



July 2010 | Issue 5

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# The International Councilor

## President's Report

By Nancy S. Barber

The most important calendar event of the year for the Council is our Annual General Meeting. This year's AGM is being held in Cardiff, Wales from September 13–18, 2010. Our host is Laurence Brown and our AGM Chair is in-coming President Roy Whitehouse. Hosting an AGM is a significant endeavor, requiring the patience of Job, the organizational skills of an infantry commander and the social skills of a wedding planner. And, there is always that age old question: "Where is the golf course?"



My first CII AGM was the Toronto AGM hosted by Brian King in 2001. I have been attending the AGMs ever since. I always look forward to them for meeting old friends, making new friends, and—most importantly—working on the maintenance of my business network. This network of contacts is what allows any business to survive and grow.

I have been a member of various professional organizations over the last 25 years, and during that time I have observed the impact of the Internet on our profession. I have seen the good and the bad of

e-mails posted on listserves, the good and the bad of e-mails accidentally forwarded and/or sent to the unintended parties, and the good and the bad of quick and instantaneous access to information. The resulting dichotomy of the impact of the Internet on our personal and professional lives opens the discussion to privacy and what we can expect when privacy becomes the new terrorist on the block.

Privacy issues are nothing new to our worldview. But the Internet allows easy access to unfettered and uncorroborated information with all the unintended consequences of broadcasting raw data taken out of context. In the United States, we recently saw an amazing event unfold. We watched the knee-jerk reactions to an archived film clip, edited and taken out of context, of a federal government employee's speech to the National Association for the Advancement of Colored People more than a decade ago. This employee was fired, and then re-hired, within a 24-hour span as the un-altered film clip of her speech completely contradicted the initial criticisms that her remarks were racist toward white people. We watched incredulously as the embarrassed department head offered her an apology while another news crew filmed her response simultaneously. At the end of the day,

**President's Report** *continued*

were it not for the Internet, this entire display of poor judgment would never have occurred. The entire episode was grounded in the fact that decisions were made at blinding speed and prior to vetting the clip for context and accuracy, which had been deliberately distorted with the intent to embarrass the Obama administration. And, as I stated above, this all took place within a 24-hour period.

This is a perfect example of where our profession is headed. Back in the day, prior to the sale of information by private vendors, most investigations started with a thorough search of public records. Now, more time is required as I have clients telling me they “did an Internet search” and did not find anything; or they found so much information they cannot sift through to any verifiable fact. Either way, the respect for the actual work required to ferret out the facts of the matter is diminished by the competing demand to provide an immediate response when one presses the “enter” key.

Our business is to find those facts, and we do not find them on the Internet. I find them through my network of contacts, enabling me to reach out to every nook and cranny of public records and corroborate facts and locate witnesses.

I have made many contacts through the Internet, but my face-to-face contacts and meetings with my network members are crucial to the health of my business network. This past year, I attended two CII regional meetings. At those meetings, I was happy, of course, to meet prospective applicants to CII. But I was also happy to expand my network by meeting people I would not have encountered otherwise. I picked up case referrals, and made a contact with a Peruvian investigator who just applied to CII.

After more than 25 years of running this business, attending the AGM remains one of the most successful means of maintaining and/or building a professional network. I do not believe you can do it all on the Internet, and I urge you all to attend and support the AGM. I am looking forward to seeing old friends, making new friends, and maintaining and expanding my business network. ☐

## Upcoming CII AGM 0.5 – An Event Not To Be Missed



### Council of International Investigators

56th Annual General Meeting

and 2010 Conference

to be held in the capital city of Wales

Cardiff

Between the 14th September and 18th September 2010

Wales the host of the 2010 Ryder Cup and the home of the CII 2010 AGM and Conference

[see page 13 for details »](#)

### ADVERTISEMENTS

If you wish to advertise in *The International Councillor*, the advertisement rates are as follows:

Advertising Rates (USD)				
Ad Size		3 issues	6 issues	12 issues
Full page	[9.25 in W x 7.0 in H / 237 mm W x 182 mm H]	200	300	400
Half page	[4.5 in W x 7.0 in H / 115 mm W x 182 mm H]	125	200	275
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Business card	[3.5 in W x 2.0 in H / 89 mm W x 51 mm H]	50	50	75

Send the artwork in PDF or JPEG file format to us by 5th of every month. All artwork to be sent to [editor@ciiz.org](mailto:editor@ciiz.org)

# Global Tools Foster Fraud Schemes Hitting Local Small Businesses

By Jon McDowall

**F**raud risks are growing increasingly sophisticated, both globally and locally. Fraud perpetrators are using technology to target smaller businesses in unique and disconcerting new ways because these businesses are typically more vulnerable than their larger counterparts.

