All of the money has been used for building materials while Project Director Uriel Perez has successfully solicited and received government donations of labor and additional building materials. As there was no money for a contractor, the workers voluntarily agreed to tithe 10% of their wages to pay Sr. Chepe, who works daily on this school, rain or shine.

"The people of Zaragoza are so grateful for the generous help of our North American neighbors for helping us get this project under way," stated Sr. Perez. "We love our children in this community and want them to stay here and prosper."

When the U.S. IRS granted non-profit status to the school allowing both individual and corpo-



rate donors to fully deduct anything they give, it was great news. "We need just \$3,500 to put on a roof, I am going to make up the difference for whatever is not raised," said Seth.

Donations can be made to: Costa Rica School Project, Inc., c/o Skylark Accounting, P.O. Box 1067, Larkspur, CA 94977.

Should you have any questions, please call Seth Derish at his U.S. telephone of 415-648-7007.

Europe looks at regulating industry

Continued from page 2

be announced before Christmas this year with full implementation by 2010. It is subject to all investigators having to take an exam and do 30 hours of modules before the exam. There will not be any Grandfather rights. It is anticipated that the course will cover such things as, Privacy Laws, Police and Criminal Evidence, Freedom of Information, European Human Rights and other subjects covering powers of arrest, interviewing and court procedures. The final decision of subjects has not yet been taken.

Because of the 'No Grandfather rights' some Investigators in the UK are already questioning why they, after possibly 30 years in the business, have to now take exams to prove their competence and should just be awarded their licenses.

If the SIA push this through some investigators, on their own or working as a consortium could be looking to take the British Government to the European Court for de-franchising them from their livelihood.

The Councillor

CII COMMITTEES 2007 / 2008

Audit & Finance

Chairman: Roy Whitehouse Jack Burke Steve Kirby **Historian**

Chairman: Bill Elliott

Legislative

Chairman: Jack Burke Nancy Barber

Publications/Public Relations

Chairman: Trish Dehmel Don Johnson Richard Green Tom Davies Sheila Kallastree

Malcolm Thompson Award

Chairman: Bert Falbaum Jim Kirby Jack Burke Kevin Ripa Ponno Kalastree

Membership

Chairman: Roy Whitehouse Kevin Ripa Alan Marr Sheila Ponnosamy John Sexton Nancy Barber

Meritorious Service Award Chairman: Jim Kirby Kevin Ripa Jack Burke

Nominating Committee

Chairman: Jack Burke Jim Kirby Bert Falbaum

Parliamentary

Chairman: Jim Kerins Brian King

International Investigator of the Year Chairman: Nancy Barber

Privacy Chairman: Steve Kirby Brian King Standing Education Chairman: Jim Kirby Fred Dehmel Board members

Strategic Planning

Chairman: Bert Falbaum Jay Groob Rick Green

Internet

Chairman: Kevin Ripa Fred Dehmel

2008 AGM Chairman: Fred Dehmel

2009 AGM

Chairman: Nancy Barber Rod Webb Sheila Kalastree

Reg Montgomery recovering from double by-pass

By Bert Falbaum

While at the ASIS Conference in Las Vegas, Reg Montgomery felt a tightnes in his chest, and mentioned it to a guy who happened to be standing there and was incidentally a paramedic. The guy immediately transported Reggie to a nearby hospital. He was in the hospital for three days, had two bypasses and has virtually completely recovered. There was no permanent heart muscle damage so obviously those many years of having his entire body immersed in alcohol was beneficial. He has quit smoking and as a consequence is sometimes grumpier than ever. I just spent a couple of days with them in Mesa, Arizona at the Grand Canyon Superconference and he appears to be just fine. He will be playing golf with me at my annual member-guest tournament in mid-November so he's apparently OK.

Touring Wine Country (and loving it!)



Sidney and Nancy Poss-Hatchl were recently touring the California wine country with Nancy Barber. Wine was tasted, food was devoured, and all had a grand time!

Page 6

Region 22 — Regional Director's Report

By Ponno Kalastree, Regional Director, South East Asia Introduction

The South East Asian Region continues to face terrorists threats. Governments in the region are stepping up security measures, especially vital installations and entry and exit ports/ airports.

With the spread of Al Qaeda across the globe and the growth of the Al Qaeda-linked South East Asian terrorist network Jemaah Islamiyah (JI), the stability and security of the region and counterterrorism efforts take on a new urgency.

In Thailand's Muslim South, insurgents continue with bold attacks on civilians and public property. The Islamic terror units, as they are called, carry out bomb attacks periodically, the recent spate of bomb attacks in the Narathiwat Province killed both soldiers and Civilians.

In the Philippines, Moro Islamic Liberation Front (MILF), the largest Islamic extremist group ,continues to wage war against Manila. Similarly the Abu Sayyaf Group (though the smallest, is the most active and most violent Islamic separatist group in the southern Philippines. These groups continue to plague the Philippines with their kidnappings and killings .

In Singapore and Malaysia, terrorist cells continue to exist. Periodically, small groups of sympathizers emerge and they help fund their "cause for Jihad". The recent reports of two Malaysian brothers assisting each other in this cause confirm that this threat cannot be easily dismissed.

In Singapore security has been stepped up and now besides having armed security personnel at the airport and other entry/ exit points, specially trained armed police officers are also deployed on the local commuter trains. The presence of these personnel is a further assurance of the government commitment for the safety of its citizens.

