

# *The International Councillor*

September 2007

The Newsletter of the Council of International Investigators

Issue 5



**The faces of Chicago AGM 2008**

# From the Editor

As Chairman of the Publications Committee and Editor of the Council, I would first like to thank Don Johnson, Sheila Ponnosamy, Rick Green, and Tom Davies who have been so quick to offer their help and to stand as members of the Publications Committee.

The Councillor is not only the voice of the Board and members, but it is also a vehicle for our member's families. The Council has forged friendships between member spouses and families to the point that we rejoice in each other's family triumphs and sorrow with you when you experience loss.

We want to continue to publish not only the stories about world events and activities that are of special interest to Private Investigators and the CII members, but also the personal stories that help us keep in touch with each other between conferences.

You may have noticed in the past couple of issues that we have published some letters to the editor. Feel free to send us in your letters when something in the Councillor sparks your interest, if you have something to add concerning a story we ran, or an amusing story to tell us about your own activities. The only way to tell if you're actually reading it is if we receive some feedback. And on that note, if there is something you wish we would run or perhaps something you feel we should cover differently, let us know on that too.

The Councillor should be a voice for all our members, so please, let's see more news items from Asia, Europe, and South America.

Our publication schedule, currently, is the 15<sup>th</sup> of every other month, and the deadline is the last day of every other month – so get your news into us and we'll get it out to everyone else. If we get more news items we can look at publishing every month, but that is totally up to you, the members. Please keep an eye on your local newspapers for news items that may be of real interest to the other members, and of course, write to us about cases that can help

all of us learn about new methods or advise us of new markets to explore.

Finally, to all of you who supported Fred and I while our son, Robert, was serving in Afghanistan and kept in touch so often asking about him, we thank you. Fred and I left the conference VERY early on Saturday morning to fly back to Halifax and then drive five hours to CFB Gagetown, to meet Robert, when he arrived back in Canada from his tour in Afghanistan. We had about a week with him before he hopped a plane to Australia to visit the girl he met while on furlough over there—must be something about those Australian girls, eh Rod! Below is a photo of our son taken while he was serving in Afghanistan.



## Letters to the Editor

Dear Lois & Trish:

Another great issue and thanks to those who volunteer their time to make each issue better than the last...

As for centavos, I have one left...I had trouble at first clicking on the link and viewing the Councillor. On the third try, and with a phone call interrupting my efforts, when I returned to looking at the monitor, voila, there was the Councillor in all its glory...I would suggest that sometimes it takes awhile to open the file and it is my dim recollection that Kevin Ripa advised that when you open a link such as the one for the Councillor, patience is a virtue....now I am out of centavos and would not begin to give any kind of computer-related advice except to know that whenever I have problems with my computer, I frequently discover to my chagrin, it is operator error...

Best regards to everyone, thanks to the Councillor team for pull-

ing off another great issue and see you all in Chicago! Nancy Barber

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Dear Trish & Lois:

The July issue is one of the best issues. Smart move with the year in review and other new style of article delivery. The photos of new members would sure be helpful in recognition for those who are regulars to the various CII meetings. The articles on individuals and the other articles i.e. on Human intelligence (Humint) makes the issue interesting and worth our time reading it.

Good work and well done!

Dato Syed Jaafar

SJ Security Consultants

Penang, Malaysia

## Publications Committee Report—2006-2007

The following goals have been established for our committee.

1. Utilize the available medium (i.e. CII website, The International Councillor, PODCAST, and brochures to further promote CII).
2. Pay to promote CII through advertising in other association publications.
3. Pursue vendors who want to pay CII to advertise in The International Councillor.

Make information about CII available at the local level via the Regional Director to facilitate their promotion of CII./Dissemination of the brochures.

Efforts to complete these objectives are pending and detailed below.

Utilize the available mediums (i.e. CII website, The International Councillor, PODCAST, and brochures) to further promote CII. Utilization of the web site has been achieved. Members are transitioning to it for general information and updates. The executive Secretary reports that of the 308 current members, only 16 do NOT use email. That means most of our membership is communicating with us electronically. With respect to The International Councillor, we are not sure how many members view it on the web so in order to promote it

### FLOODING IN IRELAND 2007

If this doesn't tug at your heart strings nothing will. This "award-winning" photograph of the recent flood waters rising in Ireland captures the "spirit" of Ireland. Faithful to the end, these fellows attempted to rescue the inventory of a local pub.



Crowds panic as flooding threatens Ireland...

further, we are going to be sending out individual copies electronically in March 2007. Members who continue to request a hard copy will still receive one from the CII office.

The PODCAST has been well received. Fred is considering a PODCAST during the upcoming AGM in Chicago. Brochures are detailed in #4 below.

2. Pay to promote CII through advertising in other association publications During 2005 –06, CII discussed the possibility of advertising in PI Mall and PI Magazine. The rates for both entities are below.

#### PI MALL ADVERTISING RATES

Interestingly, there is no charge for an association to be linked to the PI MALL web site. We could link [www.cii2.org](http://www.cii2.org) to PI MALL at no charge. Advertising on the PI MALL website is very expensive. It's also focused on US members. For example, it would cost us \$1000.00 USD per month to have a "rotating banner" on the PI MALL home page or \$500.00 USD per month to have a banner on the front page of each individual state directory within the web site. But again, the focus of that sort of advertising would be U.S. based. Considering our emphasis is upon recruiting elsewhere in the world, perhaps we should consider some other options such as some international associations and advertising in those publications; specifically in the regions we are interested in.

The rates to advertise in PI MAGAZINE range from \$3,590.00 for a full back page ad insertion to \$710 for 1/6th of a page. Although PI Magazine charges additional fees for colour over black and white, this does not apply to the Councillor as there is no additional fees to publish an electronic edition in colour.

3. Pursue vendors who want to pay CII to advertise in The International Councillor. IRB Search, an information broker, initially expressed interest in front page placement. They have postponed a decision. Follow up is scheduled for May 2007 with their sales representative, Erin Rutledge. Initially IRB Search expressed an interest in front-page placement and were advised that placement on the front page was not available at this time. They were however, offered other lucrative placement options, including six banner ads strategically placed throughout our newsletter. IRB will have a booth (along with Lexus) at the upcoming AGM. Contact has been initiated with Merlin and Trans union and there have been no commitments to advertise to date.