Historically, smaller businesses have been primarily susceptible to insider risks; including embezzlement, vendor fraud, payroll and other schemes originating from within the organization.

Hackers and sophisticated fraudsters traditionally have set their sights on larger enterprises, governmental entities and businesses. For the most part, smaller businesses simply haven't been worth targeting for these criminals, allowing these smaller businesses to effectively fly under the radar of their wiles and schemes. But things are changing:

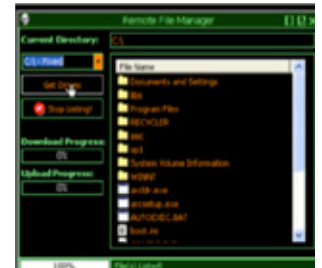
## A New Decade—and a Changed Landscape

Attacks vectors are moving *away from* payment processors and other historically favoured targets and are moving to these entities' customers (smaller businesses). *Keylogging* and increasingly capable malware are now the criminals' tools of choice. *Social Engineering* continues to be exceptionally effective and foundational in today's fraud schemes.

According to Visa's 2009 Global Security Summit report, 85% of data breaches are occurring at the small business level, resulting in over a *trillion dollars* in intellectual property theft over the past two years.<sup>1</sup> In the process, small

business owners have suffered identity fraud at *one-and-a-half times* the rate of other consumers.<sup>2</sup>

So, why the shift? Approximately 75% of U.S. Critical Infrastructure is found in the private sector. Hackers and fraudsters seem to “go with the flow.” When payment processors, financial institutions and larger enterprises have responded to identified risks, the criminals have responded by employing advanced technologies and historically successful schemes to an expanded target base that now includes smaller businesses.



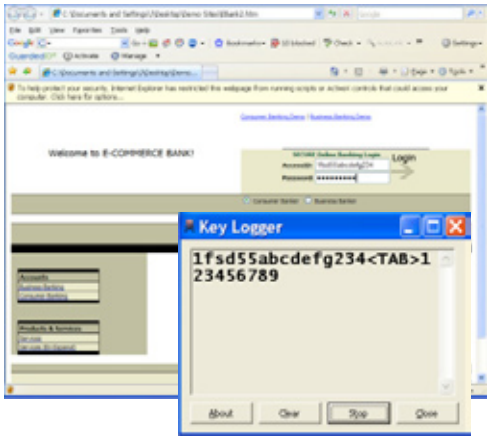
Advances in technologies — such as the ubiquitous Zeus fraud platform, used in conjunction with proven fraud strategies — allow criminals to dramatically extend their reach and customize their attacks on the fly. With free and fee-based kits available on the Internet by the hundreds, even criminals with limited technical knowledge can pull off sophisticated frauds.

**Keyloggers** — or programs designed to steal sensitive data — are popular tools for today's crooks. Secretly deposited on users' machines, these stealth programs allow their remote handlers to *steal* personally identifying information

1. Obama Administration, *Cyberspace Policy Review – Assuring a Trusted and Resilient Information and Communications Infrastructure*, May 2009.

2. Javelin 2010 Identity Fraud Report

*In contrast to today's criminals, many characteristics of smaller business remain relatively unchanged — there continues to be a limited understanding of technologies being employed by fraudsters...*



(PII), account credentials, intellectual property and other data. housed on computers and networks.

**Social Engineering** — or the use of manipulation and trickery while preying on innate human characteristics such as trust of and a desire to help others — has been a foundational element of fraud for

decades. However, when used in conjunction with newer technologies and data easily found on the Internet, it is a more potent fraud tool than ever.