Membership

Two new members from Singapore have obtained membership in CII since the last AGM Another member from Vietnam is also being considered for membership. One member from Singapore, T. Mogan, has terminated his membership with CII due to personal reasons.

New Bill – The Private Security Bill has now been enacted. The requirements for operating a security guard and/or private investigation agency are now much more stringent. Individuals operating without a license or defaulting on the licensing regulations now face a higher penalty. A defaulter faces conviction of a fine of \$50,000 or/and imprisonment term not exceeding two years.

Further for all investigation work to be carried out in Singapore, prospective clients must provide full details of oneself including their identification/passport numbers. Private Investigators are not allowed to take on work from government agencies unless with prior approval from the Licensing Authority.

On the training for security personnel, a new national initiative – the Workforce Skills Qualification (WSQ) has been introduced. The new initiative allows security officers without formal education to progress via the skills upgrading route. Security officers can start their career with a Certificate in Security and work their way to a diploma in security. At each stage there are core and elective modules to suit the officer's job requirement. This initiative is welcomed by the industry as it recognizes the security profession further.

Although the demand for security guard services is high, with the stringent requirements, many security guard agencies are not taking on new work. However in the long haul this is a growth industry not only in Singapore but also the region and many international players are already looking into "investing" with local companies.

CII AGM/SECUREX-ASIA 2006

The CII AGM/SECUREX-ASIA 2006 was another milestone for the security/private investigation industry in Singapore and the region.

Members who attended the AGM were treated to exclusive activities such as the Welcome Reception at the Masonic Club, the Security Industry Dinner at the Neptune Theartre Restaurant, the Banquet at the Orchard Hotel and the Networking Tour to the Bird Park and Lunch at the Temasek Club.

Mr Charles Chong, a Member of Parliament and also patron of our local security association graced the Opening Ceremony of the AGM while the US Ambassador to Singapore was the GOH for the Banquet.

The serious business of the Council – the Board Meetings, AGM and seminars were also organized appropriately. All in all members and guests were treated to the warm Asian hospitality and the CII camaraderie was very much alive.

For our golf buffs, the SECUREX-ASIA Golf was a welcome addition. Our members got to play and interact with the local law enforcement officers as well as the security practitioners. The evening ended with a buffet dinner although no one took the top prize of a car home!

Future Regional Activities

SECUREX-ASIA Golf Classic will be held in Singapore on 12th September 2007 at the premier Jurong Country Club. This event is held alongside the Asian Senior Masters Tournament, which will see leading Asian Professional converging in Singapore over five days. Members of the local and regional security industry will be able to play along the pros and at the same time network with their colleagues in the industry.

SECUREX-ASIA 2007 will be held in Manila, Philippines from 21 – 22 November 2007. ASIS International Region 33 and the Security Associations in the Philippines endorse the conference. Delegates from the region are expected to attend the conference.

We will also be holding a CII regional meeting during this time. CII member Jeff Williams from the Philippines will be assisting me to organize the meeting, which is aimed at recruiting members from Philippines.

The next ASIS International Asia Pacific Conference will be held in Singapore from 11-13 February 2008. Last month the program committee met in Singapore and confirmed the topics and speakers. Themed "Dynamic Solutions for Emerging Challenges", the conference is expected to be attended by

Former Fire Chief, Robert Duchesneau eulogized

Robert Duchesneau, former Rochester fire chief

ROCHESTER — Retired Rochester Fire Chief Robert Edmond Duchesneau passed away on Saturday, Oct. 13, 2007, at Frisbie Memorial Hospital in Rochester, N.H., after a brief illness, surrounded by his loving family.

Bob was born on Sept. 25, 1923, at Frisbie Memorial Hospital on Charles Street in Rochester. He was the son of Palma Sylvain and George Duchesneau, Jr. of Gonic. He graduated from Spaulding High School in 1942 and entered the U.S. Marine Corps that same year. He was a Veteran of World War II, serving in the South Pacific. After being honorably discharged in 1945, he returned to Rochester, where he resided for the rest of his life.



Robert Duchesneau Longtime former Rochester fire chief for many years

He joined the Rochester Fire Department in 1956 and rose to the rank of fire chief in 1979. He was a graduate of the National Fire Academy in Pennsylvania. In 1985, he was chosen as one of the fire chiefs throughout the country to attend the Citizenship Ambassador Program, traveling to Japan, China and Korea with a delegation of 23 fire chiefs under People to People. In 1987, he was, again, chosen as one of the fire chiefs throughout the country to participate in the Citizenship Ambassador Program, traveling to England, Russia and Poland with a delegation of 27 fire chiefs. Bob retired as fire chief in 1990.

He was a communicant of Holy Rosary Parish and a member of the following civic organizations: Graniteers Drum & Bugle Corps and marched in the Senior Graniteers Drum & Bugle Corps, Knights of Columbus, George J. Maxfield VFW Post 1772, Life Member of the Rochester Elks, Club Richelieu International of Rochester, Catholic War Veterans, Holy Rosary Church Choir, Community Mutual Aid Association, NH Fireman's Association, Rochester Fireman's Relief Association, National Fire Protection Association, NH Association of Fire Chiefs, New England Association of Fire Chiefs and International Association of Fire Chiefs. He was also a member of the Strafford County Forest Fire Warden Association, Granite State Choral Society, United States Marine Corps League and greeted the returning troops at Pease International Airport.