Make information about CII available at the local level via the Regional Director to facilitate their promotion of CII./ Dissemination of the brochures. The Executive Board needs to make a final decision on whether or not to charge for the brochures. Thanks to Fred and Trish Dehmel, hereafter referred to as the Dynamic Duo, the executive office is in possession of one thousand (1000) printed brochures ready for shipment to any CII member who wants them.

Continued on page 6

# And the Award goes to...



**Nancy Barber, International Investigator of the Year**



**Rod Webb Meritorious Service Award**



**Ponno Kalastree Malcom Thompson Award**



**Jim Kirby, sworn in as CII President 2007**



Top right: New board members Richard Green, Tom Davies, John Sexton and Brian King are sworn in.



Bottom right: Roy Whitehouse is sworn in as new 3rd Vice President.

## CII COMMITTEES 2007 / 2008

### Audit & Finance

Chairman: Roy Whitehouse  
Jack Burke  
Steve Kirby

### Historian

Chairman: Bill Elliott

### Legislative

Chairman: Jack Burke  
Nancy Barber

### Publications/Public Relations

Chairman: Trish Dehmel  
Don Johnson  
Richard Green  
Tom Davies  
Sheila Kallastree

### Malcolm Thompson Award

Chairman: Bert Falbaum  
Jim Kirby  
Jack Burke  
Kevin Ripa

Ponno Kalastree

### Membership

Chairman: Roy Whitehouse  
Kevin Ripa  
Alan Marr

### Meritorious Service Award

Chairman: Jim Kirby  
Kevin Ripa  
Jack Burke

### Nominating Committee

Chairman: Jack Burke  
Jim Kirby  
Bert Falbaum

### Parliamentary

Chairman: Jim Kerins  
Brian King

### International Investigator of the Year

Chairman: Nancy Barber

### Privacy

Chairman: Steve Kirby  
Brian King

### Standing Education

Chairman: Jim Kirby  
Fred Dehmel  
Board members

### Strategic Planning

Chairman: Bert Falbaum  
Jay Groob  
Rick Green

### Internet

Chairman: Kevin Ripa  
Fred Dehmel

### 2008 AGM

Chairman: Fred Dehmel

### 2009 AGM

Chairman: Nancy Barber  
Rod Webb  
Sheila Kalastree

## Secretary's Report—2006 –2007

Members:

Since the Annual General Meeting in Singapore in mid-August 2006, the Executive Board has met electronically 11 times in Special Board Meetings and for the 2007 Mid-Year Meeting. The following is a summary of same.

The Board has approved new Regional Directors for SW USA - P. Allen and SE USA - J. Beach and Central America - S. Derish. Executive Regional Director Alan Marr asked to be approved as temporary RD for Regions 27, 28, 29 and asked that Peter Grant be temporarily named to Region 30 in South Africa. Alan Marr also asked for and received Board approval for Ken Cahoon for Region 3, Roger Warwick for Region 9 and Roy Whitehouse for Region 15.

The Board has approved 30 new members from locals on four continents, Africa and North America, Asia and Europe: C. Bauer, G. Nelson, J. Williams, S. Page, E. Sigrist, D. Williams, M F. Masbollah, B. Owus-Twumasi, E. Thomadakis, L. Jaschke, K. Cummins, K. Singh, M G. Gang, Q. Xu, S. Goddard, W H. Wong, J. Chu, L. Brown, J. Chi, A. Bowles, G. Van-Beek, J. Decker, J. Genovese, J. Dwyer, P. Mignot, R.

Fat, V. Kodur, G. Dooley, K. Henry and R. Chaihan.

The Board unanimously rejected three candidates and one candidate was rejected in a close vote. Another candidate's application was tabled for further discussion by the Board at an upcoming executive session at the AGM.

One of the 11 Special Meetings was devoted to reviewing a formal complaint and the Board expelled the accused member. The complaint was against a member by another member. The Investigative Committee submitted its findings and the Board concurred.

We continue experiencing some delays in completing electronic Board Meetings, but it is not as severe as earlier Board meetings this past year.

The Council's new staff at the Seattle Admin Office is gaining traction and knowledge and they seem to be efficient and helpful.

A discussion about the issue of storage for Secretary records is underway with Board member Kevin Ripa. One idea is the transfer of the multitude of electronic documents to a secure storage module on the CII website. *- Jack Burke, Secretary*

*Here it comes!*



**And there it goes....** Lord Green paid us a visit in Beantown and ATE this 11 1/2 pound Lobsta himself!!! Thought this should make the Councillor! - Jay Groob



## Internet Committee

During the period following our last report, things have been continuing at a good pace. We continue to see positive feedback and use of the CII website. During any glitches that have occurred, our webmaster Jack Hetherington has been very prompt in his response. It would appear that in many cases, the issues that have been brought out by members end up being a user misunderstanding of how to utilize the site.

With respect to the CII annual conference website, it would appear based on feedback from attendees and organizers alike, that it is a resounding success. We see no reason to reinvent the wheel for the next conference, and as a result, other than some "garnish", the site will remain the same in its layout and navigation from year to year.

Listserve issues continue to be the leading cyberspace complaint. There are a number of reasons for these complaints, but unfortunately most of these reasons are beyond our control and rest squarely with Google. Fortunately though, we have seen a large reduction in the number of problems and complaints since our migration to Googlegroups from Yahooogroups. We have also used our special meeting listserve on two occasions to handle sensitive matters.

- Kevin J Ripa, Fred Dehmel

## Publications Committee Report

Continued from page 3

The focus of the brochure is more general in nature for greater use. The Executive Board still needs to render a decision on the cost, if any, to members for use of the brochures. It is the committee's recommendation that if the brochures are being used to recruit new members, the CII member should not be charged. Since these brochures are already printed and paid for, we suggest a decision be made concerning dissemination of the brochures. For example, we might want to send five (5) brochures to each Regional Director and ask them to distribute them to non-members or other promotional opportunities. Perhaps someone else has a better idea but we want to see them utilized before they become obsolete.

Respectfully submitted, Chairwoman Lois Colley, Committee Members Joan Beach, Don Johnson and Trish Dehmel.

## Chairman's Report

Dear Friends, Members and Guests,

As outgoing Chairman of the Council of International Investigators, it gives me great pleasure to welcome you all to the 53<sup>rd</sup> Annual General Meeting, here in the Windy City.