Social Engineering can be exercised against smaller businesses in many forms, including:

- Telephone impersonation
- E-mail messages, links, offers, photos, pdfs, documents and other attachments
- Website offers, photos, attachments and links
- In-person contact

In many cases, fraudsters recruit *mules* to do the riskier dirty work, and often use social engineering techniques on these recruits, convincing them that what they're being asked to do is legal, ethical and profitable.

Once credentials, PII, intellectual property and other data are compromised, they may be sold, traded or bartered on illicit forums found on the Internet. Once victims' data makes its way to these forums, they may be victimized multiple times and become “marks” for future schemes.

Positions available this week

NEW!!!

MINOR ACCOUNTANT

Successful candidate must have experience in online bank transfers and payment system operations.

Positions available: 38  
Region: United States  
Status: Temp/Part Time (3.5-3 hours per day)  
Earnings: Commission 7%

**Job description:**

- Manage payments from international and local customers

NEW!!!

COMMERCIAL AGENT

Successful candidate must have 3-4 hours of free time per day

Positions available: 38  
Region: United States  
Status: Temp/Part Time (3-4 hours per day)  
Earnings: Commission 7%

**Job description:**

- Manage retail finance orders
- Manage project related tasks
- Process the company's correspondence

How to Reach Us

Please copy the form below to your reply and complete all of the fields so that we can respond to your inquiry: **SEAGULL INVESTMENT CLUB INC.**

First Name: \_\_\_\_\_  
Last Name: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

Additional information about yourself:

These forums are proliferating on the Internet, and jurisdictional and technological challenges can make them resilient to law enforcement efforts.

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[10-35] D08[D@MorganQ 08] [04-34-16] [+jebac] Name on card, Steven L.
Ha:
[10-34] D08[D@MorganQ 08] [04-34-16] [+jebac] Numbers on Card,
1139
[10-34] D08[D@MorganQ 08] [04-34-17] [+jebac] Expiration Date, 04/08
[10-34] D08[D@MorganQ 08] [04-34-17] [+jebac] CC#, 255
[10-34] D08[D@MorganQ 08] [04-34-17] [+jebac] PIN, 5138
[10-34] D08[D@MorganQ 08] [04-34-19] [+jebac] Card Type, Discover
[10-34] D08[D@MorganQ 08] [04-34-20] [+jebac] Country, United States
[10-34] D08[D@MorganQ 08] [04-34-20] [+jebac] City, Thiana
[10-34] D08[D@MorganQ 08] [04-34-20] [+jebac] Zip,
[10-34] D08[D@MorganQ 08] [04-34-20] [+jebac]
[10-34] D08[D@MorganQ 08] [04-34-29] [+jebac] Address, 34675 300th st
[10-34] D08[D@MorganQ 08] [04-34-31] [+jebac] Phone, 486 2346
[10-34] D08[D@MorganQ 08] [04-34-32] [+jebac] DOB, 1154
[10-34] D08[D@MorganQ 08] [04-34-36] [+jebac] SSN, 9201
[10-34] D08[D@MorganQ 08] [04-34-36] [+jebac] MDM,
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[10-34] D08[D@MorganQ 08] [04-34-40] [+jebac] Pass,
[10-34] D08[D@MorganQ 08] [04-34-45] [+jebac]

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### Fraud Vectors have Evolved, But Smaller Businesses Have Not

In contrast to today's criminals, many characteristics of smaller business remain relatively unchanged — there continues to be a limited understanding of technologies being employed by fraudsters, which prevents these business from being able to counter or thwart these efforts. Small businesses have limited I.T. and security budgets, know-how and other resources, and limited access to fraud trends and educational resources.