He is survived by his loving and devoted wife of 62 years, Angele (Ferland) Duchesneau and their five children, daughter, Sylvia Pelletier and her husband, Philip, of Rochester; son, Dennis, retired captain of the Rochester Police Department and his wife, Bernadette, of Rochester; son, David, retired sergeant NH State Police and his wife, Andrea, of Milton; daughter, Marlene Brooks and her husband, Daniel, of Gonic; and son, Donald, and his wife, Kelly, of Rochester. He has 20 grandchildren and 25 greatgrandchildren, whom he enjoyed greatly and was so proud of. He is also survived by his two sisters, Lorraine Bernier and her husband, Donald, of Ballwin, Mo., and Patricia Young of Portsmouth; sister-in-law, Alice Ferland of Rochester, brother-in-law, Roland Routhier of Rochester and many nieces and nephews.

Visitation will be held at the H. J. Grondin & Son Funeral Home, 177 North Main St., Rochester, on Wednesday from 2 p.m. to 4 p.m. and 7 p.m. to 9 p.m.

A Mass of Christian burial will be celebrated at 10 a.m. on Thursday at Our Lady of the Holy Rosary Church, 189 North Main St., Rochester, followed with burial in Our Lady of the Holy Rosary Cemetery.



CII member Dave Duchesneau played Taps for his father's funeral.

Constantino DeTore

Condolences to Antoinetta Montgomery on the loss of her father, Costantino DeTore, a man who loved to entertain, play practical jokes and always had a smile on his face. He was 99 years young when he died on October 1, 2007. He split his time between Madison, New Jersey and Italy until he settled in the United States in 1953. In addition to his daughter, Antoinetta Montgomery, he is survived by his children, Marie Picone, Elsie DeFeo, Francesca DeTore, Geraldine Cuccinello, Carmela Cuccinello, Carmine DeTore and Michael DeTore. Donations may be made to Vocationist Fathers, 90 Brooklake Road, Florham Park, New Jersey 07932.

SHARON M. SPATES

of South Riding, VA. On Thursday, October 4, 2007 at Loudoun Hospital. Wife of Gary L. Spates. Survived and cherished by an overwhelming inner circle of relatives and chosen family. Interment Fair-



fax Memorial Park. In lieu of flowers, memorials may be made to Sharon's Ovarian Cancer Foundation, c/o Main Street Bank, 777 Elden St., Herndon, VA 20170.

Page 8

The family requests that in lieu of flowers, memorial donations may be made to the charity of one's choice. To sign the online guest book go to www.GrondinFuneralHome.com.

CII members in Europe roll out the red carpet for Ken Cummins

By Ken Cummins, Capitol Inquiry

When I contacted Lord Richard Green in mid-September to let him know I would be arriving in London shortly, I was expecting only to get a chance to stop by his office, get better acquainted and talk about prospects of working together on future trans-Atlantic investigations. I had met Rick at the Chicago AGM (during the boat ride on Lake Michigan) but had only spoken to him as long as it took to shake hands. I was certain he would not recall meeting me.

But Rick got back to me immediately, and he wasn't willing to settle for a mere business drop-by from a fellow CII member. He wanted to be certain I was getting the best deal possible on a hotel room, (which is impossible to do when you're paying with U.S. dollars), and was sending me Internet sites with last-minute bargains on three and four-star hotels. Then he was following up to make sure the hotels I was considering were in good sections of London. And he insisted that he pick me and my wife up at Gatwick Airport when we arrived early on the morning of Oct. 5, and deliver us to our Kensington hotel. This hospitality was way beyond the call of duty, or what should even be expected from a fellow CII member. But he insisted.

And when we emerged through security at Gatwick (which is a much calmer and more civilized entry point than Heathrow airport), there was Rick, in his ``FBI'' cap, waiting to receive us. I was traveling to London on business, but this was my first trip ever to England, and I had convinced my wife to join me. The value of having a friendly member of the indigenous population greet you and spare you the trouble of dealing with cab drivers in a foreign city, or schlepping on and off trains and subways to find your hotel after sitting on an airplane all night, cannot be over-estimated. But Rick didn't stop there. He insisted (he is a very persistent fellow) on having morning coffee with us at the hotel while we waited to check in.

He took the time to do all of this on a day when his company, Commercial Intelligence Agency, Ltd., was in the midst of a long-running, close surveillance south of London; when he had to deal with management and personnel issues in his expanding business; and when he was negotiating for future business in England and around the globe. Before he headed off that Friday morning to confront those pressing business matters in what was

Report from Region 22

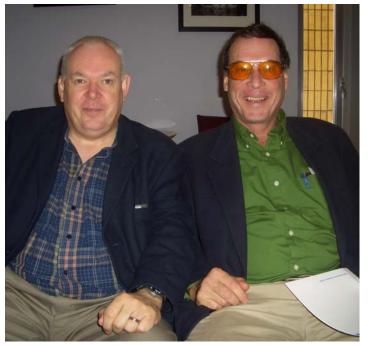
Continued from page 7

over 400 delegates.

Conclusion

With the business activities growing in this region, Singapore is a good place for a regional office. The infrastructure allows for business to be conducted in the region without difficulty.

