

The International Councillor

July 2008

The Newsletter of the Council of International Investigators

Issue 7

Fraternal atmosphere makes the difference in CII

We are only weeks away from the 2008 Annual General Meeting in Halifax Nova Scotia and as you read this I am certain that Fred and Trish Dehmel and their entire staff are working hard at managing the final details for the meeting. Having looked over the agenda the week will be a great mix of seminars, group social events and free time to enjoy all that Halifax has to offer.

With the Annual General Meeting just around the corner it means that the end of my term as president of the Council is equally as close. As many of you know my family has been associated with CII dating back to the late 1970's. As I come to end of my term as president I think back to CII gatherings I attended as a kid with my parents. I was fortunate to have had the opportunity to personally have known many of the individuals that helped build CII and make it the organization it is today. People like John Duffy, John Grant, Peter Heims, Sandy Walker, Colin Finaly and many others who have long since retired or are no longer with us.

I believe what set the Council apart from any other professional organizations back when it was founded in 1955 was true in the 1970's and is still true today; the individual members of the Council and its meetings. Whether you are talking about an Annual General Meeting, or what we formerly called Mid-Year Meetings or our current Regional meetings, these gatherings combined with the character of our members are the essence of the Council. Not the fact that we host these meetings, but the fraternal, friendly atmosphere that is created by our members during the meetings. It is not uncommon to hear from a new member or from a member attending his first AGM to remark about this atmosphere. It is imperative for the Council's future that we continue to find and create ways to meet and gather as a group throughout the year and not just at the AGM's. The family atmosphere amongst the members created at these meetings continues throughout the year and is the foundation for the level of cooperation and the professional commitment shown to one another day in and day out. It is equally important for those members who understand what I am attempting to describe, to carry this for-

ward. You also must seek out and recruit individuals in our profession that would appreciate the culture and atmosphere of CII.

I would like to thank all of those members that have donated their time and energy to the betterment of the Council over the past twelve months. There are too many to mention in this message.

I leave office confident that those following me will continue to lead the Council in a positive direction. I have been proud to have had the opportunity to serve as the Council's president. As my year as president comes to an end I hope that the members of the Council feel that I served them and the Council professionally and competently.

Warm regards, James R. Kirby, CII President



**CII President
Jim Kirby**

0-9-50-7



Jack Burke submitted this photo after receiving the following from Tom Davies: "Caught on Monday on the River Test. 1 at 7lb 4oz (my biggest ever Brown Trout) 1 at 3lb 4oz and 1 at 2lb 6oz. All caught using the rod I bought in Chicago last year!!: According to Jack, he had a photo expert take a look at the image Tom Davies sent him and "the expert assured me the image was not doctored to make the fish seem bigger. Forever the skeptic, but as the old saw goes, "All fisherman are liars except you and me. But I'm not so damn sure about you".

Welcome to Halifax-Warden of the North!

Well here we are one month away from our 2008 Annual General Meeting in Halifax, Canada and everything is in place and we are ready to welcome you all to our country and city. The host committee has worked very hard throughout this year to make this trip a memorable one for you all. We have some of the finest seminar speakers available and we are certain you will find them very interesting and relevant to today's investigative industry. One of our highlighted speakers is Mr. Paul Gillespie, who is renowned throughout the world for his work in Child Exploitation tracking and managing to get Bill Gates of Microsoft to assist in developing the software to track child predators on the internet. He is a powerful speaker and I think you all will find him extremely interesting. I would like to thank Brian King of King-Reed & Associates Inc for sponsoring this speaker. Other seminar speakers include Dr. Steve Porter, who works closely with police and other investigative agencies in detecting lies, sponsored by Nancy Barber of Glass Key Investigations. We also have our very own members; Jon McDowall on Identity Theft, Tom Davies on Terrorism, and Brian King on Third World Country Investigations. These members are well known for their interesting speaking abilities and knowledge of their topics, so don't miss these!!!