## Red Flags of Possible Problems


It is impossible to provide a comprehensive list of red flags regarding the schemes being discussed here. Following are a few potential indicators of today's fraud schemes affecting smaller businesses:

- Out-of-the- ordinary phone calls or personal contact with business or employees
- Personal / knowledgeable messages from unknown individuals or entities
- Changes in computer performance, log-in difficulties or slowed processes
- ACH or wire transfer requests
- Observed account changes, even if momentary
- Out-of- the- ordinary financial transactions, transfers or debits

## Best Practices and Resources for Smaller Businesses

As ominous and frightening as today's fraud trends are, the following best practices and resources will aid in reducing risks faced by smaller businesses:

- Review online banking/transactional accounts daily
- Reduce ACH and wire transfers to reduce risk
- Obtain initial customer authentication, a critical step 1
- Leverage customer intimacy whenever possible
- Enable PC and anti-virus auto updates
- Create isolated security zones based on employees' actual access needs
- Utilize stand-alone computer for banking/transactions (no email, web surfing, etc.)
- Prioritize authenticating transactions
- Educate employees to unique risks, regular reporting of concerns, computer best practices and Keylogging and Malware

[Jon McDowall, is the President and CEO of Fraud Resource Group.] 

## Member News >

# Welcome to New CII Members and Recognition to Some Not-so-New | BY Joan Beach

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## Introductions

### ● A Message from Harriet Gold

Thank you to CII for having me as a member of this very prestigious investigative organization. Thank you to Bert Falbaum for not giving up on me after almost 10 years of discussing CII and convincing me to submit my application.

I have a company called Gold Investigations, Inc. I am in the Atlanta, Georgia area, and also have a presence in Miami, Florida, where I was born and raised. I spent over 25 years (really almost 30 years) as a private investigator. I started my investigating career working for almost six years investigating insurance claims for Equifax, and then spent several more years working for various firms doing criminal defense and plaintiff investigations. I opened my own firm in 1989; in 2000-2004 I took a break and went to work for Progressive Insurance Company as an investigator in their special investigations unit.

I specialize in insurance and personal injury investigations and all types of litigation investigation. I have taught classes on researching court records and how these records can assist you in your investigations. We do witness locates and interviews, and can take in-depth statements on anything from a small case to one worth millions of dollars. We work with many investigators across the country. I have an investigator that works with me in my Atlanta office named Tracy Steele, who brings over 20 years of practical business experience with her. I have supervised very large surveillance cases and other cases involving several different investigators at one time. I like to consider myself an investigator's investigator. I live in Atlanta and have worked for many investigators around the country doing their local Atlanta/area work. Because of my strong ties to Florida, I have the capacity to handle just about any type of investigation there. I try to work within other investigators' budgets to make this profitable for all of us. I am currently the treasurer of the Georgia Association of Professional Private Investigators. Please check out my website, [www.goldinvestigations.com](http://www.goldinvestigations.com).

I look forward to assisting any one of you in this great organization as well as meeting you, as I am always looking for great investigators all over the U.S. and the world. You never know when you might need someone in the South of France, middle of Italy, etc. Thanks again, it's a privilege to be part of this great organization.

#### ● **Introducing Scott Shaffer**

Scott Patrick Shaffer is the Vice President of Sales for the Kreller Group in Cincinnati, OH, where he manages due diligence investigations on an international scale. Current responsibilities include: proactive consulting with existing clients to address due diligence objectives, customizing due diligence programs for new customers, analysing current trends regarding regulatory compliance, and working closely with domestic and international investigators to keep current on security issues.


Scott works with many Fortune 500 companies, including those in the financial, energy, petroleum, defense, telecommunications, and franchising sectors. Prior to his current role, Scott was an international trade consultant with the Kreller Group, where his focus was on providing U.S.-based corporations credit and collection services on foreign companies.

## Bill Lowrance Receives Pro Bono Lawyer of the Year Award

On Thursday, June 24th, 2010, CII member Bill Lowrance, sole practitioner at Lowrance Law LLC, was honoured during a ceremony held at the Alexandria, Virginia court house. The event was organized and conducted by Legal Services of Northern Virginia (LSNV) to honor four lawyers, one law firm, and one paralegal whose contributions to the field of pro bono work in Northern Virginia were and continues to be outstanding, both for the numbers of hours they contribute and in the quality of their work and commitment.

Bill was honoured, in part, for his work with the Attorney of the Day program in Fairfax County. In the span of two years, he has "taken eighteen days... averaging nearly one day every single month." Counting only those days, Bill has represented nearly fifty clients who could not afford legal assistance. LSNV considers Bill to be "one of the attorneys [to] contact in emergency cases; even if the case is two days away. If Bill's calendar is open, he takes the case."