In looking back over my years of service in the Council, it is coincidental that I find myself here today as Chairman, having been first appointed to the Board at the 1999 Chicago AGM, when the directors and officers were focused on bringing in new blood. It would not have been possible for me to be here today without the support, guidance and mentoring of Tom Herder, Derek Nally, Jim Kerins, Norm Willox, Jim and Steve Kirby and Jack Burke. I would also be remiss if I did not mention Bob Peterson, past president and Board member, who nominated me for that Council Board position.

It is with great pleasure that I have served the Council in a variety of capacities over the years, working my way up the chain of command to Chairman of the Board. This was made possible through the dedication of our Board members and officers. Our incoming president, Jim Kirby, who, coincidentally, is our host for this AGM, has been the backbone of our organization for many years. Through the concerted efforts of the officers and directors, we have been able to bring the Council to its present level of sophistication, with the modernization of our website, achievement of the goals set forth in our strategic plan, and realization of the much desired increase in membership.

I would like to thank the current Board for their support and cooperation, and extend my best wishes and congratulations to Jim Kirby, as he takes the reins as President of CII.

Our outgoing president, Burt Falbaum, has also done a remarkable job this year, especially with his knowledge parliamentary protocol. I have no doubt that our Vice Presidents, Fred Dehmel and Nancy Barber, will do an exemplary job in their new positions, as evidenced by the remarkable work each has done with regard to new membership, revision of the vetting protocols, and the initiation and implementation of the electronic publication of The International Councillor.

I am sure you will all enjoy the gorgeous Chicago sky-

line. For those of you lucky enough to have attended the recent Regional meeting in Paris, it may be of interest to know that the 1909 plan for the City of Chicago was created by Daniel Burnham, who envisioned Chicago as being "Paris on the Prairie."

More pertinent to those of us in the criminal justice profession, in 1893 Chicago hired the first woman police officer, Marie Owens.

Also of interest is the fact that the first automobile race in the United States was held here in 1895, with the course running from Chicago to Evanston, IL. The winner was J. Frank Duryea, whose average speed was seven and one-half miles per hour! Anyone who has conducted

moving surveillance can appreciate how easy it would be at that rate of speed!

Midway airport, originally known as Chicago Municipal Airport, opened in 1927 and was renamed in 1949 to honor the Battle of the Midway in WWII. It remained the busiest airport until 1959. Today, Chicago's O'Hare airport is the second busiest in the world, with 76,510,000 passengers annually. And for you fast-food freaks, the first McDonald's franchise, owned by Ray Kroc, opened in DesPlaines in 1955.

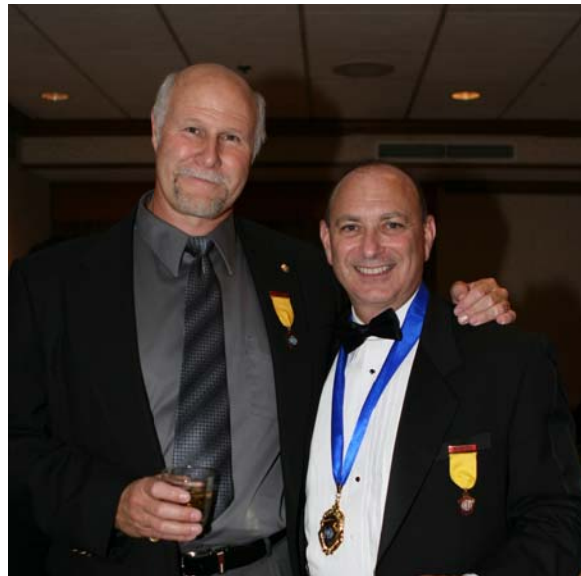
Chicago's additional claims to fame include Western Avenue, the longest street in the world, and the Chicago Public Library, the world's largest, with a collection of more than 2 million

books.

And lest we forget its cultural contributions, Chicago is also the birthplace of electric blues, which evolved during the great black migration north in the 30's and 40's. Some of the greatest blues musicians of the 20<sup>th</sup> Century made their bones in Chicago, playing on street corners during the Sunday open-air markets on Maxwell Street.

I trust that you will have a wonderful time here in Chicago, meeting old friends and new, soaking up the atmosphere, and enjoying all that the city has to offer. Jim Kirby, Steve Kirby, Jack Burke, Glenn Eiden and Derek Nally have organized a remarkable gathering, including the lakefront cruise and cocktail party, the gala banquets, and seminar topics to challenge and educate. I'm sure you will not be disappointed.

Enjoy! Fraternally yours, Jay Groob



**Tom Herder and Jay Groob**  
Photo by Pascal Mignot

## 2nd Vice President Report - 2008 AGM Report – August 2007

As previously reported, the dates for the 2008 AGM have been set for August 26-30, 2008 in Halifax, Nova Scotia Canada. The event will be held at the Halifax Marriott Harbourfront Hotel. The hotel is located on right on the beautiful harbour of Halifax, Nova Scotia.

The Halifax International Airport is the Atlantic Canadian centre for domestic, regional and international flight service. With over 600 flights a week, you can travel by air to Halifax on direct flights from many Canadian, U.S., European, and Caribbean destinations. Add to that hundreds more connecting flights and it's easy to get to Halifax from just about anywhere in the world. Halifax is geographically closer to Boston (fly time 1.45 hours) and New York (fly time 2.25 hours) than any other Canadian city and over one hour closer to Europe than any other major North American city. There are over 20 daily flights from Toronto (fly time 2 hours), 10 from Montreal (fly time 1.5 hours) and 11 from Ottawa (fly time 1.75 hours)

Air carriers serving Halifax include: Air Canada, Air Canada Jazz, Canjet, Westjet, Continental Express, Delta, Northwest, American Eagle, Air St. Pierre, Condor, Zoom, Go Travel Direct Vacations, Provincial and Skyservice. There are also direct flights from the USA to Halifax.

Halifax International Airport has made a number of improvements recently. The latest phase of the AIP, the Air Terminal Building Expansion, is a \$70-million investment to expand aviation facilities and services. The project included: a new baggage screening area to meet regulatory requirements; the relocation of airline commuter traffic from the north end of the terminal to the south end to make way for an international passenger waiting area; separate domestic and international departure areas; additional aircraft gates and bridges, elevators, escalators, baggage belts, ticket counters and computer terminals; and a two-storey walkway to separate arriving international and domestic passengers for customs and immigration purposes. Halifax now has a US Customs pre-clearance facility.