We have tried to make this AGM week a fun and interesting week. We do have to do Council business and we have that scheduled for Tuesday and Wednesday, with the Board meeting on Tuesday. Thank you Joan Beach for sponsoring the Board Lunch that day. Our AGM is all day Wednesday - well we do have to get some business done! We have planned a Welcome Reception for all members and guests on Tuesday evening and there will be a cash bar, hor d'oeuvres and a special surprise for all. I want to thank Jay Groob of American Investigative Services and Marc Reed of Reed Research Limited for their generous support of this event.

The next morning our opening ceremony is open to all guests and members so please plan to attend. Prior to the opening a Continental Breakfast will be

provided by John Sexton of Sexton Executive Security Inc., and then onto our Opening Ceremony.

There will be a bit of a show, a flag ceremony, and a welcome address. This event was sponsored by the Canadian Association of Private Investigators. After the Opening Ceremony, the partners and guests will be enjoying a walking tour of beautiful Halifax, a ferry ride and lunch. After lunch there will be time for shopping in Halifax. Our AGM is scheduled from 10—4:45 pm and we are very pleased to have the support of Jim Kirby of Edward R. Kirby & Associates Inc and Raul Fat of Transylvania Investigations Services in providing us with refreshment breaks throughout the day. After the AGM, we thought you



Fred Dehmel
Your AGM host

would enjoy a free evening to see Halifax and enjoy an evening meal at one of our recommended restaurants, or maybe one of your choice. We have some very good ones here and the nightlife in Halifax is world famous for fun and entertaining. We have more bars and pubs in the general area of downtown than most major cities. So get out and have fun!! Of Course our Hospitality Suite will also be open that night and I want to thank Michael Fellner of Kroll for their support in sponsoring that night. We think you will really enjoy the suite and it will be a great place to meet and have some fun.

Throughout Thursday and Friday morning you will have the opportunity to listen to some very interesting speakers, so do not miss them! Our refreshment breaks throughout Thursday and Friday are generously sponsored by Maurice Amres of GEB Security Services Inc, Hai Yang of Steele Business Investigations Center and Barry Horvick of Corporate Intelli-

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CSI would like to thank Mainguard Security Services, Singapore, for their sponsorship of the CII Conference. Mainguard's investigation clients are from both Singapore and overseas. They include law firms, insurance companies, multinational corporations, shipping firms and organizations from various industry sectors. The investigations may involve assignments throughout the Asia-Pacific region.

From the Editor

Birnie Floyd sent us a note to tell us why he was unable to attend the conference and told us we could share it with the Councillor readers. "Dear Fred ; Thanks for taking the time to send a personal invite to Halifax !! You may not have heard that last year I was diagnosed with cancer. I had three operations followed by chemotherapy each time. They thought all seemed to be O.K. and I went to Cuba for Christmas and January. On returning I was advised that the cancer was invasive and Feb 9th they started to remove affected organs and I was hospitalized for almost three months...shortly after I had kidney failure and now have two ostmeys, and am scheduled for further operation July 15. I am the guy that said it couldn't happen to me... It is doubtful at this point in

time that my travelling will be anything other from the house to hospital. However I must say that I have so many get well wishes from my many old friends in the Council. I wish I could thank them all personally but I am not able to presently. I know Halifax well and I wish you a most wonderful conference. All Good Wishes," - *Birnie Floyd*.

Welcome to Halifax-Warden of the North!

gence Researchers Inc.

During the seminars on Thursday the partner and guests will tour Peggy's Cove, so bring your cameras to this one!

That brings me to the Nova Scotia Lobster Party of the year!!!! Investigations Canada is sponsoring a great party at the famous Privateers Warehouse; there will be lobster, lots of food, drinks, music and just plain fun. YOU DO NOT WANT TO MISS THIS!! We will show you how Nova Scotia welcomes guests!!

Friday after the seminars we will depart on our Networking Tour to Historic Lunenburg, NS, a world heritage site. This event is sponsored by Norm Willox of Lexis Nexis. We can always count on Lexis Nexis and we really appreciate that support!! After the tour we will take you to a brewery for a few drinks and light snacks. This is just a short walk from the hotel, so after you have a free night to again enjoy Halifax and dinner out. Trish and I will have a few suggestions for you.

Our Hospitality Suite will be open again thanks to Roy Whitehouse of WIS International for his support of this night.