Investigation work in the region is growing steadily. More private investigators from the USA and Europe are now using the services of investigators in the region. This is encouraging as our Western counterparts are now recognizing the capability of the Asian investigators.



Left, Laurence Brown and right, Ken Cummins, discussed new regulations the British government is considering in the licensing of Private Investigators.

left of the work day, Rick confirmed our luncheon date at his home the following Sunday, and provided us detailed instructions on which train to catch, and where, to get there on time.

That Sunday, we were in for another treat. Among his many talents, Rick also is a wine and champagne connoisseur and a wonderful chef. He served up a native dish of ``bangers and mash'' -- sausages and mashed potatoes doused with a wonderful red wine and caramelized onion gravy; or sauce, (I'm not sure which term is common in England.)

Afterwards, we went for a stroll in a beautiful park nears the Greens' comfortable home in Seven Oaks southeast of London. Public parks in England (or at least this one) cannot be equated to the sanitized, landscaped versions that pass for innercity parks in the United States. This park looked more like a secluded spot in a far-off forest, with deer roaming to and fro. It certainly is a favorite spot for Rick and Julie's energetic, fiveyear-old twin sons. While the children climbed over fallen trees and raced up and down grass-covered hillsides, I had the opportunity to get acquainted with Rick's wife, Julie, who has her own prestigious career as a communications specialist with a global defense consulting firm.

During this delightful afternoon visit with the Greens in their environs, Rick and I discovered a mutual interest that's as strong as our shared profession, if not stronger. Both of us like music of all kinds, and we particularly enjoy listening to good rock'n'roll bands, especially those unknown or lesser-known. On top of all his other activities (father, husband, PTA member, investigator, manager, business owner, chef, wine collector,

Continued on page 13

CII –AGM 2008—Sponsorship/Partnership Opportunities

Luncheon with Keynote - Thursday

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Opportunity to introduce award & recipient at event
- Corporate display set up Wednesday/Thursday of meetings Corporate signage at luncheon; tent cards etc., supplied by Partner
- Full page advertisement in the event program; inside front cover; artwork provided by partner in electronic format
- 1 complimentary conference registration
- Corporate logo included on "Partner Thank You" signage

CII Welcome Reception – Tuesday

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Opportunity to welcome attendees
- Corporate signage at event supplied by Partner
- 1/2 page advertisement in the event program; artwork provided by partner in electronic format
- Corporate logo included on "Partner Thank You" signage

AGM Luncheon, Wednesday

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Corporate signage at event supplied by Partner
- Corporate logo included on "Partner Thank You" signage

Conference Keynote Speaker - Thursday

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Opportunity to introduce guest speaker at event
- Corporate display set up Wednesday/Thursday of meetings
- Corporate signage at event., supplied by Partner
- Full page advertisement in the event program; inside front cover; artwork provided by partner in electronic format
- 1 complimentary conference registration
- Corporate logo included on "Partner Thank You" signage

Networking Tour -Friday

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Opportunity to host each bus with a "contest" etc.
- Corporate display set up Wednesday/Thursday of meetings
- Corporate signage at bus stop, on bus etc., supplied by Partner
- Full page advertisement in the event program; artwork provided by partner in electronic format
- 1 complimentary conference registration
- Corporate logo included on "Partner Thank You" signage

Opening Ceremonies - Wednesday morning

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Opportunity to welcome attendees
- Corporate signage at event supplied by Partner
- 1/2 page advertisement in the event program; artwork provided by partner in electronic format
- Corporate logo included on "Partner Thank You" signage

Display, Wednesday & Thursday

- One 6 foot table, draped, for table top display
- Can be a static display or personnel can attend booth hours will work in conjunction with meeting scheduled breaks, luncheons, etc
- Corporate listing in event program
- Great opportunity to network with CII members

CII Board Lunch, Tuesday

- Corporate logo with hyperlink on conference website
- Corporate signage at event supplied by Partner
- Corporate logo included on "Partner Thank You" signage

Refreshment Breaks, Various

- Corporate logo with hyperlink on conference website
- Corporate logo on event program
- Corporate signage at event supplied by Partner
- Corporate logo included on "Partner Thank You" signage



Sponsorship Reservation Form

If you are interested in becoming a sponsor with the CII Annual Conference, please complete the following form and return, specifying your sponsorship choice. We will confirm your sponsorship directly.

Title:			
Province/State:			
Country:			
Fax #:			
Web:			
🔲 Network Tour, Friday = \$3000 USD			
CII Welcome Reception, Tuesday = \$2000 USD			
Opening Ceremonies, Wednesday = \$2000 USD			
Hospitality Suite = \$2000 USD SOLD			
Booth \$800 USD			
Board Luncheon \$300 USD			

Please pay by Credit Card or make cheque payable to: Council of International Investigators.						
Forms will not be processed until payment in full has been received.						
	🗌 VISA	Mastercard	🗌 AMEX	🗌 Discover	🔲 Diners Club	
Card #			_ Expiry Date	ər	3 Digit Code (located on back of card)	
Name on Card: Signature:						
Mailing info: Cll c/o CSI Investigations, 301-102 Chain Lake Drive, Halifax, NS, B3S 1A7						
Tel: 888-818-5251 Fax: (902) 484-5379 Email: <u>ciiagm@ciiagm.com</u>						

Ripa-Vogt celebrate nuptials with Maldives honeymoon



On Sept 14, 2007, CII member Kevin Ripa, and his girlfriend Sheri Vogt were married just outside of Vancouver, BC. On the way to their honeymoon in the Maldives, they spent a wonderful two days enjoying the fantastic hospitality of CII member Pawan Ahluwalia and his family in Delhi. Kevin and Sheri would like to thank Pawan and his family again for the wonderful holiday within a holiday!