His contributions to the field of pro bono legal service include work with victims of domestic violence, work in uncontested divorce cases, and other matters pertaining to family law.


Bill's law firm is located in McLean, Virginia and focuses on tax controversy cases. Prior to opening his own law practice two years ago, he ran his investigations firm in Northern Virginia. *Congratulations to Bill for his award and recognition!* 

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Scott is a graduate of Miami University in Oxford, OH and has been a featured speaker at several conferences, speaking on international risk. His article, "Making the Case for Due Diligence," was recently published in the June edition of the Metropolitan Corporate Counsel. He is a member of The Overseas Security Advisory Council (OSAC), The American Society of Industrial Security (ASIS), The Energy Security Council (ESC), The Institute of Internal Auditors (IIA) and The International Franchise Association (IFA). 

## Past CII President Jay Groob Reaches Milestone

Jay L. Groob, past President of CII, is proud to announce that his company, American Investigative Services, Inc., recently reached the milestone of 20,000 cases since May of 1983. The complexity and diversity of these assignments run the gamut from typical to unique, including months-long personal protection services for a Moroccan Prince (subsequently murdered in France several years later), the successful location of a terrorist in Yemen subsequent to 9/11, an investigation for a defendant who had decapitated his wife and placed her head in the yard, a truly challenging kidnapping case on appeal in which the successful location of a 30-year-old police report was the “smoking gun” that resulted in the reversal of the conviction, and a very recent high-profile federal case in which his client was found not guilty on several charges.

Jay says the successful outcome of many of these cases was achieved as a result of the expertise and cooperation of the elite members of the Council of International Investigators, who graciously and generously provide critical support. 

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## Book Recommendation


By Glenn Eiden  
*Cyber war*

*The Next Threat To National Security and What To Do About It*

Richard A. Clarke  
Harper Collins



This is the first book about the war of the future – cyber war – and a convincing argument that we may already be in peril. *Cyber War* starts the debate about the current threat to our individual and national security.

As private investigators, and security consultants to our clients, this is an important read on how we can assist them to better protect their systems from criminals, and corporate spies. 

## Regional Director News >

### Outgoing Executive RD Marr Drags CII into the Future | BY Lois Coffey

In April 2010, CII reluctantly accepted the resignation of Alan Marr as Executive Regional Director, Europe. Alan is also a Past President and Past Chairman of the Council. Despite Alan’s valiant effort toward professing to be “semi-retired,” he has continued to promote our profession. Alan not only mentors new investigators by providing training sessions in the U.K. and lectures in the Far East, he also has been instrumental in CII’s push to expand our membership’s geographical boundaries.



Before entering the field of private investigations, Alan served 30 years in London’s Metropolitan Police, with a number of postings to Scotland Yard. In 1991, Alan left Scotland Yard and formed Jigsaw Services, a professional investigations and security consultancy company. And in case you have always wondered, that’s why he wears a tie!


Alan is chairman of the Investigator’s Sector Group, coordinating with the Security Industry Authority on the forthcoming licensing of investigators in the United Kingdom. He is Past President and Fellow of the Institute of Professional Investigators and a member of the Association of British Investigators.

In addition, Alan is a founder and past chairman of the Lyne Mountain Rescue Team, an organisation supporting local charities and worthy causes. He is a Freeman of the City of London and a Freeman of the Worshipful Company of Security Professionals.

No one in or outside CII can talk about Alan’s achievements and contributions without acknowledging the contributions of his lovely



wife, Vicki. Vicki has been instrumental in helping keep CII moving forward, lending a hand to recruiting new members, organizing and staffing our seminars, and expanding our boundaries around the world. Vicki and Allen attended the European Regional meetings in Paris, Amsterdam, and London before arriving in Bucharest amidst the volcanic ash encompassing Europe. They have been at the forefront of promoting the investigative profession while volunteering their time and personal resources within CII wherever and whenever it's needed. They are a solid team who bring an added joy to every event. The good news is they aren't leaving CII, so we can continue to benefit from their experience and their beloved presence.

Our New RD for Italy is Paolo Sfrisco. Look out for his profile in our upcoming issue. 