Then on Saturday the big event!! The CII Gala Dinner, to be held in the beautiful ballroom of the Harbourfront Marriott Hotel, dripping with gorgeous chandeliers and spectacular views of the harbour at night. We want to thank Rick Green of Commercial Intelligence Agency Ltd for sponsoring this big event. There will be great food and music with cocktails prior to the event and a chance to get some photos.

So you can see we have a great week planned for you. Trish and I are excited to welcome you to our city. While you are here there are many very good attractions to see with your families or by yourself. The Maritime Museum of the Atlantic has a great Titanic display and artefacts. The waterfront is one of the nicest you have seen and perfect for those long quiet walks or for a partying time.

So Cead Mile Failte" - One Hundred Thousand Welcomes -to Halifax, NS, Warden of the North!

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Lies, Damn Lies, and Lawsuits

By Larry Ross, Ross Financial Services, Inc
(Originally Published in PI Magazine, 20 PI Magazine 1, 44 (2007))

The purpose of this article is to provide a framework useful in analyzing when a lie, told during the ordinary course of investigative business, might give rise to legal liability. We will be limiting our discussion to civil liability, but the elements of criminal liability are similar, varying mainly in the burden of proof.

Euphemistically Speaking

Most of us don't like to admit that we lie, so we use euphemistic words like 'pretext' or 'subterfuge' to describe our actions. There really isn't much difference between these two terms, since both involve some sort of overt 'false representation' or 'misrepresentation.'

The word 'pretext' is derived from Latin, its brother, 'subterfuge,' from French. Unfortunately, 'pretexting,' the euphemism that we use so frequently, has accumulated some ugly connotations these days. As William Safire wrote recently about pretexting in the *New York Times Magazine*, September 24, 2006:

"...Its origin is in the Latin *texere*, 'to weave, to fabricate'; from that came the metaphor 'to weave a web of lies' and 'to fabricate a story.' A pretext can be mild, a mere excuse or 'white lie'; it can also be synonymous with *pretense*, rooted in the Latin *tendere*, 'to stretch,' in this sense meaning 'to stretch the truth.' No matter how you stretch it, the new participle pretexting has an aura of dishonesty about it."

There has been a great deal of confusion both in the press and in recent congressional hearings about the meaning of the term 'pretext.' Though 'pretext' has sometimes mistakenly been used synonymously with the term 'fraudulent misrepresentation,' these two terms are definitely not interchangeable where the courts are concerned. Rather than the terms 'pretext' or 'subterfuge,' courts use the terms 'misrepresentation' or 'deceit' to describe that subdivision of the law of fraud that is based on a false statement. In other words, "the type of interest protected by the law of deceit is the interest in formulating business judgments without being misled by others..."

Reality Check

Whatever term we use, the important point to remember is that not every lie is fraudulent. Whether recognized or not, most people use some 'pretexting' every day in the normal business and social interactions. We

all know about white lies used to spare another's feelings. And certainly no one would consider it to be unethical, let alone illegal, to tell the other party in a negotiation that 'X' is the final offer when, in fact, other offers will be made if the one on the table is refused. Business people engage in 'puffing' or 'trade talk.' Similarly, our vendors occasionally conduct pretexts to make sure that we are using their services within the limits of our contracts.

Weighing the Burden

Proving fraud is much more difficult than proving most civil injuries or breaches of contract. There is a stigma attached to the charge of fraud, and civil fraud is viewed as quasi-criminal, with the standard of proof in a civil fraud case lying between the standard for criminal fraud and the standard for most other civil cases.

Civil fraud must be proved by '*clear and convincing evidence*' because the interests involved are deemed to be more substantial than the mere loss of money. This standard is more rigorous than the '*preponderance of the evidence*' required in a civil case, but less stringent than '*beyond a reasonable doubt*' necessary in a criminal case where a person's liberty is at stake.

Moreover, the party claiming civil fraud must take great care in describing the fraud when filing the initial Complaint. Ordinarily, a person bringing a civil Complaint merely has to give the other party notice that an injury or a contract breach is claimed. In a case of civil fraud, the fraud must be described in great detail.