"Providing Corporate Solutions" CSI is proud to host the CII 2008 AGM in Halifax, Nova Scotia Canada

Your Canadian source

Legal • Corporate • Insurance • Human Resources
Licensed Offices: Halifax - Fredericton, NB

Member of the Council of International Investigators



CII members show visitors great hospitality, as always

Continued from page 9

champagne connoisseur, etc.) Rick is looking to become the next Brian Epstein. (Epstein was the legendary manager of The Beatles, for those of you not fortunate enough to have experienced the Age of Enlightenment.) Rick has taken on managing a band, whose name I won't mention here because he is in the process of convincing the band members to change the name to something more memorable. But Rick did play for me some tracks from their upcoming debut CD, and he's hoping for U.S. tour sometime next year. Stay tuned.

Laurence Brown, co-owner of LBA International Consultancy, Ltd., was a hard man to catch while I was in London because his business seems to be taking him out of England every week. He was either on his way from the airport or back to the airport during the five days I was there. But Laurence graciously took a detour on his way to Heathrow one morning to swing by my hotel for coffee. Since he and I had spent considerable time getting acquainted during the Chicago AGM, it didn't take long for us to catch up.

Laurence serves on the Skills for Security Committee, an industry forum that has been tasked by the British government to make recommendations on licensing of Private Investigators



and Corporate Investigators (some investigators in England prefer the latter term). Other task forces are studying licensing and training requirements for different segments of the industry, such as security guards. The investigations profession in England has been suffering from the same problems, bad actors and negative publicity that plague us here in the U.S., as those of you who have been following the emails from fellow CII member Bill Elliott well know.

Laurence reports that the Skills for Security Committee is considering several options, including maintaining the status quo; doing nothing (which apparently would be less than the status quo); or implementing various levels of training and skilled-based exams. The Committee is waiting on the British government to specify

which option it



Rick Green, his wife "Jules" and their two sons showed of true British hospitality.

prefers, Laurence said, and he expects an announcement sometime in December. Until then, British PIs will remain on edge about what level of government regulation they may face.

After I returned form London, my employees, friends and family members asked me about all these sites I never had time to see. They couldn't believe I would go all the way to London and not see Buckingham Palace, the British Museum or Windsor Castle, just to name a few of the landmarks I never had time for. (My only recourse is to entertain them with my unfortunate belief that I had to eat steak and kidney pie while I was in London; which I did, at Charles Dickens' favorite restaurant, Rules, but which I probably will never do again.)

It is the people you meet, not the places you see (or miss), that make a trip memorable. And CII members Rick Green and Laurence Brown made this one a most memorable first foray into the Queen's terrain.

Steve Kirby and daughter bring it on home at the Marine Corps Marathon held late October in Washington, DC.

Page 14

Canada Central Regional Report

By Brian King, King-Reed Investigations **LEGISLATION**

Canada is going through a metamorphosis with respect to provincial licencing of private investigators throughout the country. Here in Ontario, Canada's most populated province (excess of 11 million), we will be facing a new piece of legislation with respect of our licencing effective August 23, 2007. The former Private Investigators & Security Guards Act is being replaced by the Private Security & Investigative Services Act. There will be some significant changes affecting private investigators and private investigation agency owners, effective later this month. Although the full details and ramifications of this Act would be too lengthy to summarize in this Regional Director's Report, I will hit some of the highlights:

Under the former Act, investigators were attached to an agency. The agency was responsible for that individual and ensuring that his/her licencing was updated. In an effort to provide for a portable licencing, effective August 23, 2007, private investigators in Ontario (and security guards), will be licensed individually and not attached to an agency. This means that individuals, if not under some type of employment agreement, will be able to work for any agency they want. We see this as causing major concerns throughout industry in view of the conflict of interest and other issues that may a rise. However, we are dealing with it accordingly.

Training and Testing - under the new Act all private investigators and security guards in Ontario will be required to take a training certification course and a test in order to be newly licenced. This is a first in Ontario and there was never any type of testing requirements prior to this date.

They have increased the number of criminal offences that will prevent a person from obtaining a licence. It has now been increased to 80 criminal code offences that would cause one to have his licence revoked.

Code of Conduct – the Act will outline a Professional Code of Conduct and Demeanour for all individual and agency licensees and the Registrar will have the power to remove ones licence if they do not follow the Code of Conduct.

It is my intension to write a short article for the Councillor outlining some of the other salient points of this Act, which I will do so once we have been provided with final details of all the issues arising.

GENERAL BUSINESS CLIMATE

The industry in Ontario this Spring and Summer has been extremely busy. I have spoken to several of my colleagues both within and outside of CII here in Ontario. All have indicated that they been extremely busy, both with providing services to the corporate and insurance communities by way of surveillance and in depth inquiry work. It is a positive sign. Currently the Canadian dollar is almost on par with the U.S. dollar which gives rise to some interesting times.