Once you arrive at our airport, located 30 minutes from downtown Halifax, you will find limousine, car rental companies, taxi, and shuttle bus services to transport you in comfort to your accommodations: Limousine Service \$43; Taxi Service \$41; Shuttle \$12.

Although this is still the very early stages of preparing for the event, the organizing committee is busy arranging speakers and events for members and their guest.

We are also going to be the first I think to employ an event planner for this event. Our research has found that by employing an event planner, the cost of the food, events etc go down quite a bit, which offsets the cost of the planner for the most part. Our budget is done and is attached and you will note that we still plan on making money for our event. I hope that more members will consider using event planners, as I think it will allow more members to offer their cities as venues for our AGM. The event planner allows the CII member host to carry on with their businesses and still offer their staff and resources as donations to the CII AGM.



**The Nova Scotia booth promoting the conference in Halifax in 2008 drew lots of interest.**

Our budget has been sent to the treasurer for his perusal and approval and he concurs with our budget. We hope to make your trip to Halifax one of the highlights of your CII membership. We plan to have a theme of "some work, but a lot of fun" for both members and family. I will make that promise to you now that it will be fun.

You will note a Nova Scotia booth on Thursday in the lobby of the hotel, which will provide information about Halifax and Nova Scotia. We will also be bringing along some informational packages for our members.

I want to thank Jim Kirby for his considerable support to promoting the Halifax AGM.

**Below: The double decker bus was a hit even in the rain!**





# Treasurer's Report 2007 AGM Meeting

## Management Association Company

The Councils financials continue to be managed by Shirley Bishop organisation. The new contract arrangements have been in place for a period of 6 months, during this period the company has been sold by Shirley Bishop, which eventuated in some changes in personnel providing the resources to the council. After some minor glitches, which were overcome, the service currently being provided has been good and meets the contractual agreement with the organisation.

Given that the contract is only 6 months a report will be provided in October 2007 to the board for consideration of extending the contract, this additional time period will allow for further evaluation.

## Financials

The following documents are provided to the Treasurer on a monthly basis for review; Balance Sheet; Income and Expense report; Transaction report

A review of these documents for the period, 1 January 2007 to 30 June 2007 show that the council is meeting its budgetary targets. *(Attached to this report is a copy of the Income and Expense report)*

## AGM 2007

The AGM host, Jim Kirby, is to be commended in the manner that the finances have been controlled in line with his budget. He has provided monthly reports and included the Treasurer in the financial aspects of the AGM. Jim has demonstrated that the board's judgment to have the AGM accounts controlled from CII Office has been a sound decision. The added bonus is that the Host's job has been made easier insofar as the finances are concerned.

AGM registrations via online continue to be a great success. To assist future AGM Hosts of AGM's a budget spreadsheet has been developed, it is proposed that this spreadsheet be approved as the required document to be completed and submitted by the AGM host for Board approval and subsequent use. *(A copy is attached)*

## Membership

Payment of dues and the updating of members details via our online facility has continued to be a great success. However, during December 2006 and in the early part of 2007, a small number of members received a second invoice; this was due to circumstances associated with the sale of the Management Company and change of staff. However, those members affected were contacted by CII office immediately it was discovered.

## 2007 Directory

All members should have received the 2007 Directory, which is now a CDROM, the members were well informed of the impending change from the Hard Copy to the Electronic version. As this is our first we may need to make minor changes/additions to the content, but overall the support of this change has been good.

A couple of concerns were received associated with the printing of the member's details and incorrect member's information. Members have been informed that they can print a hard copy from the CII website and also from the Disk. Additionally it is important that members continue to update their information online when ever there is a change. This database is used to develop the information contained on the CDROM.

It is proposed that a pocket sized book, which will provide a list of member's, will be included with the 2008 CDROM directory. This accompaniment will provide member's flexibility of access to a member without the necessity of taking the directory disk or the requirement of a computer when travelling.

## 2008 Budget

The proposed budget will be developed and submitted to the Board in November 2007 in consultation with the Board.

It is proposed that the 2008 budget and future budgets include an expense item for Regional Meetings. These regional meetings should no more than 4 with a total

budget of \$2,000.00. It is paramount that control of all CII funds remains with CII Office and overseen by the Treasurer, is therefore proposed that the Policy using these funds is as follows:

1. \$500.00 allocated for each meeting
2. Funds to be used for advertising and/or venue hiring
3. No advance payment of funds to the organiser
4. CII Office pay all accounts on the issue of an invoice

In conclusion, the primary source of the Councils income continues to be derived from membership dues. The officers, board members of the Council should ensure that membership, both retaining and existing members, that recruiting remain the focal point of the Council's agenda.

**Rod Webb, Treasurer**

**See 2007 Budget details on page 10 and 2006/2005 details on pages 13 and 14**



John E. Burke

John E. Burke, 87, August 30th, WW II Veteran. Loving husband of Marie K. nee Clark. Beloved father of John T. (Alana), Thomas B., Daniel E. (Ruth), Joseph W. (Laura) Maribeth (Michael) Doody, Margaret M. (James) Walsh, Bernard M. (Susan), Anna Marie (Paul) Hines and the late Gerard C. Fond grandfather of (24) and great grandfather of (5). Uncle and great uncle of many nieces and nephews. Funeral from Donnellan Funeral Home, 10525 S. Western Ave., to St. Barnabas Church, Mass 10:00 a.m. Interment Beverly Cemetery. Retired Engraver of 45 years for the Chicago Tribune.