Elements of Fraud

Unfortunately, there is no bright line that divides fraudulent lies from innocuous white lies. Fraud is an elusive term whose definition can vary from state to state, as well as from case to case. Generally speaking, a party claiming to have been defrauded must prove: (1) a false statement, (2) about a material fact, (3) made with the intent to deceive, (4) upon which the claimant relied, (5) and which resulted in damages to the claimant.

False Representation. There must be a false statement (misrepresentation).

Example: *If a person with whom I am commu-*

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Lies, Damn Lies, and Lawsuits

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nicating assumes that Ross Financial Services, Inc. represents investors or investment services, I don't have any immediate duty to explain the name of my company or the nature of my business. The law requires the other party to use reasonable care in determining facts, so there is nothing fraudulent here.

Materiality. A false representation is 'material' if the representation would have influenced a reasonable person in the claimants' position. Trivial misstatements, even though false, cannot provide a basis for a lawsuit claiming fraud.

Example: *A New York buyer wants to purchase a derelict property located next to the expensive office suites that he is building. He does not want to disclose that he has an interest in purchasing the derelict property, fearing that the price would be jacked up unfairly. His representative, claiming to be a Washington, DC buyer, places the call to inquire about the property. It is unlikely that a court would find this representation to be 'material' and, thus, would not find that a fraud has been committed.*

Deception. The false representation must be made with the intent to deceive the claimant. The party seeking damages for misrepresentation must have been personally misled, and must have personally relied on the false statement.

Example: *Business A is interested in determining what financial incentives a county has offered to its competitor, Business B. Telephone contact is made to the county from an individual representing Business A, indicating interest in investing in that county. Since the call is to learn about financial incentives offered, and is made to the county, not to Business B, it is likely that this deception would not be found to be fraudulent. Moreover, the misrepresentation may not even be material.*

Reliance. The courts are in disagreement over whether a claimant must justify his or her reliance on a false material misrepresentation. For instance, in the District of Columbia, the courts follow the rule that reliance cannot be deemed 'reasonable' if minimal investigation would have revealed the truth.

Example: *The borrower applied for a home mortgage through a lender. That lender referred the appli-*

cation to another lender, and the loan application was denied. The borrower claimed to have been defrauded by the false representation of the original lender indicating that it would be the entity to process the borrower's application. However, the court ruled that if the representation had been material to the borrower... that one lender rather than another process the application...it was the obligation of the borrower to determine the actual facts.

Damages. The person to whom a misrepresentation is made must prove that he/she was actually injured as a result of the misrepresentation.

Example: *An investigator pretends to be interested in investing in a Ponzi scheme that is being run by a salesman with no apparent criminal history. The pretext allows the investigator to obtain references from the suspect, and the subsequent investigation identifies co-conspirators, past schemes and criminal investigations, and the fraud unravels. Most courts would find that the salesman – who claims innocence – cannot then prove that he has been damaged by the misrepresentation, since the pretext was used to end the fraud that he was committing.*

Conclusion

Obviously, this is far from an exhaustive study of the subdivision of fraud known as misrepresentation or deceit. Moreover, it is not a matter of black or white. Different courts in other jurisdictions could conceivably view the examples above as supporting a finding of fraud, rather than agreeing with the courts in the cases I have cited. Nor do I intend to provide legal advice about how any particular pretext would be viewed by a court or a jury. Welcome to the gray zone.

I hope that this article provides you with a framework against which you can measure a pretext you contemplate using in your practice. Examine the pretext for the elements of a possible fraud case, and consider the difficulties an opponent would face in proving that you have committed fraud. Finally, as Sergeant Phil Esterhaus used to say on *Hill Street Blues*: "Let's be careful out there." **Larry Ross** is president of Ross Financial Services, Inc. (RFS), a firm offering corporate research services, asset searches, and fraud investigations to investigators, attorneys and businesses.

Challenges threatening foreign investments in Romania

By Raul Fat, Transylvania Investigations

Romania has always been an attractive country for foreign businessmen, even before the 1st of January 2007, when Romania entered the European Union. The rich natural resources, the cheap labour force—even in the cases of skilled workers— the low prices in the real estate department, the constant growth of the commodity market - all these combine to provide great opportunities to achieve huge profits. Thus, nowadays foreign investments are bigger than local investments in the Romanian economy.