## Official Matters >

### Edited Procedures to Membership Applications:

#### **SECTION II-R Third Vice President duties shall include:**

The Third Vice President will be responsible for membership, the monitoring of membership campaigns, managing the vetting procedure, ensuring all applications are processed within the application procedure. He/she will also be responsible for managing the Executive Regional Director and having regular contact with the Regional Directors. He/she will also assist in the organizing of regional meetings.

The Third Vice President will be responsible for implementing and coordinating the application procedure as set forth:

All CII applicants' status will be charted on the Applicants Status Chart (ASC) that indicates the status of each applicant.

All movements of the application will be registered on the Applicants Status Chart (ASC).

The master copy of the Applicants Status Chart will be maintained and updated by the office.

The office will send out the Applicants Status Chart to the, Members Committee area each month, allowing members to view all applicants status.

The Executive Regional Director and the Third Vice President will update the Applicant Status Chart each month and forward any updates to the office on the 10th of each month.

The Third Vice President will be responsible for coordinating the flow of applications following vetting procedure as set forth:

### **Vetting Procedure:**

Electronic application received at CII office.

Once the complete application is received, the applicant's information will be forwarded to the Editor of the Councilor.

The details of the new applicant are published by the office on the website, the members are informed by the office via the listserv of new applicants details and invited to go to the website and view it.

The applicant's details are to be published in the *Councilor*. The Third Vice President completes the



Applicant Status Chart indicating the date the applicant was reported in the Councilor and the date that the email was sent to the listserve.

The application form is forwarded to the Executive Regional Director and the Third Vice President.

The Third Vice President's duties include assessing the applicant's qualifications for the category of membership requested on the application. If the applicant is not qualified for any category of membership the Third Vice President is to inform the Secretary, the office the Executive Regional Director and the applicant. A copy of this letter will be sent to the office.

The application will be then processed for the category for which the applicant qualified.

If the applicant is not qualified for any category of membership the application will be removed from the Applicant Status Report by the Third Vice President.

If the applicant is not qualified then his annual fee will be returned by the office but not the application fee.

The application is forwarded by the Executive Regional Director to the Regional Director for vetting

The Regional Directors will only be sent the application form, all the information the RDs require to carry out the screening of the applicant and his qualifications is on the form.

If the Regional Director requires any other documentation from the applicant the RD is to request it directly from the applicant. If the RD needs a signed release they can download one from the website in the RD's area.

The Regional Directors will be sent a link from the office that will take them to an on-line screen report form.

Once the Regional Director has completed the screening process they are to fill in the screening report on the website and submit it. They can also upload any documents they have received from the applicants or their references.

» *continues on next page*

## Persons No Longer CII Members

Pursuant to CII's Rules, Regulations and Bylaws, the following have been removed from CII membership:

Contact Name	Company	Country
William Anderson II, C.I.I.	William Anderson Private Investigators, Inc	United States
Bernard Cane C.I.I.	Bernard George Investigations, Inc	United States
Mel Copeland C.I.I.	World Research Associates M.A.C. LTD Oy	Finland
Ethem Emre C.I.I.	Benelux International	Turkey
Cheryl Fischer C.I.I.	CRF Investigations, Inc.	United States
Kevin Fucich C.I.I.	Kevin P. Fucich, LLC	United States
John Healy C.I.I.	Litigation Intelligence Services, LLC	United States
John Henebry, Jr. C.I.I.	Pacific Inspections, Inc.	United States
Lydia Jaeschke C.I.I.	Indago GmbH	Germany
Norman Jones C.I.I.	Howells Shepherd International LTD	United Kingdom
Robert Kaszynski C.I.I.	IAPI	United States
Robert Martell C.I.I.	R.T. Martell & Associates	Canada
Jason McKay C.I.I.	McKay Security & Investigative Services LTD	Jamaica
Melatur Muthuswami C.I.I.	SRI Bhuvaneshwari Security Services	India
Jegan Nishie C.I.I.	Kokusai Security Pte Ltd	Singapore
Kenji Ohara C.I.I.	Haraichi Detectives, Inc.	Japan
Philip Peart C.I.I.	Centricity Consulting & Investigations	Australia
Pothuvath Ravindranath C.I.I.	Private Eye (P) Limited	India
Kevin Ripa C.I.I.	Computer Evidence Recovery, Inc.	Canada
William Savage C.I.I.	William L. Savage, Private Investigator	United States
Ray Simon C.I.I.	Freese & Gianelli Claim Services/Status Investigative Group	United States
Leonard Topley, Sr. C.I.I.	Federal Security Investigation Corp.	United States
David Wasser C.I.I.	The Wasser Agency, Inc.	United States
David Williams C.I.I.	DCW & Associates	United States