Price of gas and oil in Ontario has been at an all time record high, which has increased costs on some of our investigations due to the high dependency of motor vehicles here in this province.

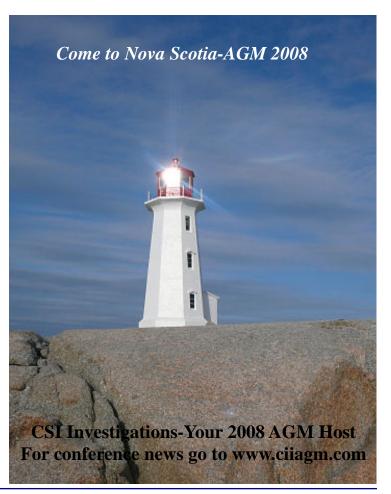
Generally, however, the business climate has been excellent and other then for the new Act being invoked, I see no reason for anyone to complain.

APPLICANTS

In the last six months, we have only had one new applicant in Canada Central that being Gordon Oliver of Oliver Yaskiw Investigations in Winnipeg, Manitoba. He has been vetted in his material has been sent to the board for approval. We can advise that he is an excellent candidate for CII and highly known and respected in our industry. He is extremely professional and humble and operates a first class investigation agency.

<u>MEMBERSHIP</u>

We have not completed much by way of membership drive in recent times in Canada Central and it is probably high time that we embark on some type of program to enlist new members. It is probably appropriate to hold a regional meeting soon.





By Bill Elliott

(A collection of the strange and interesting) BANGALORE, Nov 13, 2007

Parents hire detective agencies to keep tabs on kids

BANGALORE: 'I won't be coming home tonight. Will be staying over at a friend's place'. 'It's a small party. I might be a little late.'

If you used these lines on your parents as excuses for your shenanigans, here's one reason why you may want to rethink before lying again. Parents are seeking help from detective agencies to keep a tab on their children's activities. Yes, the party is over. It seems parents do not buy excuses blindly anymore. They are going the extra-mile to ensure that their children are not going wayward. Detective agencies, which were earlier associated with checking on spouses for extra-martial affairs or for assets verification by financial institutions, are now on demand to trail youngsters. Says Krishnakumar Menon, Branch Manager of Globe Detective Agency, which was set up in 1967 and is one of the first private detective agency in the country, "The number of cases that we get from parents is enormous, usually regarding youngsters between 16 to 25 years."

Apparently, most parents turn to private agencies when they feel that their children are coming home late too often, asking for more pocket money, acting elusive and are giving evasive and unconvincing replies when questioned. Private agencies come to these parents' rescue at the cost of about Rs 4,000 to Rs 6,000 per day and shadow the children from the minute they step out of home to the time they return.

Agencies add that demands for surveillance of youngsters rises on weekends. "With the increasing number of late night parties, we get more requests especially on weekends," says Shekar from Eye-Spy Investigation and adds that, "These days children are getting into drug abuse and prostitution. So parents are forced to keep tab on them and check who they are hanging out with. It's natural."

Not quite, feels Anu M, a parent and psychologist. "What is required is for the parents to keep communication channels open with their children. Parents should develop a relationship with the children where they don't need to hire detectives to know about their children's whereabouts. Instead we need to keep talking to them about the pros and cons of their actions."

Psychologists add that if the child had to ever find out that the parents were spying upon them through detectives then it might just ruin the relationship for life. The child would never feel comfortable talking to or trusting the parents.

On the other hand, Anu adds that if it concerns the safety of the child or if the child is incorrigible and gets into trouble often, then the parents may not have a choice.

MCann Case

PInow.com Staff / October 31st, 2007

The Barcelona-based detectives, who began working for the McCanns two months ago, are now compiling a hit list of Portuguese pedophiles known to target girls Madeleine's age. They will then send their international network of agents to trace the exact movements of their prime suspects before and after May 3 - the day the youngster disappeared.

The managing director's Francisco Marco, 35, told the News of the World: "I'm certain Madeleine was kidnapped. "And I'm also sure her parents had nothing to do with her disappearance.

"My own view is the most likely place to find her is Morocco. We're working very hard on all information indicating that. But I stress that we are following up everything."

Metodo 3 launched a special hotline and email appeal for information last week after Kate and Gerry - both still branded suspects

by Portuguese police gave an emotional interview on Spanish TV. In three days the

agency received 400 calls. This fresh hope for

the Kate and Gerry, both 39, comes as plans to use new laws to access the Portuguese police dossier on them were dashed. They could have to wait 11 months.

A source said: "Kate and Gerry now have great faith in Metodo and are very impressed with its record. "From information already gathered the

Maddie McCann - still missing

strongest indication is that this abduction was very carefully planned."

Metodo investigators are already working extensively on the ground in Morocco to identify the monsters and where they operate.

The agency's theory ties in with witness statements detailing timings of events on May 3 and the daily routine of the McCanns.

A recent computer reconstruction of that night - when the McCanns and friends dined in the nearby tapas bar - indicated a kidnapper would have had just eight minutes to strike.

That meant inside knowledge was crucial.

There have also been a string of sightings in Morocco of young girls resembling Madeleine. Six days after she vanished, Norweigan-born Mari Pollard, 45, said she was "100 per cent certain" she saw Madeleine at a garage in Marrakesh.