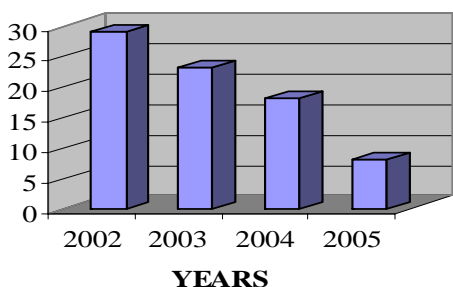
GII FINANCES 2007			2007	2007
CODE	ITEM	July	YTD	BUDGET
1001	Intl Councillor Ad Income		0.00	350.00
1002	Application Fees	550.00	2305.00	2000.00
1003	Dues	589.00	19377.00	44000.00
1005	Directory Ad Income	25.00	840.00	750.00
1006	AGM	8850.00	60765.00	67200.00
1008	Silent Auction		0.00	2000.00
1009	Interest	3.05	20.08	100.00
1010	Website Link		0.00	0.00
1011	Donations		0.00	0.00
	MISC		0.00	0.00
	<b>TOTAL INCOME</b>	<b>10017.05</b>	<b>83307.08</b>	<b>116400.00</b>
<b>EXPENSES</b>	<b>ITEM</b>			
	3001 Advertising		0.00	0.00
	3003 AGM	89.35	6091.98	62920.00
	<b>BANK SVC CHARGES</b>			
	3004 Bank Fees		49.20	750.00
	3005 Credit Card Charges	241.46	1881.27	2000.00
	<b>Total Bank Svc Charges</b>	<b>241.46</b>	<b>1930.47</b>	<b>2750.00</b>
	3007 Bond		0.00	160.00
	<b>INTL COUNCILLOR AD INCOME</b>		<b>0.00</b>	
	3008 Postage		0.00	0.00
	3009 Printing		0.00	0.00
	3010 Layout Fees		0.00	0.00
	<b>Total Councillor Charges</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
	3012 State Annual Reports		-20.00	30.00
	3113 Insignia, plaques		87.64	750.00
	3114 Insurance		1150.00	1600.00
	3115 Website Hosting	50.00	350.00	2500.00
	<b>MEMBERSHIP DIRECTORY</b>		<b>0.00</b>	
	3116 Design		0.00	0.00
	3117 Postage	1381.68	1381.68	2800.00
	3118 Printing		1577.38	5750.00
	<b>Total Membership Directory</b>	<b>1381.68</b>	<b>2959.06</b>	<b>8550.00</b>
	3120 Office Supplies	108.79	217.58	150.00
	3121 Postage and Delivery	9.30	1079.89	2500.00
	3122 Printing and Reproduction	507.14	2481.75	3000.00
	<b>PROFESSIONAL FEES</b>			
	3123 Accounting & Legal		894.74	1000.00
	3124 Assn Management	1287.00	8951.00	15438.00
	<b>Total Professional Fees</b>	<b>1287.00</b>	<b>9845.74</b>	<b>16438.00</b>
	3125 Telephone	52.56	395.18	750.00
	3126 Travel and Entertainment		0.00	250.00
	3127 Memorials		328.33	500.00
	3128 Vetting Fees		375.00	1000.00
	3130 RD expenses for recruitment		150.00	2000.00
	3131 Members Gifts		0.00	500.00
	3132 SA/Council Promotion		0.00	1000.00
	3133 SA/Health & Welfare		0.00	1000.00
	3134 Historical Committee		0.00	500.00
	3135 Pod Casting		571.25	1000.00
	Uncategorized Expense	50.00	128.89	1500.00
	<b>TOTAL EXPENSES</b>	<b>3777.28</b>	<b>28122.76</b>	<b>111348.00</b>
	<b>NET INCOME</b>	<b>\$ 6,239.77</b>	<b>\$ 55,184.32</b>	<b>\$ 5,052.00</b>

## *3rd Vice President's Report*

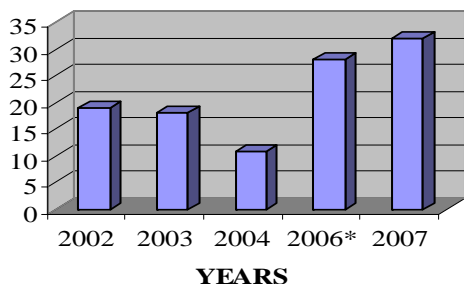
The heart and soul of CII is its membership. The membership dues sustain the organization. It is the single most significant source of revenue and forms the foundation of our international network. Our membership number hovers historically around 300. We had 290 members in 2006. We currently have 306 members as of the date of this report. We had 292 members last year. We had 28 new members as of the 2006 AGM. This year we have 32 new members.

Our membership history is summarized as follows:

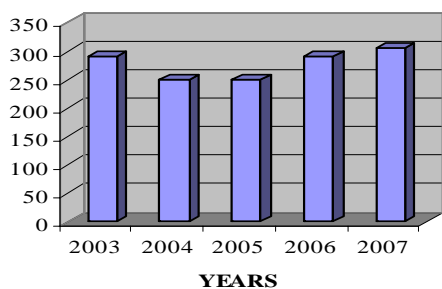
**NON-RENEWING MEMBERS**



**NEW MEMBERS**



**CII MEMBERS**



Our membership is at the highest number in five years and the number of new

members accepted at its highest. The success of this trend is a direct result of a number of factors: A good working relationship between the Executive Regional Director and Third Vice President; the implementation of the new protocol; Regional Director training; and the implementation of regional meetings.

A copy of the revised protocol is attached to this report and will be distributed to the Regional Directors during the training session being held at the Regional Director Lunch at this year's AGM. A tip of the hat should go to our Executive Regional Director Alan Marr and Secretary Jack Burke. They are to be recognized for their patience and participation in the implementation of the new vetting protocol.

The most successful tool in sustaining the membership is the regional meeting. In the last two years, CII has gained members in Nigeria, Ghana, Vietnam, South Korea and China. We also had two lapsed members renew their membership this year. This past year's success in membership growth is grounded in the Singapore AGM and regional meetings held in Paris and New York. Regional meetings in the Philippines and Central America in are scheduled for the coming year.

This is the beginning of a good foothold in reinvigorating the participation of Regional Directors and the use of regional meetings for membership development. In particular the efforts of Ponno Kalastree, Pawan Ahluwalia, Rod Webb and Joan Beach are to be singled out as the backbone of our success. Additionally, two members of the Membership Committee, Sheila Ponnosamy and Kevin Ripa, were instrumental in assisting the Third Vice President in implementation of the new protocol approved by the Board.

After working on membership issues for the last five years, it is my conclusion that our strength is not just reflected in numbers but in our ability to discern those within our industry who reflect the "elite" of our profession. Our continuing success will be gauged by CII's ability to develop and sustain an international network of members who can be relied upon as professional contacts. While the focus of CII's goals requires growing membership, a component of that mission should include the maintenance of our existing international network upon which our membership can rely upon in order to conduct business in a global market.