An analysis regarding the activity of Transylvania Investigation Services during the last year, reveals that more than half of our clients are represented by these foreign businessmen, a reality that has challenged us to draw a summary presentation of the risks and the threats that these companies have to confront, and of all aspects that have come to our attention during our inquiries. We shall not talk here about problems such as infrastructure, legislation, corruption, health or environment. These aspects have a level of complexity that exceed our agency's concern, but which can be studied in other specialized publications.

Let us first take a look at the threats coming from inside the company. The first real threat for the foreign companies in Romania comes from the Romanian employee, as he has a different psychology from any other employee in a capitalist country. This comes as a result of 50 years of communist government. "The red regime" has destroyed the property values and has generated negative behavioural consequences. Surprisingly, you will observe that the Romanian employee has no respect whatsoever for his work, therefore the quality of his work will suffer and, much more dangerous, he might slip to a criminal activity.

In the qualified employee's case, this criminal risk changes: maybe you think that due to the years spent in qualifying for a job, this employee will not be tempted to criminal behaviour... Well, that is not

the case: the Romanian qualified employee commits... qualified crimes. In this case, the employee will be involved in different activities parallel to the company he works for (opening his own business in the same field, stealing the finances of the company he works for with the help of a different company,

One cannot accuse this employee of being incompetent or stupid, as this employee is in fact a very intelligent one. The only problem is that he is using his brain for a quick personal profit, rather than for the

sake of the company he is working for. These aspects have made us recommend our clients to double check even the most evident facts when it comes to employees that will be accessing a higher level of security or are in "trusted" positions.

Looking at the external threats, these are more complex and they may be generated by the Romanian socio-economical specific or

by the harsh concurrence in some economical fields.

In the Romanian context, one may not ignore the strange mix up made of political figures and businessmen: not only that there is not an obvious distance between the two, but most of the time the important political figures are flourishing businessmen. Many times, one cannot see for sure the politics mixing into the economical area, that is why, an accurate piece of information can be vital for avoiding future troubles.

The competition for conquering or keeping certain markets can become sometimes very harsh. Most of the times, one will ask for the help of an investigation company to get internal information from a company. The mass media can also be used in disparagement campaigns (mostly based on untrue information) and politics can obstruct certain investments without any explanation.

These are just a few examples, all of them gained from our field experience. Though they cannot be generalized for the whole Romanian economical field, they can successfully be used as a starting point in understanding the risks and the threats that foreign companies fight against, in Romania.



China's new credit database launched May 2008

By Hai Yang

The *Nationwide Monthly Propaganda of Credit Knowledge* hosted by the People's Bank of China was formally launched on May 31, 2008. The credit knowledge was publicized in various forms in different areas of China to help the public learn its importance. Recently, the People's Bank of China indicated that it had already established the personal credit files of over 13 million enterprises and nearly 0.6 billion individuals. What kind of information does the credit database consist of? The following article might help you learn more about it.

What Kind of Information Does The Personal Credit Database Collect?

At present, the personal credit database has collected the following sorts of information.

Personal Identity Information

Personal Identity information includes: name, type and number of the identity certificate, postal address, contact method, marital status, residential information and occupation information of the person.

Loan Information

Loan information includes: loaning bank, amount and term of the loan, repayment method, actual repayment record and guarantee information.

Information on Credit Card

Information on credit card includes the issuing bank, credit line and repayment record, etc.

Other Credit Information

By the end of 2007, the personal credit database had already collected the fee payment information of telecommunication subscribers in some areas, the personal housing accumulation fund information in 261 cities of 26 provinces (autonomous region, municipality city) and information on individuals' endowment insurance in 9 cities.

With more and more mature conditions, the personal credit database will collect more information on the individuals, such as payment of public utilities (water, electricity and gas), and records of owing tax and court judgments, to provide a full profile of the personal credit status.