The completed screening report will be sent by the office to the Executive Regional Director and Third Vice President.

The Executive Regional Director summarizes the vetting applications and makes recommendation regarding the applicant approval and forwards vetting report the Third Vice President. The Executive Regional Director updates the Applicant Status Report.

The Third Vice President confirms the date of the applicant's publication Councilor and confirms the applicants contact details.

The Third Vice President submits the completed file to the Chairman, Secretary and the office with his/her recommendation and summarizes the applicant's details for the board approval.

When the Third Vice President forwards the applicant report to the Secretary/office, the office will update the Applicant Status Report.

The Chairman then presents to the board the applicant for approval.

Once the applicant has been approved the Secretary reports the confirmation of an applicant to the office and the Third Vice President.

The office sends out the Certificate, Directory and CII pin to the new member and enters them on the list serve

The Third Vice President sends a welcome email to new members and directs a member of the Membership Committee to send a formal welcome letter to the applicant.

The Chairman sends out the new applicants details to the list serve and welcomes the new CII member. ☐

## Down Memory Lane >

# A Journey into the Past with Our CII AGM

THE MID 60s



*These precious photos from the 1960s would not be possible without the assistance of CII member Bill Elliot. Here is Bill, in his own words:*

I have 30-plus years in the investigative business. I will not tell you how many more years there are over thirty, but there are many. I have been in business as Elliott & Associates for 20 years, and we work the entire state of New Mexico and will also go into the state of Colorado.



Been a member of the Council since 1997, having served on the Board of Directors for one three-year term and as the Council Secretary for three years. I have been the Council Historian for the last three years. Because of the Council, I have been able to provide investigative services to almost any spot in the world and have had cases requiring help from South Africa to Japan, Australia to Canada, Germany to the Cayman Islands. This was made possible

because of the contacts that I made in the Council. Besides being a Certified International Investigator, I am also a Certified Legal Investigator®.



Prior to starting Elliott & Associates, Ltd, I was the Special Agent in Charge of the Albuquerque Office for the New Mexico Attorney General. These agents are New Mexico's equivalent to the Texas Rangers.



I belong to several international associations, but the one I truly prize is the Council of International Investigators. ☐

## Down Memory Lane > THE 1980s

*A picture is worth a thousand words!*

More cherished photos will be published in the August issue of the *Councilor*. We urge you to contribute so that we have special memories to reminisce on our happy times as a CII family. Be a part of the CII AGM and let us capture those precious moments together as we unite beyond the investigations fraternity and as friends across the miles.