The coming year's challenge will be to sustain the momentum through the board's support of the ERD and RDs in identifying venues where CII can host regional meetings. The Third Vice-President's role was expanded with the implementation of the vetting protocol. The ERD and Third Vice President need to remain actively involved in processing applicants rather than relying on the CII office to perform many of the preliminary administrative vetting duties. This is particularly true in the collection of applicant documentation.

Our continued success will depend on the Executive Regional Director and Third Vice-President's team leadership to the Regional Directors in order to support them as they carry out our mission to grow and sustain membership.

Respectfully submitted, Nancy S. Barber, Third Vice-President

## Audit Committee Report on CII's 2006 financial results

### Dear Executive Board and Council Members:

The Audit Committee ("the AC") of the Council of International Investigators ("the CII") viewed its assignment in two parts. The AC first conducted an **examination of the transaction detail and the resultant financial statements** ("F/Ss") for year 2006. The second part of the AC assignment is the **review of the Council's accounting management and controls**. Both are summarized herein for the Board's consideration.

This exercise was in preparation for the 2007 Annual General Meeting (AGM). The examination was for the purpose of reporting to the Board of Directors and the Membership on the accuracy of the CII's financials. The AC furnishes assurances where they can be given and identifies any perceived deficiencies uncovered during the exam. The AC consulted with Rod Webb, CII's Treasurer, and Shirley Bishop, Inc. ("SBI"), the Council's paid Association Manager. Note that since the beginning of this year, SBI has been under new ownership and management. We did not contact CII's United States tax return preparer, Maris & Associates PS (CPA).

Accompanying this report are copies of the 2006 F/Ss that were supplied by the SBI Administrator and were utilized by the AC for this exercise.

### Background

The Council reports its financial results in US dollars. CII uses a *cash basis accounting method* for U.S. Government tax purposes (although CII incurred no federal tax liability in 2006). The Council reports on a calendar year and its U.S. federal corporate tax returns, Forms 990 and 990T, were due and filed by May 15, 2007. CII is a nonprofit professional association under Section 501 C of the U.S. Tax Code. CII is incorporated in the State of Washington, USA, where the CII files an annual report.

SBI uses *Quick Books* ("QB") to compile the Council's profit & loss statement ("P&L") and the balance sheet statements. QBs is widely utilized by small businesses and it is an integrated, financial-accounting software package. When using any accounting software, for the resultant F/Ss to be accurate it requires that the Administrator collect all financial transaction data and accurately enter same. It also requires that SBI exer-

cise some judgment in coding the revenue and expenditure items when entering data into QBs.

Although the cash basis method eliminates the need to make accruals and periodic estimates, there will inevitably be situations requiring journal adjustments to the accounts for data entry errors. Timing/cut-off issues (i.e. the bank statement period end to the calendar yearend) arise so as to include current period items but to exclude subsequent period items. This is largely accomplished in the post yearend reconciliation of the bank account balance to the bank ledger account balance in QBs.

### Examination scope and procedures

The Committee examined the 2006 F/Ss and support documents for CII revenue items (BSI utilizes *Excel* spreadsheet presentations) and general ledger detail and the Bank of America monthly statements ("b/s") for the Council's general checking account, a/c# 22784516. The b/s are mailed monthly to the Treasurer and are not exactly coinciding with the end of the calendar month, usually a day or two before the end of the month. The same types of records for 2005 were examined, but on a more limited, sample basis. F/S analysis comparing year 2005 to year 2006 was also performed. The AC also compared the 2006 F/Ss to the CII's 2006 tax returns, as prepared by CII's CPA firm vendor.

The AC traced items to the b/s entries from the transaction detail as entered into the general ledger to test for completeness. This year no tracing back to the paid invoices filed by SBI was performed. Our authorized signor at SBI issues only six checks per month, on average, and all as recorded appeared reasonable. The aggregated transaction type dollar totals agree to the totals in the account totals in the P&L statement. The Council's balance sheet identifies only four assets, the B of A checking a/c# 22784516, the B of A AGM a/c# 393944812, a savings a/c with a fifteen-cent balance and six hundred and twenty-five dollars of in-transit undeposited funds.

### Committee's Findings

The AC was able to obtain assurances that all expenditures were being faithfully documented, recorded and dutifully re-

Continued on page 15

 <p>founded in 1978</p>	<p><b>Detectiv-Consulting-International GmbH</b></p> <p>- Your Fast Source In Europe -</p> <p>Managing Director Juergen <b>Fritz</b> Hebach</p> <p>Member of CII / WAD / BID / BRITISH AGENTS</p>
	<p><b>GLOBAL INVESTIGATIONS</b></p> <p><b>Business Address:</b></p> <p><b>Phone:</b> +49-171-410 74 11</p> <p><b>E-Mail:</b> <a href="mailto:fritz.cii-berlin@web.de">fritz.cii-berlin@web.de</a></p>

Continued from page 9		<b>CII FINANCIAL BUDGET</b>	
INCOME		<b>2006</b>	<b>2005</b>
CODE	ITEM	BUDGET	BUDGET
	1001 Intl Councillor Ad Income	\$350.00	\$500.00
	1002 Application Fees	\$2,000.00	\$2,500.00
	1003 Dues	\$42,000.00	\$42,000.00
	1005 Directory Ad Income	\$750.00	\$1,300.00
	1006 AGM	\$3,000.00	\$2,000.00
	1008 Silent Auction	\$2,000.00	\$5,000.00
	1009 Interest	\$100.00	\$100.00
	1010 Website Link	\$100.00	\$100.00
	Donations	\$500.00	\$500.00
	MISC	\$500.00	\$500.00
	<b>TOTAL INCOME</b>	<b>\$51,300.00</b>	<b>\$54,500.00</b>
<b>EXPENSES</b>			
CODE	ITEM		
	3001 Advertising	\$0.00	\$0.00
	3003 AGM (Advance)	\$3,000.00	\$2,000.00
	3004 Bank Fees	\$100.00	\$100.00
	3005 Credit Card Charges	\$750.00	\$1,000.00
	Foreign Currency Charges		
	3007 Bond	\$160.00	\$160.00
	<b>INTERNATIONAL COUNCILLOR</b>		
	3008 Postage	\$100.00	\$200.00
	3009 Printing	\$100.00	\$200.00
	3010 Layout Fees	\$2,400.00	\$1,500.00
	3012 State Annual Reports	\$30.00	\$30.00
	3113 Insignia, plaques	\$750.00	\$800.00
	3114 Insurance	\$1,400.00	\$1,400.00
	3115 Website Hosting	\$600.00	\$1,500.00
	Website Maintenance	\$600.00	
	Website Development	\$1,000.00	