As married couples are an economic entity legally, when commercial banks check the personal credit status of someone to determine whether or not the loan should be granted, the credit status of the person and

his/her spouse should both be considered. Thus, the personal credit database will collect the spouse's name, identity card number, employer and contact phone, which are sourced from the information submitted by the citizens when they conduct transactions at the commercial banks.

In addition, information on national study-aided loans will also be gathered. Financial institutions like commercial banks will report the information on the study-aided loan and repayment status to the personal credit database since the issuing date of the loan.

However, at present, the personal credit data can only be personally viewed at financial institutions by the citizen holding his/her valid identity certificate. Other organizations or individuals can not acquire relevant information.



Council of International Investigators
Halifax, Canada 2008

As the host of the Hospitality Suite you can display your company info or entertain the crowd.

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- Corporate listing included on "Partner Thank You" signage (value \$300)

"A special thanks to all our Sponsors to date"

Member News

A few little tidbits of news in the CII world deserve mention.

Tom Herder, former President of Covert Investigations, Inc. in Kalamazoo, Michigan, USA has "resurfaced". His

CII - New Applicants

Toune Goorts

Goorts Onderzoek & Consultancy BV
Molenstraat 69, 5751 LC Deurne
Netherlands

Sean Dees

Advanced Investigative Services, Inc.
232 E. St. Louis St
Nashville, IL

Reinstated members

Bernard Owusu-Twumasi

8th Floor, Farrar Ave
Trust Towers
Adabraka Acura GHANA

new agency, Tom Herder Investigative Services, LLC, is licensed in Minnesota and Wisconsin, USA. He's a long time member of CII and was selected as the 2001 Investigator of the Year. Tom served as a Board member, Secretary, and Executive Regional Director in the late 1990's and early 2000's.

He and wife, Janet, moved to Minnesota in 2002 and sold Covert Investigations, Inc. to long time friend and CII member Steve Biber. Located in the Twin Cities area of Minneapolis and St. Paul, Minnesota, Tom will offer all types of investigative services, as well as Copyright, Patent and Trademark infringement investigations.

You can get in touch with Tom at Tom Herder Investigative Services, LLC P O Box 1951, Maple Grove, MN 55311, Phone: 763.923.3535; Fax: 763.657.1482; Email: therder@comcast.net; Web: www.tomherder.com.



Tom Herder

California investigator Newman caps long string of successes

By Nancy Barber

George Michael Newman recently capped a string of criminal investigations which are noteworthy owing to their outcome.

Early in 2008, Newman's client in one of the more massive RICO cases ever brought by the federal government, who initially was facing death for alleged acts, and faced thirty-eight racketeering counts in total, was found guilty of none by a jury, at trial; the defendant investigation demonstrated that the evidence proffered by informants, some paid in excess of \$100,000, was inaccurate, specious and often outright lies.

Later in the year, as a result of Newman's investigation on behalf of a death row inmate convicted of a robbery/murder and represented by the *California Appellate Project*, in which Newman had both identified a logical alternative suspect in the crime and identified corruption in the testimony of the sole witness whose testimony had placed the client on death row, the actual perpetrator confessed to the incident. Additionally, Newman's investigation contributed an investigation of the officer who handled the informant witness, which revealed conduct so egregious and illegal as to warrant criminal sanctions against both indi-

viduals.

Mid-year, Newman's representation of a prison inmate charged with killing another inmate, resulting in the death penalty exposure, validated that incident was an imperfect self-defense. Newman's investigation and testimony as an 'expert witness' regarding defendant investigations, additionally, documented that the robbery/murder for which the defendant had been *originally* sent to prison was a crime he had not been involved in, in any way; resulting in a superior court judge declaring the initial conviction unconstitutional, after which the case has been rendered to *The Innocence Project* for remedy.

Finally, representing an immigrant whose imported vehicle had been found to contain functioning parts to a submachine gun, Newman's international investigation documented the man's innocence to the degree that a jury found him not guilty in little more than two hours of deliberation.

These endeavors join Michael's concurrent accomplishments during the same timeframes, wherein his work *factually* exonerated three individuals who had been sentenced to lengthy prison terms, freeing these innocent men.