In September it emerged a second sighting had already been reported by a holidaymaker from Yorkshire in a hotel opposite the garage. Then Jeannie Thompson, 56, from Devon said she saw a blond girl looking "disheveled" as a man took photographs of her at the Cafe des Epices in Marrakesh on May 11.

Three more women have since come forward with sightings.

Morocco has a reputation as a haven for pedophiles and Kate and Gerry paid a two-day visit earlier in the hunt to meet the Interior Officer.





Private Investigators in US Now Very Likely to Be Women

From PInow.com/October 10, 2007

Recent surveys show 15 percent of all private investigators in the U.S. are women.

A mysterious woman, the "femme fatale," tells the detective a story that may or may not be true. Men in trench coats and fedoras [brimmed hats] follow each other on dark, crowded streets. A typical Hollywood private eye movie, but Hollywood's depiction of men and women in the detective films is very different from real life.

Joan Beach owns a private investigation firm. A grandmother and former adult probation officer, she is a far cry from the square-jawed men who portray "hard-boiled" detectives in film. Still, Beach says she feels a common bond with her male counterparts. "They [the male private investigators] were entrepreneurs, they were risk takers. They were aggressive. And I'm a risk taker. I look on investigations as a puzzle. Let me put the pieces together. Let me solve something."

A growing number of women share Beach's desire to solve mysteries. Michelle Platt, whose father was a CIA counterintelligence officer, is one of them. Platt, who does undercover work, asked not to be photographed for this interview. "I think I was born with it in my DNA," she says. "Because I've always been into mysteries. I've always been someone that was able to figure things out quickly."

Bill Stollhans, president of the Private Investigators Association of Virginia, says being a private investigator is rewarding and fulfilling work, with appeal to both genders. "There's a lot of self-satisfaction, because you're a peopleoriented person. You're dealing with people. And you're getting results to further some goal."

Work in this field involves collaboration, especially in surveillance. Platt, who offers surveillance-training courses to the intelligence community, frequently works with retired government agents. "They [former agents] were chiefs of station. They were case officers overseas at a time when we were combating the Russians in the Cold War. And they have a true ability to understand exactly what is threatening our country and our companies in the post-9/11 era," says Platt.

In one surveillance exercise, Platt's father, Jack, is going to pass some papers to an accomplice. Platt's team will follow her father, nicknamed the "Rabbit" for this operation. Their job is to observe his movements without being discovered.

Platt follows behind, and directs her surveillance team via walkie-talkie. "Good copy. That's probably coming towards you, Ron. Gene, you have the eye."

"The art of a good investigator is one that is able to take their own biases, opinions and emotions out of it, and assess a situation, an individual, a circumstance for what it is, and get down to the heart of the matter. I think women especially excel at this role," says Platt.

The suspect stops at a clock store, and tries to determine whether or not he is being followed.

Platt must decide whether to risk exposure, and send an agent to watch him in the store. "Good copy, good copy. Okay, that's going to be into the clock shop. Gene, I'm going

to need you to intrude in there? Copy? Give it one mic." Gene: "Gene, copy, one mic. I'll intrude in the clock shop. Going off air now."

Jack Platt explains the situation. "So when a target goes into a store, for example, if the target is surveillance conscious, he or she [the agent] probably shouldn't have the wind up until about a minute or two after they're in the store. Because it's going to take a surveillance team that long to make its mind up whether to cover that or not."

Next, the target visits the post office — again, to make sure he is not being followed. He proceeds down the back stairs and up the street to the rendezvous. Although not seen, Platt is nearby, constantly directing, to ensure at least one agent has the suspect under surveillance.

The "Rabbit's" exchange with his confederate takes only a second — but an agent down the road observes it all. "Package exchange. Gray hair, gray suit, balding in the back."

For men and women, undercover work can be dangerous. Platt says such risks are necessary in order to get results. "If you don't take risks, if you're not willing to have some moxie and give it a shot, then you're not going to get the information you're after. You're not going to get to the individual you're after."

In the movies, the femme fatale is ultimately brought to justice. In the real world, more women are joining the ranks of those who make sure that justice is done.

- Submitted by Brett Mikkelson

CII—New Applicants

Yohann MARCILLE - Director AGENCE I.D.E 8 Villa Haussmann 92130 ISSY-LES-MOULINEAUX- France contact.ide@free.fr www.investigationsdeurope.com

Richard Irwin Miller R. Miller & Associates, LLC Alberquerque, New Mexico rmalocation@aol.caom