**CII FINANCIAL BUDGET 2006****2006****2005**

Continued from page 9

**MEMBERSHIP DIRECTORY**

3116 Design	\$1,000.00	\$1,100.00
3117 Postage	\$2,000.00	\$2,000.00
3118 Printing	\$6,000.00	\$5,500.00
3120 Office Supplies	\$250.00	\$500.00
3121 Postage and Delivery	\$3,000.00	\$3,000.00
3122 Printing and Reproduction	\$2,000.00	\$3,000.00
3123 Accounting & Legal	\$1,200.00	\$1,200.00
3124 Association Management	\$15,000.00	\$14,316.00
3125 Telephone	\$750.00	\$1,200.00
3126 Travel and Entertainment	\$500.00	\$1,500.00
3127 Memorials	\$500.00	\$700.00
3128 Vetting Fees	\$1,500.00	\$1,500.00
3130 RD expenses for recruitment	\$1,000.00	\$1,000.00
3131 Members Gifts	\$500.00	\$500.00
3132 SA/Council Promotion	\$1,000.00	\$2,500.00
3133 SA/Health & Welfare	\$1,000.00	\$2,500.00
3134 Historical Committee	\$500.00	\$500.00
Uncategorized Expense	\$1,000.00	\$500.00
<b>TOTAL EXPENSES</b>	<b>\$49,690.00</b>	<b>\$51,906.00</b>
	\$ 1,610.00	NET SURPLUS

***Council sends best wishes for speedy recovery to Brenda Dudash***

Friends,

This is a very difficult time for me but I must inform you that on Monday, July 23, Brenda was diagnosed with endometrial cancer; she is scheduled for surgery tomorrow at 1130 and will be hospitalized (barring complications) until August 13 or 14. Her GYN oncologist is optimistic but as always cannot give a definitive evaluation until a final evaluation by the pathologist is received.

We were looking very forward to attending the Chicago AGM and seeing all our friends and making

new friends, however, because of the operation, we cannot attend.

We are both upbeat, however, this is very hard on us both. Twelve years ago Brenda had her first bout with breast cancer and we thought this was all behind us....

In closing I ask for your prayers for Brenda. At this time I am taking very few telephone calls and I hope you understand.

*Warmest Regards,  
Robert and Brenda Dudash*

## Audit Committee Report on the CII's 2006 financial results

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ported on in the F/Ss. We were able to test and agree account balances to transaction detail supplied. As another test, we were able to reconcile the December 28, 2006 b/s checking account balance to the YE QBs checking account balance to within a few dollars. Considering that over \$67,000 in revenue flowed into the operating account in 2006, a few dollars difference did not move the Committee to investigate for the answer. Indeed, the difference may have been reconciled post January 1, 2002, a period for which we did not seek documentation.

SBI has preferred to record and track revenue from dues, application fees and directory ad fees in a non-integrated *Excel* spreadsheet. Meeting registration fees were formerly so recorded until a separate AGM accounting was implemented by the Treasurer. SBI makes deposits to CII's bank account each week and reports the revenue in sum to QBs. One disadvantage to CII is that a QBs system receivables report delineating dues delinquencies cannot be had. Previous SBI owner Ms. Bishop reported having trouble using the QBs invoicing.

No quick method to evaluate dues revenue collection is available. The AC conducted merely a *sanity* type check. The reported revenue from dues on the P & L appears to approximate the expected annual payments from members.

When comparing the revenue and expenses on the 2006 tax return with the 2006 P&L, the AC found no differences. A minor unreconciled difference in the total assets exists when comparing the tax return's balance sheet portion with the F/Ss balance sheet. This is likely a cut-off timing situation, a routine situation which AC did not try to reconcile.

### Accounting Management & Controls

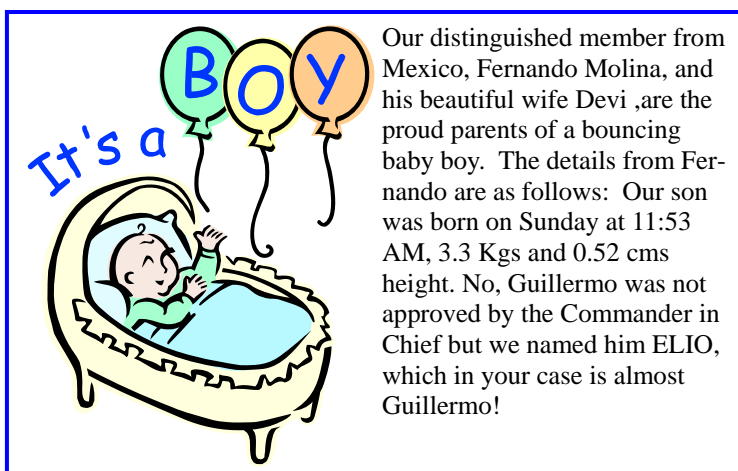
Effective accounting for running AGM meetings, with registration fees and other revenue items remitted directly into a CII bank account, has now being implemented by the Treasurer. This should insure consistent accounting for revenues. The meeting expense side of the equation is now more easily managed by furnishing a Council corporate debit card for use in paying for obligations. This method of managing and ultimately paying for expenses has a distinct advantage. All reporting for meeting expenses is handled in a timely fashion by the debit card issuer in the form of account statements. Any possibility of accidental co-mingling of funds or uncertainty of responsibility is virtually eliminated. Individual transaction documents (invoices and sales slips) should be forwarded to SBI for supporting the statement charges.

The Treasurer has developed a simple template for AGM budgeting and for reporting meeting revenue and expense details to the Board and the Membership. The goal is to help the reader and the next Officer planning an event to know what are the components of putting on a major event like an AGM. This prior AC recommendation is now becoming a reality.