More 2008 AGM news

LexisNexis® sponsors CII Networking Tour to world heritage site

CSI is happy to announce that CII member Norm Willox and LexisNexis®, a faithful supporter of all things CII, will sponsor the networking tour to the world heritage site of Lunenburg, during the CII Annual AGM held in Halifax, NS, Canada, this summer. LexisNexis® is a leading global provider of business information solutions to professionals in a variety of areas, including [legal](#), [corporate](#), [government](#), law enforcement, [tax](#), [accounting](#), [academic](#), and [risk](#) and compliance assessment. LexisNexis originally pioneered online information with its Lexis® and Nexis® services. A member of Reed Elsevier, LexisNexis helps customers achieve their goals in more than 100 countries, across six continents, with over 13,000 employees. Across the globe, LexisNexis provides customers with access to five billion searchable documents from more than 40,000 legal,

news and business sources. To help customers win in their own



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KROLL

To host Hospitality Night

Kroll Inc., courtesy of our CII member Michael Fellner, is one of several sponsors who will host the CII AGM 2008 delegates and their guests in the beautiful Marriott Royal Room, our hospitality suite during the conference in Halifax.

Kroll is the world's leading risk consulting company. For more than 30 years, Kroll has helped companies, government agencies and individuals reduce their exposure to risk and capitalize on business opportunities. Kroll is an operating unit of [Marsh & McLennan Companies, Inc.](#), the global professional services firm.

With offices in more than 65 cities in the U.S. and abroad, Kroll can operate and restructure businesses; scrutinize accounting practices and financial documents; gather and filter electronic evidence for attorneys; recover lost or damaged data from computers and servers; conduct in-depth investigations; screen domestic and foreign-born job candidates; protect individuals, and enhance security systems and procedures.

Glassy Key Investigations



sponsors Dr. Steve Porter

Nancy Barber, President of Glass Key Investigations, California, will sponsor one of our seminar speakers, Dr. Steve Porter. Dr. Porter works in the area of psychology and law as an educator, researcher, and practitioner.

Nancy S. Barber founded Glass Key Investigations in 1988. Glass Key Investigations provides investigative services for matters involving toxic tort, environmental, land use, elder abuse and civil litigation. The firm conducts corporate research, witness locate and trial support.

Ms. Barber holds a Forensic Environmental Investigation Certification., B.A. in Spanish, a M.A. in Latin American Studies, a Paralegal Certificate and a nursing home ombudsman certification. She has served as in instructor in environmental law and paralegal training.



WIS International to sponsor Hospitality Night at CII AGM in Halifax, NS

WIS-INT.COM

CSI is very happy to announce that Roy Whitehouse, of WIS International, will be sponsoring a Hospitality Night in the beautiful Marriot Royal Room during the CII AGM in Halifax, NS.

WIS offers investigation, research and intelligence services. We have been established in Portugal for over 10 years with offices in Lisbon , Lon-

don and the Algarve . We undertake various investigations into all manner of subjects throughout the world. We have agents throughout Portugal, the United Kingdom, Brazil and Angola . Being a member of many professional organizations enables us to carry out assignments throughout the EU and the rest of the world using trusted associates. We now also offer debt collection / mitigation services on a national and international level.