Guorong Li China United Intellectual Property Protection Center Beijing, China

Robert Pertuso Veritas Global Southfield, Michigan

Fan Liming China United Intellectual Property Protection Center Beijing, China

Regional Directors 2006-2007

01 CANADA EAST	Fred Dehmel	fdehmel@csilimited.com
02 CANADA CENTRAL	Brian King	bking@king-reed.com
03 CANADA WEST	Ken Cahoon	ken@fbig.ca
04 USA NORTHEAST	Joan Beach	Joanmbeach@aol.com
06 GREAT LAKES	Robert Dudash	robertdudash@hotmail.com
07 USA CENTRAL	Robert Dudash	robertdudash@hotmail.com
08 USA WEST	Paneen Allen	paneenallen@msn.com
09 AUSTRIA, HUNGARY, SWITZERLAND, ITALY	Alan Marr	alan-marr@jigsawservices.co.uk
10 NETHERLANDS, BENELUX COUNTRIES	Alan Marr	alan-marr@jigsawservices.co.uk
11 CARIBBEAN, SOUTH AMERICA	Maurice C. Amres	geb@solutions2000.net
12 CENTRAL AMERICA	Seth Derish	seth@privateeyes.com
13 IRELAND, N IRELAND	Alan Marr	alan-marr@jigsawservices.co.uk
14 SCOTLAND, ENGLAND	Alan Marr	alan-marr@jigsawservices.co.uk
15 SPAIN & PORTUGAL	Roy Whitehouse	wis-int@ip.pt
16 FRANCE	Joel Auribault	jra@agence-investigations.com
17 SCANDINAVIA	Jouni Heikkinen	academic@welho.com
18 BELGIUM	Michel de Kort	mdk@dekort-partners.be
19 GERMANY, E. EUROPE	Jurgen F. Hebach	fritz.cii-berlin@web.de
20 ISRAEL	Jacob Lapid	lapidim@bezeqint.net
21 INDIA	Pawanjit Ahluwalia	pawan@premiershield.net
22 SINGAPORE, SE ASIA, VIETNAM	Ponno Kalastree	p.kalastree@mainguard-intl.com.sg
23 HONG KONG, KOREA	Li Fuk Ki	lifk@biznetvigator.com
24 CHINA	Hai Yang	cn@sbcs.com.cn
25 JAPAN	Kenji Ohara	mission@olive.ocn.ne.jp
26 AUSTRALIA, NEW ZEALAND	Rodney Webb	rtw@mwacorporate.com.au
27 ALBANIA, GREECE, TURKEY, CYPRUS	Alan Marr	alan-marr@jigsawservices.co.uk
28 NORTH AFRICA	Alan Marr	alan-marr@jigsawservices.co.uk
29 CENTRAL AFRICA	Alan Marr	alan-marr@jigsawservices.co.uk
30 SOUTH AFRICA	Peter Grant	petergrant@criskinternational.com

GET INVOLVED — BE A DIRECTOR FOR YOUR AREA

Page 17

_			_
Pa	ab	-1	8
	gu		<u> </u>

CII Executive-2007-2008							
Position Member				Location		Telephone	E-mail
Chairman of		Bertram S. Falbau				520-577-2418	Bertfalbaum@cs.com
President		James R. "Jim" Kirby		IL, USA		630.941.1700	jrkirby149@aol.com
1st Vice Pres	sident	Fred J. Dehmel		NS, Canada		902.450.0697	fdehmel@csiinvest.com
2nd Vice Pro	esident	Nancy Barber	Nancy Barber			415.334.0856	nickbk@aol.com
3rd Vice Pre	esident	Roy Whitehouse		Portugal			wis-int@ip.pt
Secretary		John T. "Jack" Burke		IL, USA		312.372.5500	burkeassc1@sbcglobal.net
Treasurer		Rod Webb	Perth, Australia			61.8.9322.1877	rtw@mwacorporate.com.au
Exec. Regional Director		Kevin Ripa		Canada		403.703.4846	kevin@computerpi.com
			CII I	Board Memb	ers	5	
Year		Name		Location		Telephone	E-mail
2008 Roy White		house	Portugal		35	1.289.369.180	wis-int@ip.pt
Goolam Mo		onsoor	France				contact@as-detective.com
Gurnam Si		ngh Hothi	India		91.22.28321162		kgiss@mtnl.net.in
John Maho		ney	AZ, USA		520.886.6633		jj1617@comcast.net
2009 Ponnosamy		v Kalastree	Singapore		65.6296.5881		P.kalastree@mainguard-intl.com.sg
Reginald J.		Montgomery	NJ USA		201.327.3301		reggie@njinvestigator.com
Kevin Ripa		L	AB, Canada		403.703.4846		kevin@computerpi.com
	Pawan Ahluwalia New		Delhi, India	991.11.29819628		pawan@premiershield.net	
2010 Thomas L. Davies		Rowl	Rowledge, England		.1252.790963	tldavies19@gmail.com	
	Maurice C. Amres		Guya	Guyana		02.225.6573	geb@solutions2000.net
Richard Green		een	London, England		44.020.7467.4666		richard.green@ commercialintelligenceagency.com
	Brian King		Toror	ronto, Canada		6. 449.8677	bking@king-reed.com
John Sexton		l	Virgi	nia, USA	70	3.383.0078	president@sextonsecurity.com

New Councillor Advertising Rates							
Size	First 10 issues	11th issue	12th issue				
Full page\$300.00		Free	Free				
2/3 page	\$225.00	Free	Free				
1/2 page	\$150.00	Free	Free				
1/3 page	\$100.00	Free	Free				
1/4 page	\$75.00	Free	Free				
Business card	\$50.00	Free	Free				

CII office info

Please be advised that the mailing address for the CII Headquarters will remain the same and that all correspondence to the office can be sent to the attention of Steven McGregor . As for the e-mail address,cii@sbims.com is still the best email address to use to correspond via e-mail with the office. Steven McGregor Council of International Investigators (C.I.I.) 2150 N. 107th St., #205 Seattle, WA 98133-9009 206-361-8869 (p) 888-759-8884 (toll free in N. America) 206-367-8777 (f)