An earlier AC control recommendation was that the CII's Treasurer should perform the monthly bank reconciliation and receive the bank statements directly from the bank. This procedure flows from the best practices goal that bookkeeping and accounting duties should be segregated. The current procedure is the bank statements and images of canceled checks are sent directly to the Treasurer. Although the bank reconciliation is still preformed by SBI, the bank rec is then forwarded to the Treasurer with the general ledger detail. A bit of regular review by the Treasurer is then sufficient.

The AC still views the receipt and recordation of regular dues, application fees and directory ad fees best preformed in the QBs invoicing system. Obviously, it should be a goal that all revenue deposits be easily traceable and delinquent fees be readily identifiable.

Sincerely, The CII Audit Committee : Nancy Barber (Chair), Jack Burke, Jim Kirby and Kevin Ripa



Our distinguished member from Mexico, Fernando Molina, and his beautiful wife Devi, are the proud parents of a bouncing baby boy. The details from Fernando are as follows: Our son was born on Sunday at 11:53 AM, 3.3 Kgs and 0.52 cms height. No, Guillermo was not approved by the Commander in Chief but we named him ELIO, which in your case is almost Guillermo!

## CII—New Members

### Bernhard Maier, C.I.I.

BM-Investigations  
Vienna, Vienna Austria  
www.bm-investigations.at  
43-1-5221372

### Ed Henry, C.I.I.

Corporate Intelligence Network, LLC  
Ho Chi Minh City, Vietnam  
www.corporateintelligencenetwork.com  
84-821-3321

### Rampalsingh Chauhan, C.I.I.

Perfect Investigation & Personnel Ser (P) Ltd  
Phmedabad, Gujarat INDIA  
91-79-26631749

## CII — Pending Applicants

**Conrad Ceillam**

DNA Services LTD  
St. Peter Port, Guernsey Channel Islands

**Joseph Charles**

Praetorian Investigations and Security  
Consultants LLC  
McDonough, GA USA

**Viorel Croitoru**

Croma - Agentie Internationala de Investigatii  
Bucharest, Romania

**Mohamed Ashraf ElAzab**

Security Department  
American University in Cairo  
Cairo, Egypt

**Ethem Emre**

Benelux International  
Taksim, Istanbul TURKEY

**Artur Janta-Lipinski**

Contra Risk-Management  
Koszalin, Zachodniopomorskie POLAND

**Earl Johnson**

International Consultants & Investigations, Inc.  
New York, NY USA

**Vincent Parco**

Intercontinental Investigations, Inc.  
New York, NY USA

**Ajay Singh**

Dynamic Detectives & Security Services  
Udaipur, Rajasthan INDIA

**Alex Upatov**

Alex Detective Agency, LTD  
Moscow, RUSSIA

**Sharad Wadekar**

Securafence Security PVT LTD  
Pune, Maharashtra INDIA

**Da jiang Zhang**

Tianchao Business Investigation Center  
Beijing (Chaoyang Dist), CHINA

## CII—New Applicants

**Li Guorong**

China United Intellectual Property Protection Center  
Chaoyang District, Beijing, CHINA

**Sachit Kumar**

Globe Detective Agency Pvt. Ltd.  
New Delhi, Delhi, INDIA

**Vivek Kumar**

Globe Detective Agency Pvt. Ltd.  
New Delhi, Delhi, INDIA

**Fan Liming**

China United Intellectual Property Protection  
Center  
Chaoyang District, Beijing,

**Gordon Oliver**

Oliver, Yaskiw & Associates, Inc.  
Winnipeg, Manitoba, CANADA

**Robert Pertuso**

Veritas Global  
Southfield, MI, USA

**Manish Wadhawan**

Detective Network (India) Private Ltd.  
New Delhi, INDIA



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03 CANADA WEST	Ken Cahoon	<a href="mailto:ken @fbig.ca">ken @fbig.ca</a>
04 USA NORTHEAST	Joan Beach	<a href="mailto:Joanmbeach@aol.com">Joanmbeach@aol.com</a>
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**GET INVOLVED — BE A DIRECTOR FOR YOUR AREA**

## CII Executive-2007-2008

Position	Member	Location	Telephone	E-mail
Chairman of the Board	Bertram S. Falbaum	AZ, USA	520-577-2418	<a href="mailto:Berfalbaum@cs.com">Berfalbaum@cs.com</a>
President	James R. "Jim" Kirby	IL, USA	630.941.1700	<a href="mailto:jrkirby149@aol.com">jrkirby149@aol.com</a>
1st Vice President	Fred J. Dehmel	NS, Canada	902.450.0697	<a href="mailto:fdehmel@csiinvest.com">fdehmel@csiinvest.com</a>
2nd Vice President	Nancy Barber	CA USA	415.334.0856	<a href="mailto:nickbk@aol.com">nickbk@aol.com</a>
3rd Vice President	Roy Whitehouse	Portugal		<a href="mailto:wis-int@ip.pt">wis-int@ip.pt</a>
Secretary	John T. "Jack" Burke	IL, USA	312.372.5500	<a href="mailto:burkeasscl@sbcglobal.net">burkeasscl@sbcglobal.net</a>
Treasurer	Rod Webb	Perth, Australia	61.8.9322.1877	<a href="mailto:rtw@mwacorporate.com.au">rtw@mwacorporate.com.au</a>
Exec. Regional Director	Kevin Ripa	Canada	403.703.4846	<a href="mailto:kevin@computerpi.com">kevin@computerpi.com</a>

## CII Board Members

Year	Name	Location	Telephone	E-mail
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	Goolam Monsoor	France		<a href="mailto:contact@as-detective.com">contact@as-detective.com</a>
	Gurnam Singh Hothi	India	91.22.28321162	<a href="mailto:kgiss@mtnl.net.in">kgiss@mtnl.net.in</a>
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	Kevin Ripa	AB, Canada	403.703.4846	<a href="mailto:kevin@computerpi.com">kevin@computerpi.com</a>
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and Sheila Ponnosamy**

**Send your stories and photos to Trish Dehmel at  
[tdehmel@csiinvest.com](mailto:tdehmel@csiinvest.com).**

**Your photos and articles are needed  
in order to make this  
newsletter an informed and  
entertaining vehicle for CII.**

### CII office info

Please be advised that the mailing address for the CII Headquarters will remain the same and that all correspondence to the office can be sent to the attention of Steven McGregor . As for the e-mail address, [cii@sbims.com](mailto:cii@sbims.com) is still the best e-mail address to use to correspond via e-mail with the office.  
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