Regional Directors 2006-2007

01 CANADA EAST	Fred Dehmel	fdehmel@csilimited.com
02 CANADA CENTRAL	Brian King	bking@king-reed.com
03 CANADA WEST	Ken Cahoon	ken@fbig.ca
04 USA NORTHEAST	Joan Beach	Joanmbeach@aol.com
06 GREAT LAKES	Robert Dudash	robertdudash@hotmail.com
07 USA CENTRAL	Robert Dudash	robertdudash@hotmail.com
08 USA WEST	Paneen Allen	paneenallen@msn.com
09 AUSTRIA, HUNGARY, SWITZERLAND, ITALY	Alan Marr	alan-marr@jigsawservices.co.uk
10 NETHERLANDS, BENELUX COUNTRIES	Alan Marr	alan-marr@jigsawservices.co.uk
11 CARIBBEAN, SOUTH AMERICA	Maurice C. Amres	geb@solutions2000.net
12 CENTRAL AMERICA	Seth Derish	seth@privateeyes.com
13 IRELAND, N IRELAND	Alan Marr	alan-marr@jigsawservices.co.uk
14 SCOTLAND, ENGLAND	Alan Marr	alan-marr@jigsawservices.co.uk
15 SPAIN & PORTUGAL	Roy Whitehouse	wis-int@ip.pt
16 FRANCE	Joel Auribault	jra@agence-investigations.com
17 SCANDINAVIA	Jouni Heikkinen	academic@welho.com
18 BELGIUM	Michel de Kort	mdk@dekort-partners.be
19 GERMANY, E. EUROPE	Jurgen F. Hebach	fritz.cii-berlin@web.de
20 ISRAEL	Jacob Lapid	lapidim@bezeqint.net
21 INDIA	Pawanjit Ahluwalia	pawan@premiershield.net
22 SINGAPORE, SE ASIA, VIETNAM	Ponno Kalastree	p.kalastree@mainguard-intl.com.sg
23 HONG KONG, KOREA	Li Fuk Ki	lifk@biznetvigator.com
24 CHINA	Hai Yang	cn@sbs.com.cn
25 JAPAN	Kenji Ohara	mission@olive.ocn.ne.jp
26 AUSTRALIA, NEW ZEALAND	Rodney Webb	rtw@mwacorporate.com.au
27 ALBANIA, GREECE, TURKEY, CYPRUS	Alan Marr	alan-marr@jigsawservices.co.uk
28 NORTH AFRICA	Alan Marr	alan-marr@jigsawservices.co.uk
29 CENTRAL AFRICA	Alan Marr	alan-marr@jigsawservices.co.uk
30 SOUTH AFRICA	Peter Grant	petergrant@criskinternational.com

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CII Executive-2007-2008

Position	Member	Location	Telephone	E-mail
Chairman of the Board	Bertram S. Falbaum	AZ, USA	520-577-2418	Berfalbaum@cs.com
President	James R. "Jim" Kirby	IL, USA	630.941.1700	jrkirby149@aol.com
1st Vice President	Fred J. Dehmel	NS, Canada	902.450.0697	fdehmel@csiinvest.com
2nd Vice President	Nancy Barber	CA USA	415.334.0856	nickbk@aol.com
3rd Vice President	Roy Whitehouse	Portugal	351-289369182	wis-int@ip.pt
Secretary	John T. "Jack" Burke	IL, USA	312.372.5500	burkeassc1@sbcglobal.net
Treasurer	Rod Webb	Perth, Australia	61.8.9322.1877	rtw@mwacorporate.com.au
Exec. Regional Director	Alan Marr	England	011441932875224	alan-marr@jigsawservices.co.uk

CII Board Members

Year	Name	Location	Telephone	E-mail
2008	Maurice Amres	Guyana	592.225.6573	geb@solutions2000.net
	Goolam Monsoor	France		contact@as-detective.com
	Gurnam Singh Hothi	India	91.22.28321162	kgiss@mtnl.net.in
	John Mahoney	AZ, USA	520.886.6633	jj1617@comcast.net
2009	Ponnosamy Kalastree	Singapore	65.6296.5881	P.kalastree@mainguard-intl.com.sg
	Reginald J. Montgomery	NJ USA	201.327.3301	reggie@njinvestigator.com
	Kevin Ripa	AB, Canada	403.703.4846	kevin@computerpi.com
2010	Pawan Ahluwalia	New Delhi, India	991.11.29819628	pawan@premiershield.net
	Thomas L. Davies	Rowledge, England	44.1252.790963	tlDavies19@gmail.com
	Richard Green	London, England	44.020.7467.4666	richard.green@commercialintelligenceagency.com
	Brian King	Toronto, Canada	416. 449.8677	bking@king-reed.com
	John Sexton	Virginia, USA	703 293 6262	president@sextonsecurity.com

Silent Auction

Don't forget your silent auction item for the CII conference. You can forward any items to CSI in Halifax prior to the conference or just bring them with you. Jimmy Gahan will again be our silver-tongued auctioneer, sucking every last dime from your pockets, so prepare to part with your money!

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