33<sup>rd</sup> WASHINGTON, DC 1987



50 YEARS OF PROFESSIONAL INTEGRITY

33<sup>rd</sup> WASHINGTON, DC 1987



50 YEARS OF PROFESSIONAL INTEGRITY

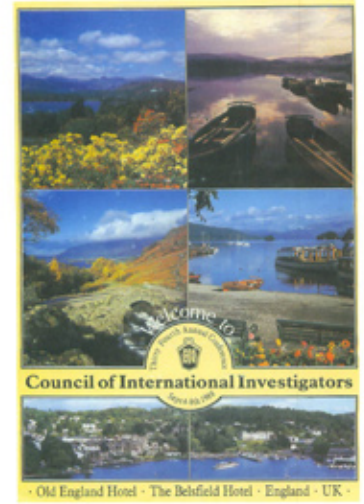
33<sup>rd</sup> WASHINGTON, DC 1987



50 YEARS OF PROFESSIONAL INTEGRITY

34<sup>th</sup> AGM

ENGLAND 1988



50 YEARS OF PROFESSIONAL INTEGRITY

1988 MID YEAR MEETING ARUBA



50 YEARS OF PROFESSIONAL INTEGRITY

35<sup>th</sup> AGM

TORONTO, CANADA 1989



50 YEARS OF PROFESSIONAL INTEGRITY

35<sup>th</sup> TORONTO 1989



50 YEARS OF PROFESSIONAL INTEGRITY

# Upcoming CII AGM 0.5 – An Event Not To Be Missed



## Council of International Investigators

56th Annual General Meeting  
and 2010 Conference

to be held in the capital city of Wales  
Cardiff

Between the 14th September and 18th September 2010

Wales the host of the 2010 Ryder Cup and the  
home of the CII 2010 AGM and Conference

### ● Full Sponsorships

The following full sponsorships (which can be made up of more than one sponsor) will include your corporate logo on the event programme. Please note these are subject to availability.

- Hospitality Suite – \$2,000
- Board Meeting – \$1,000
- AGM Luncheon – \$3,000
- Seminar Luncheon – \$3,000
- Welcome Reception – \$8,000 Reserved
- Opening Ceremony – \$2,000
- Welsh Night The Old Brewery – \$25,000
- Gala Dinner and Dance – \$25,000
- Partners Luncheon *Full*
- Sponsor – \$1,500
- Network Day Luncheon *Full*
- Sponsor – \$5,000

### ● Exhibition Packages

(A total of 10 spaces available)

- Basic – \$3,700.00
- Basic Plus – \$5,000.00
- Gold Partner – \$11,000

.....  
So come along to Cardiff for all this and a few surprises along the way.

Meet old friends, make new ones.

Please register for this event at:

[www.cii2.org](http://www.cii2.org)

Or contact Laurence Brown on  
[Laurence.Brown@lbaconsultancy.com](mailto:Laurence.Brown@lbaconsultancy.com)  
for further details

### ● Location

Located in the capital of Wales just 2 hours  
and 160 miles from London.

2 hours from London Paddington

2 hours from Heathrow Airport

3 hours from Galwick Airport

30 minutes from Cardiff Intl. Airport

45 minutes from Bristol Intl. Airport

### ● Hotel

Stay at the Parc Thistle, one of Cardiff's premier hotels.

Cost £100 / £110 per night for a double room including  
breakfast, plus 25% discount at the hotel restaurant.



For more information, go to: [www.thistle.com/hotels/uk/carf=diff/the\\_parc\\_hotel/](http://www.thistle.com/hotels/uk/carf=diff/the_parc_hotel/)

### ● Programme of Events

- 14/09/2010 Opening Ceremony at Cardiff Castle
- 15/09/2010 Networking Day
- 16/09/2010 Opening Ceremony  
Annual General Meeting  
Welsh Night Out  
Partners and Guests Programme
- 17/09/2010 Conference Day  
Gala Dinner  
Partners and Guests Programme
- 18/09/2010 Golf Day (optional)  
Stay and enjoy a weekend in Cardiff  
Travel home safe



Network whilst exploring  
the history of Welsh life  
at the National Welsh  
Folk Museum



Partners visit a  
fairy tale castle...



...before they go  
underground.



## *A Note from the PR Committee*

**T**he PR Committee comprising of Joan Beach, Lois Colley, Ken Cummins, Ed Henry, Sheila Ponnosamy warmly welcome our latest addition to the team: Ruth Hoffmann

The role of the PR Committee is to:

- Produce our CII newsletter – *The International Councilor*
- Serve as a Voice for the CII leadership to communicate to members
- Share information of interest in the investigations and security fraternity
- Build the bond between our CII members through news that concerns our CII family
- Share knowledge and promote activities for business and professional improvement
- Enhance the image of our CII to other organisations and the public

If you like to be a part of our dynamic and growing PR team, please feel free to contact our Chair, Sheila Ponnosamy at: [sheila.p@mainguard-intl.com.sg](mailto:sheila.p@mainguard-intl.com.sg)

To improve on the look and feel of our *Councilor*, we have engaged the services of Chuck Eng Design. You can now navigate with ease on our electronic newsletter and print the *Councilor* for your leisure reading. 📄